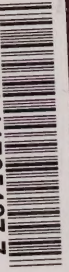



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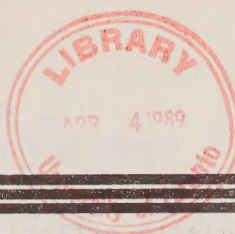




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NEWS RELEASE

CAI
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Contact

Lynn Stevenson (613) 993-5249

For release

IMMEDIATE

Subject

SCIENCE CULTURE CANADA AWARDS FOCUS ON THE FUTURE

OTTAWA, March 9, 1989 -- "The Lamps of Atlantis" will burn brighter at the H.R. MacMillan Planetarium in Vancouver following an award from the Science Culture Canada program. This exhibit and planetarium show was one of thirty-two projects funded as part of the second competition of the program. Awards of approximately \$700,000 were announced today by Dr. William Winegard, Minister of State (Science and Technology).

"It's a Beautiful Planet", David Suzuki tells kids on an audio cassette and activity book written specially for them. In Montreal, the Nomad Scientists teach children about the environment with an award from Science Culture Canada. At York University in Toronto, girls learn that science is for them too, and at Science North in Sudbury, kids get ready for a new adventure with the "Discovery '89" science camp. Almost half the awards issued under this competition focus on science awareness for children.

"We have to reach the kids," said Dr. Winegard. "We have to show them that science is fun and exciting and something they want to be part of. Our future, and the future of this country will depend on it."

The environment was another focus for funding under this Science Culture Canada competition. ACCESS Network in Edmonton received \$65,000 to help produce "The Living Flow" a television documentary on water management. Québec Science will publish a special report on the state of the environment and efforts being made to protect it. The Ontario SEEDS Foundation will develop a workshop and resource materials for teachers called "Society, Chemicals and the Environment". In Montreal, Centre de la Montagne will stage an outdoor exhibit on technology and the environment. Other projects include an Environmental Handbook for Canadians and a publication on acid rain and forest "die-back".



"These projects reflect the major concern all Canadians share for the health of our environment," said Dr. Winegard. "I hope they will generate greater awareness and understanding of the role science and technology play in this vital issue."

Science Culture Canada is a \$2.5 million federal program which funds projects and activities to help make Canadians more aware of science and technology and its importance to our way of life. It is administered by the Department of Supply and Services under the direction of a Management Committee chaired by Industry, Science and Technology Canada. Submissions to the program are reviewed by a non-government committee of experts in science and technology awareness from across the country. Competitions for funding are held twice a year. The deadline for submissions to the next program competitions are April 15, 1989 and October 15, 1989.

SCIENCE CULTURE CANADA

The following is a list of awards issued under the second competition of the Science Culture Canada program. Science Culture Canada is a 2.5 million program designed to increase public awareness and understanding of science and technology in Canada. Competitions for funding are held twice a year.

Submissions to Science Culture Canada are reviewed by a non-government committee of experts in science and technology awareness from across the country. The Evaluation Committee is responsible for reviewing proposals and making recommendations for funding to the program's Management Committee. Proposals are evaluated on the basis of how well they meet the published objectives and criteria of the program. The Management Committee is chaired by Industry, Science and Technology Canada with representatives from the three federal granting councils*, Supply and Services Canada and the Evaluation Committee Chairman.

A total of 125 proposals were received for the October 15, 1988 competition with requests for funding of approximately \$4,858,985 million. Of these 32 were accepted with total funds awarded of \$681,290. The deadline for submissions to the next competition is April 15, 1989.

(*The Natural Sciences Engineering Research Council, the Medical Research Council, the Social Sciences and Humanities Research Council.)

AWARDS

<u>Organization</u>	<u>Location File No.</u>		<u>Subject</u>	<u>Value</u>
Centre de la Montagne Inc.	Montreal A-C322-8267	QUE	Outdoor exhibit on technology and the environment	\$ 39,000
Science North Science Centre	Sudbury A-S185-8211	ONT	"Discovery '89" Science Camp for children	30,000
ACCESS Network	Edmonton A-A196-8253	ALTA	"The Living FLOW" TV documentary on water resource management	65,000
B.C. Space Sciences Society/H.R. MacMillan Planetarium	Vancouver A-B063-8122	BC	"The Lamps of Atlantis" - planetarium show and exhibition archeoastronomy	\$ 34,000
Queen's University Engineering Society	Kingston A-S179-8187	ONT	"Science Quest" summer science camp for children (grades 5-8)	30,000

<u>Organization</u>	<u>Location File No.</u>		<u>Subject</u>	<u>Value</u>
Alberta Science Centre Society	Calgary A-A188-8201	ALTA	"Beginnings" - A science lecture series (Calgary, Edmonton, Van.)	\$ 17,000
Science World Society	Vancouver A-S191-8278	BC	"Something Clicked" - exhibition on 150 years of photography	20,000
Upmeads Music Ltd.	Toronto A-U044-8261	ONT	"It's a Beautiful Planet" - audio cassette and activity book for children (narrated by D. Suzuki)	23,000
Québec Science	Sainte-Foy A-Q015-8214	QUE	Special report on the environment ("Diagnosis and Solutions")	13,800
Women Inventors Project	Waterloo A-W041-8202	ONT	"Women Invent" - a travelling exhibit	12,000
Nomad Scientists	Montreal A-N036-8265	QUE	Handbook on how to teach children about pollution and the environment	10,000
Academy of Medicine/ Museum of the History of Medicine	Toronto A-A187-8185	ONT	"From Plague to Aids" - a travelling exhibit on society's response to epidemic diseases	22,000
BUFO Inc./Friends of Wye Marsh	W/Vancouver A-B059-8216	BC	"Broadcast Science Canada" radio announcements on Canadian achievements in science	9,000
Key Porter Books/ Paul Griss	Toronto A-K014-8179	ONT	Environmental Handbook for Canadians	2,500
Azinamé International Inc.	Montreal A-A198-8268	QUE	"Rendez-Vous Manqué" - television documentary on the atomic bomb	40,000
Canadian Science Writers Association	Don Mills A-C323-8269	ONT	Public forum on national issues in science and technology	10,000
Memorial University Department of Biology	St. John's A-M080-8250	NFLD	Biology summer camp program for junior high school students	3,440
Pearl Productions Ltd.	Richmond A-P073-8245	BC	"Breakthrough" 13-part TV series on science and technology	51,000
York University/ Canadian Association for Women in Science	Toronto A-Y050-8251	ONT	Videotape for girls and science careers aimed at primary school children and teachers	12,500
Université du Québec à Chicoutimi	Chicoutimi A-U038-8227	QUE	Natural science activity sheets for primary school children	16,000

<u>Organization</u>	<u>Location File No.</u>		<u>Subject</u>	<u>Value</u>
Ottawa Chapter/Sigma Xi The Research Society	Ottawa A-S178-8175	ONT	Public demonstration of science experiments for children (9-15 yrs)	\$ 3,500
Université Laval Faculté des sciences et de génie	Sainte-Foy A-U040-8239	QUE	"Science et contes" (science and stories) travelling scientific exhibit	28,500
Ontario SEEDS Foundation	Midhurst A-0027-8215	ONT	"Society, Chemicals and the Environment" (resource materials and workshop for teachers)	15,000
FEESA (Friends of Environmental Education Society of Alberta)	Edmonton A-F043-8174	ALTA	Educational video on provincial conservation strategies	20,000
Trent University	Peterborough A-T037-8262	ONT	Science careers workshop for high school girls	2,550
Natural History Society of Nfld. and Labrador	St. John's A-N035-8241	NFLD	Wildlife Conservation Program	7,500
Société de Biologie de Montréal Inc.	Montreal A-S181-8191	QUE	"Les petits des animaux" educational exhibition	10,000
World Wildlife Fund/ Urban Naturalists	Toronto A-W039-8172	ONT	Travelling exhibit on the preservation of tropical forests	35,000
Agrobiotech International Inc.	Winnipeg A-A192-8219	MAN	Computer software package on biotechnology for teachers, students and the general public	34,000
Science World Society	Vancouver A-S192-8279	BC	Science theatre laser show and demonstration	35,000
Science Impact Inc.	Québec A-P072-8171	QUE	Publication on acid rain and forest "die-back"	15,000
Reach for the Top Inc.	Toronto A-R032-8200	ONT	"Science Reach" hands-on science experiments for children	15,000

NEWS RELEASE



Contact Joanna Warwick 990-6495

For release IMMEDIATE

Subject **FEDERAL GOVERNMENT DESIGNATES HIGH TECHNOLOGY WEEK '89**

OTTAWA, March 22, 1989 -- Some 35,000 key technical and managerial decision-makers from high technology manufacturing companies, research and development institutions and government will participate in High Technology Week activities across Canada this October.

Minister of State (Science and Technology), Dr. William C. Winegard, today announced that October 15-22, 1989 would be the fourth annual High Technology Week in Canada.

"The federal government is pleased to designate High Tech Week '89 to underscore how important the high tech community is to this country's future," said Dr. Winegard. "I am confident that this successful annual event will continue to expand and help promote science and technology in Canada. Our future depends on it."

Highlighting High Technology Week will be the popular Canadian High Technology Show which is the largest general electronics trade show in Canada and the second largest in North America. The Show will feature over 1100 booths with exhibitors from Canada, the U.S.A., Europe and Asia. The Canadian High Technology show features four major product sections: Components and Microelectronics, CAD/CAM/CAE and Computer Systems, Electronics Production and Packaging, and Test, Measurement and Instrumentation.

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NEWS RELEASE



Contact Nora Hockin (613) 993-6856	For release IMMEDIATE
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Subject **FEDERAL GOVERNMENT AWARDS ROYAL SOCIETY \$5 MILLION**

OTTAWA, May 30, 1989 -- The federal government today awarded \$5 million in core funding over the five years 1989/90 - 1993/94 to the Royal Society of Canada. In announcing the decision, Minister of State (Science and Technology), the Honourable William C. Winegard, said the annual grant of \$1 million will enable the Royal Society to significantly strengthen its role as Canada's national academy, and promote a greater public understanding of the importance of current scientific issues.

"In awarding these funds the federal government is confident that the Royal Society will assert its role as Canada's national academy and meet the growing demand for its services," said Dr. Winegard. "Science and technology are critical to Canada's ability to compete in international markets and to the future standard of living of Canadians. The Royal Society will promote public awareness of the importance of scientific and other knowledge. The Society will also promote equity for women in science and the academic community, and undertake a major program of research evaluation."

The Minister noted that the Society's progress in obtaining the support of the private sector, the academic community and other governments for its new role and in securing funds from these sources will be monitored regularly. Continued funding will depend on the Minister's satisfaction with the year's activities and the Society's plans for the future.

Last year the Society received a \$500,000 grant from the departments of Industry, Science and Technology, Energy, Mines and Resources, National Health and Welfare and the Secretary of State. These funds enabled it to plan for assuming the role of Canada's national academy and helped to defray operating costs.

The Royal Society of Canada was established by Parliament in 1883. It was modelled on similar institutions in the U.K. and France. Its 1220 fellows are eminent Canadians in the social sciences, humanities, medicine, natural sciences and engineering. It honours excellence in scholarship and coordinates research and analysis on a wide range of topics of national and international importance.

NEWS RELEASE

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Contact Alan Cobb (613) 993-1380	For release Immediate
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Subject

APPOINTMENTS TO THE NATURAL SCIENCES AND ENGINEERING RESEARCH COUNCIL

OTTAWA, June 1, 1989 -- The Honourable William C. Winegard, Minister of State (Science and Technology), today announced the appointments of Dr. François Tavenas and Dr. William Tupper to the Council of the Natural Sciences and Engineering Research Council (NSERC).

Dr. Tavenas, who holds a doctorate in soil mechanics from the University of Grenoble, is a Professor of Civil Engineering at the University of Laval where he recently served a five-year term as Dean of Science and Engineering. Dr. Tavenas, who has won several awards for his research contributions in the area of geotechnical engineering, is the author of numerous research publications and has been a consultant for several companies.

Dr. Tupper, who obtained a doctorate from the Massachusetts Institute of Technology (MIT), is a Professor of Earth Sciences at Carleton University in Ottawa. During his distinguished academic career, Dr. Tupper has been Chairman of the Department of Geology for five years and a Member of the Senate for nine. Elected as the Member of Parliament for Nepean-Carleton in 1984, Dr. Tupper chaired the Parliamentary Committee on Research, Science and Technology.

The Minister noted that Dr. Tupper's and Dr. Tavenas' solid academic qualifications and broad professional experience will benefit NSERC, the research community and Canadian science and engineering as a whole.

NSERC is the largest federal granting agency in support of university research in Canada. The Council offers various grant programs to university professors and scholarships and fellowships for the training of highly-qualified research personnel. The Council also promotes cooperative R&D activities between Canadian universities and industry. Its budget for the current year is \$390 million.

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Industry, Science and
Technology CanadaIndustrie, Sciences et
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Canada



NEWS RELEASE

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- N36

Contact OFELIA COHN-SPECTU (613) 954-4235	For release IMMEDIATE
Subject MINISTER GREETES VISITORS FROM GEORGIA TECH	

OTTAWA, June 13, 1989 -- The Honourable William C. Winegard, Minister of State (Science and Technology), today welcomed a group of researchers from the Georgia Tech Research Institute who are beginning a seven-day visit to universities and research centres in Canada.

"It is an important part of the mandate of Industry, Science and Technology Canada to strengthen industrial research and development. Because of Georgia Tech's demonstrated success and strong interest in contract research and technology transfer both at home and abroad, we recognize a strong potential for collaboration for our mutual benefit."

Georgia Tech is a leading international centre of research and the first in industry funding and engineering R&D expenditures for public universities in the United States.

This visit is a direct result of a mission, organized in March of this year, by ISTC's International Affairs Branch and the Ontario office, involving Ontario universities and research centres and selected centres for industrial research and technology transfer in the U.S.

This first exposure created strong interest to explore the potential for shared research, technology transfer and other collaborative arrangements between Georgia Tech and Canada in the fields of advanced industrial materials, advanced manufacturing technologies and advanced manufacturing systems.

The group will visit Ontario, Quebec and Nova Scotia. In Ottawa, the group will meet with officials from ISTC, NRC and local university and industry representatives. In Toronto, a three-day program will be coordinated jointly by the Premier's Council and the ISTC Ontario office. Following the Toronto portion of the visit, the researchers specialized in advanced industrial materials will proceed to Halifax to attend the Canadian Advanced Materials Forum, with a stopover in Montreal to meet with university and corporate contacts.



NEWS RELEASE



Contact Lynn Stevenson (613) 993-5249	For release IMMEDIATE
Subject <i>CA1</i> <i>IST</i> SCIENCE COMMUNICATION FOCUS OF FEDERAL FUNDING <i>- N26</i>	

OTTAWA, August 29, 1989 -- Science writers and communicators got a boost in the latest competition of the Science Culture Canada program. Funding for science news and information activities represented one quarter of the \$2 million in awards announced today by Dr. William Winegard, Minister of State (Science and Technology). Funding for the Canadian Science Writers' Association and the Association des Communicateurs Scientifiques du Québec doubled from that awarded last year. The Canadian Science News Service (CSN) and Agence Science Presse together received over \$250,000.

"The problem in this country is that not enough information about Canadian science and technology is getting to the public," said Dr. Winegard. "Open the morning paper and you'll find that too much S&T news is American or Japanese. The people in the business admit this isn't because the stories aren't there, but because they don't have enough trained reporters and resources to cover them," he added. "I hope the funds awarded today will help improve the situation so Canada's science and technology stories can be told."

Agence Science Presse and the Canadian Science News Service produce articles on Canadian research and development for radio broadcast and publication across the country. "Science is seen by many editors and publishers as a luxury they can't afford," said CSN Executive Editor Lydia Dotto. "With funding from Science Culture Canada, we're able to get up-to-date stories about Canadian R&D into all areas of the country."

Half the funds in this competition were awarded for projects and activities aimed at young people. A travelling "museobus", a mobile astronomy program, science camps and backyard acid rain kits were some of the projects funded to show kids that science is fun, relevant, and that it plays a significant role in their lives.



"I can't think of anything more important than turning our young people on to science," said Dr. Winegard. "They say we can't build a science culture in this country, but I don't think that's true. If you look at the young people coming out of university today -- the brains, the talent and the curiosity are all there -- we just have to channel them in the right direction and watch what happens!"

Science Culture Canada is a \$2.5 million federal program which funds projects and activities to make Canadians more aware of science and technology and their importance to our way of life. The program is administered by Supply and Services Canada under the direction of a management committee chaired by Industry, Science and Technology Canada. Submissions are evaluated by a non-government committee of experts in science and technology awareness from across the country. Competitions for funding are held twice a year. The deadline for submissions to the next competitions are October 15, 1989 and April 15, 1990.

For information about the program, or copies of the application form, please contact:

Yves Beauparlant
Science Culture Canada
Science Programs Branch
Supply and Services Canada
12C1, Phase III, Place du Portage
Hull, Quebec
K1A 0S5
(819) 956-1772

SCIENCE CULTURE CANADA

The following is a list of awards issued under the third competition of the Science Culture Canada program. Science Culture Canada (formerly the Public Awareness Program for Science and Technology) is a \$2.5 million program designed to increase public awareness and understanding of science and technology in Canada.

Submissions to Science Culture Canada are reviewed by a non-government committee of experts in science and technology awareness from across the country. The Evaluation Committee is responsible for reviewing proposals and making recommendations for funding to the program's Management Committee. Proposals are evaluated on the basis of how well they meet the published objectives and criteria of the program. The Management Committee is chaired by Industry, Science and Technology Canada with representatives from the three federal granting councils*, Supply and Services Canada and the Evaluation Committee Chairman.

A total of 107 proposals were received for the April 15, 1989 competition with requests for funding of approximately \$7.1 million. Of these 39 were accepted with total funds awarded during the current fiscal year of \$2,000,700.

The deadline for submissions to the next competition is October 15, 1989.

*The Natural Sciences and Engineering Research Council, the Social Sciences and Humanities Research Council, and the Medical Research Council of Canada.

AWARDS

PROJECT FUNDING

(Project funding is designed to support the costs of specific projects or activities of limited duration which propose to fulfill the objectives of the program.)

<u>Organization</u>	<u>Location</u>		<u>Subject</u>	<u>Value</u>
B.C. Space Sciences Society	Vancouver	B.C.	"Planet Quest"- The Search For Extra Solar Planets - Planetarium show and exhibit	\$ 15,000
Radis Inc.	Beloeil	QUE.	Muséobus scientifique - Travelling exhibit and teaching guide	35,000
Breakthrough Films and Television Inc.	Toronto	ONT.	"Ice Island" - a 30 minute video. (Canadian Scientists Investigate the Arctic's Fragile Ecosystem.)	50,000
La Chaine française (TV Ontario)	Toronto	ONT.	"La Science amateur", TV series on amateur science	30,000
Public Focus on the Great Lakes	Toronto	ONT.	Backyard Acid Rain Kit Program for children	50,000

<u>Organization</u>	<u>Location</u>		<u>Subject</u>	<u>Value</u>
Agence Science Presse	Montreal	QUE.	"Les Petits débrouillards" Science magazine for children (7 - 14 years)	50,000
Atlantic Provinces Council on the Sciences	St.-John's	NFLD.	Third APICS Science Education Conference	26,000
Sid Katz-Science Awareness	Vancouver	B.C.	Radio series on science and medicine	26,000
Québec Science	Sainte-Foy	QUE.	Technology in Canadian industry - series in Québec Science magazine	10,000
Science World British Columbia	Vancouver	B.C.	"A Journey to the Heart of Matter" - Travelling interactive exhibit on subatomic physics	50,000
Atelier mobile d'initiation à l'Astronomie Inc.	Brownsburg	QUE.	Travelling exhibit on Canada's achievements in space	60,000
The Geophysics and Astronomy Department University of B.C.	Vancouver	B.C.	"The New Universe" - Scientific Imaging exhibit and interactive display	19,000
Linda Joy Busby Media Arts Foundation	Halifax	N.S.	An educational video on Guglielmo Marconi's work in Canada	5,700
McLaughlin Planetarium of the Royal Ontario Museum	Toronto	ONT.	Planetarium Show - Charlie Farquharson's Universe	21,000
Acadia University	Wolfville	N.S.	Acadia University Science Programme for Grade Six Students	32,000
Bird's Hill School	Winnipeg	MAN.	Women in Science and mathematics - workshop for parents and girls	5,000
Knee High Nature	Sherwood Park	ALTA.	"Knee High Nature" Nature manuals for parents, teachers and children	7,000
Groupe MLPL	Quebec	QUE.	"Les espaces verts" - Science and nature book	35,000

<u>Organization</u>	<u>Location</u>		<u>Subject</u>	<u>Value</u>
Centre écologique de Port-Au-Saumon	St-Fidèle	QUE.	"La Nature se rapproche..." Science camps for students (8 - 16 years)	28,000
Science World British Columbia	Vancouver	B.C.	Science World Travelling Discovery Boxes	30,000
New Brunswick Wildlife Federation	Moncton	N.B.	"The World of the Atlantic Salmon" - Mactaquac Fish Culture Station Interpretation Centre	28,000

GENERAL CORE FUNDING

(General core funding is designed to enable qualified Canadian organizations to carry out long-term projects and activities aimed at promoting greater public awareness of science and technology in Canada.)

<u>Organization</u>	<u>Location</u>		<u>Subject</u>	<u>Value</u>
Royal Canadian Institute	Toronto	ONT.	Core funding for lecture series and science awareness programs	10,000
Agence Science-Pressé	Montreal	QUE.	Core funding for science news and information service	105,000
Fort Whyte Centre for Environmental Education	Winnipeg	MAN.	Environmental education facilities and programs (Core funding)	15,000
Atlantic Provinces Council on the Sciences	St. John's	NLFD	Science Outreach Programs for young people and the general public (Core funding)	15,000
Association des Communicateurs scientifiques du Québec	Montreal	QUE.	Core funding for public awareness programs of the Québec Association of Scientific Communicators	15,000
Women Inventors Project Inc.	Waterloo	ONT.	Core funding for the Women Inventors Project	45,000
Presses de l'Université du Québec	Ste-Foy	QUE.	Core funding for Québec Science Magazine	78,000

<u>Organization</u>	<u>Location</u>		<u>Subject</u>	<u>Value</u>
ACFAS	Montreal	QUE.	Core funding for French-Canadian Association for the Advancement of Science	65,000
Canadian Science Writers' Association (CSWA)	Don Mills	ONT.	Core funding for public awareness activities of the CSWA	33,000
Semaine des sciences du Québec	Montreal	QUE.	Core funding for Québec Science Week	40,000
Société linnéenne du Québec	Sainte-Foy	QUE.	Core funding for natural science activities of the Linnean Society of Québec	60,000
Yukon Science Institute	Whitehorse	YUK.	Bringing Yukoners and Science Together (Core funding)	50,000
Canadian Student Pugwash	Ottawa	ONT.	Science, technology and society awareness programs for university students (Core funding)	45,000
Canadian Science News Service	Toronto	ONT.	Core funding for Canadian Science News Service	103,954
Edmonton Space Sciences Foundation	Edmonton	ALTA	Mobile Astronomy Program (Core funding)	50,000

YOUTH CORE FUNDING

(Youth core funding is designed to enable qualified Canadian organizations to carry out long-term projects and activities to develop and sustain greater interest and awareness of science and technology among young Canadians.)

<u>Organization</u>	<u>Location</u>		<u>Subject</u>	<u>Value</u>
Conseil de développement du loisir scientifique (CDLS)	Montreal	QUE.	Core funding of science awareness programs and activities for young French-speaking Canadians	294,300
Youth Science Foundation (YSF)	Ottawa	ONT.	Core funding for youth science awareness programs and activities	341,100
Canadian Centre for Creative Technology	Waterloo	ONT.	Shad Valley Sponsorships (national youth science program)	29,700

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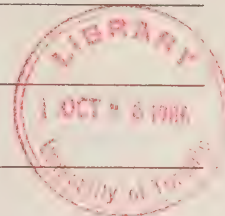
Suzanne Benoit (613) 954-2354

For release

Immediate

Subject

**INDUSTRY, SCIENCE AND TECHNOLOGY MINISTER MEETS
WITH JAPANESE GOVERNMENT AND INDUSTRY LEADERS**



TOKYO, Japan, September 22, 1989 -- Federal Industry, Science and Technology Minister Harvie Andre today began an eight-day visit to Japan that will include meetings with Japanese government and industry leaders aimed at expanding opportunities for bilateral industrial cooperation. The meetings will also serve to lay the groundwork for the visit to Canada by the Japanese investment delegation scheduled for October 22 to November 2, 1989.

Minister Andre will meet the Japanese Ministers of International Trade and Industry and Science and Technology, as well as senior officials of major Japanese corporations and trading houses.

"Japan is Canada's second largest trading partner - with two-way trade now totalling some \$20 billion per year - but we've only begun to tap the enormous benefits to be gained by both countries through greater economic cooperation," said Minister Andre.

The meetings will build on the cooperative impetus fostered by the Memorandum of Understanding (MOU) on Industrial Cooperation signed on September 3, 1985 between Canada and Japan. In the context of the MOU, Letters of Understanding have been signed with the Japanese conglomerates Mitsubishi, C. Itoh, Nissho Iwai and Mitsui and the Export-Import Bank of Japan to promote increased investment and joint projects.

The Minister will also pursue opportunities for joint activities in science and technology in accordance with the Canada-Japan Agreement on Cooperation in Science and Technology.

The memoranda and letters of understanding are intended to promote balanced, bilateral economic relations by encouraging more joint ventures, licensing agreements, joint research and development and two-way investment and cooperation in third country markets by the private sectors of both countries.



Industry, Science and
Technology Canada

Industrie, Sciences et
Technologie Canada

Canada

"The increasing number of collaborations between Japanese and Canadian industries serves not only the participating firms but, just as importantly, enhances our access to global markets," the Minister added.

The Japanese Investment Study Mission, scheduled to visit Canada October 22 to November 2, 1989, will meet with the federal and provincial governments, economic organizations, Japanese companies operating in Canada and the Canadian private sector.

The Japanese mission will be led by Mr. Shinroku Morohashi, Vice-Chairman of the Japan-Canada Economic Committee of the Japan Federation of Economic Organizations (Keidanren) and President of the Mitsubishi corporation. It will consist of some 50 senior executives from approximately 20 Japanese firms. The main purpose of this mission will be to gain a better understanding of the present investment climate in Canada, particularly, the impact of the Canada-USA Free Trade Agreement.



news release

Date

IMMEDIATE

For release

FEDERAL SPONSORSHIP OF NATIONAL SOFTWARE CONFERENCE

OTTAWA, September 19, 1989 -- The federal government will sponsor a National Software Conference, Software '90, to be organized by the Canadian Advanced Technology Association (CATA) and the Canadian Association of Data and Professional Service Organizations (CADAPSO). The announcement was made today by Industry, Science and Technology Minister Harvie Andre, on behalf of John Crosbie, Minister for International Trade, Marcel Masse, Minister of Communications and Paul Dick, Minister of Supply and Services.

The conference, which will be held on February 14, 15 and 16, 1990, in Montreal, is intended to be a major event for the software industry in Canada. It will address financing, marketing, management, government and partnering issues of key interest to the executives of Canadian software companies. Simultaneous translation will be available for the plenary sessions.

"The software industry, one of the fastest growing segments of the Canadian economy, is generating today's and tomorrow's income, much of which is export revenue," said Mr. Andre. "This kind of industrial activity offers excellent employment opportunities for our college and university graduates. In addition, software development enables all other Canadian industries to compete effectively in domestic and international markets."

Industry, Science and Technology Canada is supporting the conference through a contribution of up to \$100,000 to the conference organizers, CATA and CADAPSO.

Other departments are assisting the conference in the following ways:

External Affairs and International Trade Canada will identify speakers to address topics on international marketing issues. Trade Commissioners will serve as panellists and will be available for industry consultation.

A networking service, sponsored and developed by Communications Canada, will include an electronic messaging service, a database of conference participants and an appointment scheduling facility.

Some 50 software exhibits being organized by Supply and Services Canada will provide concrete illustration of opportunities for collaboration between government and industry, and 15 information booths will feature the most current information on federal and provincial government programs of interest to the Canadian software industry.

FOR FURTHER INFORMATION, PLEASE CONTACT:

Keith Parsonage (613) 954-3287
Industry, Science and Technology Canada

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NEWS RELEASE

Government
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Contact Dr. George Michaliszyn (613) 954-3071	For release IMMEDIATE
Subject FEDERAL ASSISTANCE TO ESTABLISH A TECHNOLOGY INSTITUTE FOR MEDICAL DEVICES	

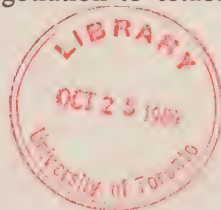
MONTREAL, October 11, 1989 -- Benoit Tremblay, MP for Rosemont, on behalf of Industry, Science and Technology Minister Harvie Andre announced today that a federal contribution of \$2,625,000 will be provided over 5 years under the Technology Outreach Program (TOP) toward a \$5.25 million project to establish a non-profit technology centre to be known as the Technology Institute for Medical Devices Canada (TIMEC). The other half of the project costs will be derived in part from revenues generated by TIMEC and in part by contributions from MEDEC, a Canadian association of the manufacturers of medical devices.

Speaking at the opening of the 1989 Labex Conference and Trade Show in Montreal, Mr. Tremblay stated "TIMEC will be a valuable resource to the medical devices sector, assisting it through advice and intelligence to gain international recognition for the quality and competitiveness of its products."

Medical devices are defined as health care products (excluding drugs and medicines) which are used for diagnostic or therapeutic purposes. There are about 600 manufacturers of medical devices in Canada employing approximately 10,000 persons, dispersed among a number of manufacturing sectors.

The total Canadian domestic market for medical devices is estimated at about \$2 billion and is growing at a rate in excess of nine percent a year. As Canada imports more than three-quarters of its medical device requirements, there is considerable scope for expansion or diversification of existing Canadian-based manufacturers or establishment of new enterprises to meet growing demand.

ISTC and MEDEC signed a Memorandum of Understanding on sector industrial development in November, 1988 and are continuing study and negotiation to establish a sector competitiveness initiative in the near future.



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TIMEC's most important service to entrepreneurs and manufacturers in Canada's medical device sector will be to provide access to intelligence about technologies and markets. Building upon existing expertise and data banks available through provincial research institutions, the National Research Council, Industry, Science and Technology Canada and the private sector, TIMEC will create linkages between industrial players and the sources of technology that are so important in achieving international competitiveness.

TIMEC plans to open offices in Montreal, Toronto and Winnipeg and, by working with health-related organizations across Canada, to establish a technology diffusion service from coast to coast.

The Technology Outreach Program, administered by ISTC, enhances the productivity and competitiveness of Canadian industry by supporting centres to assist firms to speed up their acquisition, development and application of technology.

NEWS RELEASE



Contact Wendy Cumming (613) 230-2227	For release Immediate
Subject 3400 CANADA SCHOLARSHIPS AWARDED TO SCIENCE AND ENGINEERING STUDENTS	

OTTAWA, October 11, 1989 -- "Canada's future ability to compete internationally will depend to a large extent on the new generation of scientists and engineers now in or just entering Canadian universities" said the Honourable William Winegard, Minister of State (Science and Technology), today announcing the names of this year's Canada Scholars as part of the launching ceremonies for National Universities' Week.

At the start of second year of the \$80 million, five-year program, 3400 students entering science and technology-related programs are being awarded 1989-90 Canada Scholarships.

In addition, Minister Winegard announced that 1600 of the 1988-89 scholarships were being renewed based on their recipients' achievement of first-class academic standing in their initial year of undergraduate studies.

A report card on the first year of the program was made available.

The Canada Scholarships Program was created to attract post secondary students to undergraduate studies in science and engineering and to reward outstanding academic performance, while, at the same time ensuring that Canada can take advantage of the opportunities for economic growth which science and technology will afford over the coming decades. The Association of Universities and Colleges of Canada administers the program on behalf of Industry, Science and Technology Canada.

Awarded on the basis of outstanding academic performance, the scholarships provide \$2,000 per year for up to four years, making each student eligible to receive a total of \$8,000 while pursuing undergraduate degrees in science, engineering and related disciplines. More than half the scholarships are being awarded to women, who have traditionally been under-represented in these areas of study. The 1989-90 Canada Scholars have been nominated by 82 universities and community colleges with university transfer programs.



"Canadian governments and industry must work together to strengthen our human resource base and harness it as effectively as possible if we are to improve our country's position economically. Canada Scholars will be major players in our future," concluded Minister Winegard.

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NEWS RELEASE



Contact

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For release

IMMEDIATE RELEASE

Subject

LAVAL COMPANY AWARDED FEDERAL CONTRACT

LAVAL, Quebec, October 13, 1989 -- Abipa Machining (Canada) Inc. of Laval will receive a federal contract valued at \$117,500 under the Defence Industry Productivity Program to modernize and expand its operations.

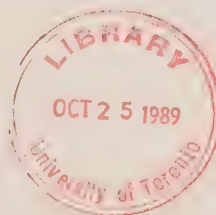
The announcement was made today by Guy Ricard, Member of Parliament for Laval, on behalf of Harvie Andre, Industry, Science and Technology Minister.

The company plans to purchase advanced equipment used for the machining of precision components used by the aerospace and defence industries.

"This is a significant project for the region," said Mr. Ricard. "It will lead to the creation of seven new jobs and will generate incremental sales of \$2.0 million for Abipa over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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NEWS RELEASE



Contact	Alain Letendre (613) 954-3468	For release	Immediate release
Subject	FEDERAL CONTRIBUTION TO TEXTILE TECHNOLOGY CENTRE		

STE. HYACINTHE, October 17, 1989 -- Harvie Andre, Canada's Industry, Science and Technology Minister, announced today that the Textile Technology Centre in Saint-Hyacinthe will receive a federal contribution of \$3,540,000 under the Technology Outreach Program.

The aim of the Textile Technology Centre (TTC) is to promote and facilitate the transfer of the latest textile technologies, in order to improve the competitiveness of small and medium-sized businesses in this sector. Thanks to the federal government contribution, the TTC will be able to broaden the range of services it provides to the industry and establish itself as the main centre for research and technological expertise in textiles in Canada.

The project, the total cost of which is approximately \$10 million, will lead to the creation of 32 jobs and will enable the TTC to provide the following services: testing and analysis of chemicals, evaluation and developments of textile materials, promotion of new technologies, research and development, quality control, consultation and documentation on textile technologies and training.

"The federal government is proud to support such an initiative, which will place the accent on adoption of new industrial processes, the perfecting of new products and improvement of quality control, and which will help make the Canadian textile industry and related industries more competitive internationally," said Mr. Andre.

The Technology Outreach Program is administered by Industry, Science and Technology Canada. It helps Canadian industry become more productive and more competitive by providing it with an assistance infrastructure aimed at accelerating the acquisition, development and dissemination of technology and specialized manpower in Canadian industry, and, in particular, in the small and medium-sized business sector.

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NEWS RELEASE



Contact W. Terry (613) 954-3278 W.E. Cowley (613) 954-3290	For release Immediate
Subject ISTC SECTOR INITIATIVE LAUNCHED WITH \$1.25 M STUDY	

SAINT-HYACINTHE, Quebec, October 17, 1989 -- In a speech today to the Association des Commissaires industriels du Québec, Canada's Industry, Science and Technology Minister, Harvie Andre, announced a two-year, \$1.25 million initiative for the advanced manufacturing technologies (AMT) sector.

AMT includes advanced equipment and information technologies in manufacturing processes and systems. Recognized as powerful and pervasive complementary technologies, they will transform manufacturing operations in all industrialized countries during the 1990s.

"ISTC is taking decisive steps to increase knowledge and understanding in a sector essential to Canada's international competitiveness," said Mr. Andre. "The world market for AMT is expected to reach \$87 billion by 1991. The Canadian sector is technologically intensive and export-oriented and is poised to take advantage of substantial domestic and international market opportunities.

A further objective is to build linkages between Canadian suppliers and users since the synergy which is created when a sophisticated supplier cooperates with a sophisticated user can have dramatic effects on the competitiveness of both."

During the next two years, a number of analytical studies will be conducted and made available to industry with respect to: domestic and international markets and opportunities; Canadian capabilities; technology gaps and trends; and, barriers to AMT adoption. Benefits from the work will include a better statistical base for policy development, studies that will directly help Canadian firms as they come to make marketing and technical choices, publications which will be used to promote the sector in both domestic and export markets, and initial contacts between Canadian suppliers and users committed to being more competitive manufacturers.



This initiative will focus on both the Canadian AMT producers and users and will identify steps which, through joint government/industry efforts, will stimulate the growth of this strategic sector. The impact which this sector has on the competitiveness of other Canadian industrial sectors will be analyzed, as will barriers to the adoption of AMT technology by industrial users, and linkages between technology producers, users and the academic and research communities.

The Canadian AMT producer sector comprises about 260 firms which manufacture robots, CNC machine tools, automated manufacturing equipment and systems, lasers, machine vision systems, CAD systems, electronic controls, factory computers and related software. Included are a growing number of systems integrators which have developed expertise in linking together equipment, controls, and computers to provide software directed, fully automated systems.

In recognition of the importance to Canada's industrial future of adapting and applying advanced manufacturing technologies, ISTC announced, earlier this year, the \$8.5 million Advanced Manufacturing Technology Application Program (AMTAP) which will assist Canadian manufacturers to upgrade their operations.

"The initiative exemplifies the new mandate of ISTC and InnovAction, the Canadian Strategy for Science and Technology," the Minister said. "In addition to contributing to Canadian industry's international competitiveness, it will stimulate innovation, encourage foreign market penetration of high value added products and displace potential imports, as well as gaining the confidence of the business and research communities through consultation and dialogue."

Similar initiatives have already been announced by ISTC regarding automotive components, secondary wood products and environmental industries.

NEWS RELEASE



Contact
Doug Drever (613) 995-1333

For release
Immediate

Subject

FIRST NATIONAL SMALL BUSINESS REPORT TABLED

OTTAWA, October 17, 1989 -- "It is largely because of its vibrant small business sector that Canada, since 1984, has had the best job creation record of all major industrialized economies", said Tom Hockin, Minister of State (Small Businesses and Tourism), today in a statement to the House of Commons marking the launching of Small Business Week 1989 and the tabling of the first national report on Small Business in Canada entitled "Small Business in Canada - Growing to Meet Tomorrow".

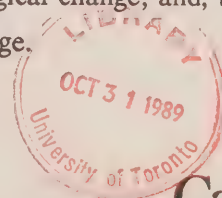
Between 1978 and 1987, firms with fewer than 100 employees in manufacturing and fewer than 50 in all other sectors, accounted for an astonishing 93 per cent of the net, new private sector jobs created in Canada.

In 1987, business with fewer than 100 employees were responsible for approximately 41 per cent of the value of all private sector payrolls.

Mr. Hockin pointed out that the Government is aware of the importance of the small business sector's contribution to the economy and strives, through its policies and programs, to foster the growth of existing firms and the creation of others through entrepreneurship.

"Most federal departments impact, in one way or another, on the activities of small firms," he continued, "yet, until now, there has been no source of information which places all of these federal programs in an integrated context and outlines the Government's priorities for small businesses."

The report serves as a focus for discussion of the major challenges which all firms are facing as a result of the dramatic changes in the world economy. It highlights three major themes: facing the challenge of the global economy; responding to rapid technological change; and, the importance of well-trained human resources to maintain a competitive edge.



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In a tribute to small business operators throughout Canada the Minister concluded, "Literally hundreds of thousands of Canadians have taken the exciting step of founding a business. They have taken risks, committed their resource and devoted long hours to the success of their ventures. The results have been nothing short of astonishing. Small business in Canada has **emerged** as a key engine of economic growth and job creation."

Copies of the report may be obtained from Industry, Science and Technology Canada regional **offices** or from the Business Information Centre in Ottawa (613) 995-5771.

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NEWS RELEASE

**Contact**

René Bauset (613) 995-6206

For release

IMMEDIATE

Subject**HARRIS CORP. AWARDED CONTRACT UNDER CANADIAN PATROL FRIGATE PROGRAM**

DORVAL, Quebec, October 18, 1989 -- Harris Corp. of Dorval has been awarded a \$22.9 million contract to supply HF radio communications system for the Canadian Patrol Frigate Program.

Harris was chosen by Paramax Electronics Inc. of Montreal as part of its responsibility for CPF weapons systems to the Prime contractor for the CPF project, Saint John Shipbuilding Limited.

The contract was announced today by Bob Layton, Member of Parliament for Lachine-Lac-Saint-Louis, on behalf of Industry, Science and Technology Minister Harvie Andre.

"Harris will build nine shipboard systems at its plant in Dorval expanding its operations to 340 people creating new jobs for both electronic engineers and manufacturing personnel," Mr. Layton said.

The communications system includes HF-SSB radio transmitters, receivers and antennas designed to overcome the severe colocation problems found in typical naval shipboard environments.

"This CPF contract is the start of a long-term production operation for the Harris Canada plant in Dorval. The expertise developed from this project will allow the Canadian operation to take over responsibility for meeting the world-wide market demands for Harris naval HF communications systems," Mr. Layton said.

The HF Radio communications systems will be built under a technology transfer agreement with the Long Range Radio Division of the parent company Harris Corporation of Rochester, New York.

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NEWS RELEASE



Contact :	For release Immediate
Subject APPOINTMENTS TO THE NATURAL SCIENCES AND ENGINEERING RESEARCH COUNCIL	

OTTAWA, October 20, 1989 -- The Honourable William Winegard, Minister of State (Science and Technology), today announced the appointment of two new members to the Natural Sciences and Engineering Research Council (NSERC).

J. Bruce Buchanan is Vice-Chairman of British Columbia Packers Limited. From 1972 to 1983 he served as the company's President and Chief Executive Officer. Mr. Buchanan is a past Chairman of the Fisheries Council of Canada and Governor of the Business Council of B.C. He was a director of Imperial Oil Limited. He has also served as a member of several of the Department of Fisheries and Oceans' advisory boards including the National Marine Council, the Atlantic Regional Council and the Research Advisory Council. Mr. Buchanan is a Chartered Accountant and also holds a science degree from the University of Washington.

R.C. Terreault is an Assistant Vice-President of Bell Canada, responsible for research in network technologies. A graduate of École Polytechnique in electrical engineering, Charles Terreault joined Bell Canada in 1959. Since then he has occupied positions at Bell, Northern Telecom, Télébec and Bell-Northern Research. He was the founder of the BNR laboratory at Île des Soeurs. He also established Bell laboratories at Varennes and Longueuil. Mr. Terreault is a member of the Ordre des ingénieurs du Québec, former President of the Association canadienne-française pour l'avancement des sciences (ACFAS), a senior member of the Institute of Electrical and Electronics Engineers and Vice-President of the Association des directeurs de recherche industrielle du Québec. He is a member of the Board of the Fonds FCAR, Quebec's granting council.

The Minister also announced the re-appointment of **R.D.S. Stevens**, President of Solarchem Corporation, Richmond Hill, Ontario. The terms of the new and re-appointed Council members will run until 1992.



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The Natural Sciences and Engineering Research Council is the largest granting agency supporting university research in Canada. The Council offers numerous grant programs for university professors as well as research scholarships and fellowships for the training of new scientists and engineers. The Council also promotes co-operative research activities between Canadian universities and industries. Its budget for the current year is \$390 million.

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FOR FURTHER INFORMATION, PLEASE CONTACT:

Mireille Brochu
Secretary General
Natural Sciences and Engineering Research Council
(613) 995-5896



Contact Jodi Redmond (613) 995-9001	For release Immediate
Subject	

INDUSTRY, SCIENCE AND TECHNOLOGY MINISTER TO VISIT GERMANY

OTTAWA, October 23, 1989 -- The Honourable Harvie Andre, federal Minister of Industry, Science and Technology, will address an international congress in Bonn, West Germany on October 25.

The Congress is organized by the Association of German Chambers of Commerce (DHIT) to mark the 40th Anniversary of the Federal Republic of Germany.

Chancellor Helmut Kohl will open the Congress, entitled: The Market Economy; The Economic System of the Future.

In his address, Minister Andre will discuss the Free Trade Agreement, Going Global, and other aspects of Canada's international trade and investment strategy.

"The principles we adhere to in Canada, as well as the strides we're making to open up world trade, are of interest to other countries," said Mr. Andre.

"I'm glad to have this opportunity to discuss the Canadian experience with such a distinguished group of politicians, business leaders and diplomats."

The DIHT represents more than two million West German companies and membership in the Chamber is mandatory for all German enterprises.

Also taking part in the Congress are Mr. Jacques Sander, Prime Minister of Luxembourg, Dr. Tadeusz Syryjczyk, Minister for Industry of Poland and Mr. Radius Prawiro, Minister for Industry of Indonesia.

During his three-day visit to West Germany, Minister Andre will also meet with government and industry officials to explore new trade and investment opportunities.

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NEWS RELEASE



Contact
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For release
IMMEDIATE RELEASE

Subject

OTTAWA COMPANY AWARDED FEDERAL CONTRACT

Ottawa, Ontario, October 24, 1989 -- DEW Engineering and Development of Ottawa will receive a federal contract valued at \$206,600 under the Defence Industry Productivity Program to conduct research and development.

The announcement was made today by Paul Dick, Member of Parliament for Lanark-Carleton and Minister of Supply and Services, on behalf of Harvie Andre, Industry, Science and Technology Canada Minister.

The company plans to develop nuclear, biological and chemical (NBC) agent decontamination equipment. The project is expected to generate sales of \$10 million over five years.

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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Contact

For release

Immediate

Subject

NATIONAL OPTICS INSTITUTE TO RECEIVE FEDERAL-PROVINCIAL CONTRIBUTION OF \$36 MILLION

SAINTE-FOY, Quebec, October 24, 1989 -- The National Optics Institute (NOI), in Sainte-Foy, will receive a federal-provincial contribution of \$36 million to cover operating costs and acquire the necessary equipment to keep its laboratories at the leading edge of technology in the optics sector.

This announcement was made today by Pierre Blais, Solicitor General of Canada and Minister of State (Agriculture), on behalf of federal Industry, Science and Technology Minister Harvie Andre, and by Gérald Tremblay, Quebec Minister of Industry, Commerce and Technology.

Messrs. Blais and Tremblay told a press conference that their respective governments will each provide \$18 million in support to the Institute over the next five years under a federal-provincial contribution agreement.

The National Optics Institute is a non-profit agency established in December 1985 for the purpose of strengthening the Canadian optics industry by providing the R&D and support necessary for the industry's growth. It also plays a driving role in the development and application of optics technology in Canada.

This financial support will enable the Institute to continue its activities over the next few years, including the establishment of various technical services to industry and the development of a three-part scientific program covering lasers and their applications, optoelectronics and optic components.

"This \$36-million federal-provincial contribution will allow the National Optics Institute to fulfil its mandate," Minister Blais stated, adding that "this measure will also help to further optimize the technological development of the greater Quebec City region, which already has a strong contingent of researchers."



Suzanne Duplessis, MP for Louis-Hébert and Réjean Doyon, MNA for Louis-Hébert, pointed out that the Quebec City region has a significant fundamental research capability in the field of optics, and the activities of the Institute will continue to favour local development of optics production companies in the years to come.

"This contribution, which is further evidence of the excellent dialogue between the various stakeholders, will provide the Institute with additional means to work towards the development of various technologies of strategic value to Canada, and to become a leader in a number of disciplines in its field," Minister Tremblay concluded.

Sources:

Government of Canada
Yves de Martigny
Industry, Science and Technology
Tel.: (514) 283-8870

Government of Quebec
Marcel Brouillard
Department of Industry, Commerce
and Technology
Tel.: (514) 982-3010

NEWS RELEASE



Contact	Jodi Redmond (613) 995-9001	For release	Immediate
Subject	INDUSTRY MINISTER SEEKS INCREASED JAPANESE INVESTMENT		

INDUSTRY MINISTER SEEKS INCREASED JAPANESE INVESTMENT

OTTAWA, November 1, 1989 -- Industry, Science and Technology Minister Harvie Andre welcomed the Taika Toshi Japanese investment study mission to Canada today, expressing satisfaction with developing economic ties between Canada and Japan, outlining recent Government of Canada economic and industrial initiatives, and pleading for increased ties between the two countries, particularly in the areas of trade and investment.

Recalling the Kanao mission to Canada in 1986, which he termed a milestone in Japanese-Canadian business relations, Minister Andre stressed that much has been accomplished in Canada since then. He outlined Prime Minister Mulroney's "Going Global" initiative:

- a strategy to help Canadians to take advantage of the Free Trade Agreement within the United States;
- a Pacific 2000 initiative to ensure that Canada strengthens its key role in Asia;
- a Europe 1992 strategy to prepare for the integration of the European market.

The Minister described federal government initiatives to improve the business climate in Canada, including privatization, deregulation, tax reform, and deficit reduction. He also described the creation of the Department of Industry, Science and Technology, whose mandate has two key thrusts -- strengthening the international competitiveness of Canadian industry and the promotion of excellence in science and technology.

He mentioned the Strategic Technologies Program and the \$240 million Networks of Centres of Excellence Program as recent initiatives illustrative of the new department's role.

Japan has become Canada's second largest trading partner, Minister Andre said, and pledged support for even further trade through the Joint Understanding on Industrial Cooperation between Canada and Japan, which focuses on six priority sectors -- advanced materials, biotechnology, microelectronics, advanced manufacturing, aerospace, and environmental industries.



Minister Andre emphasized the importance of investment in the global economy, and noted that Canada does not receive a fair share of Japanese investment.

Canada has made the right economic moves, the Minister said, and has adopted a policy framework to permit increased investment. He noted that increased Japanese investment would be to Japan's as well as Canada's advantage.

Citing the \$1.5 billion Japanese investment in the Canadian automotive sector, he described this type of value-added investment as the kind that Canada particularly encourages.

Low land prices, low energy prices, low crime rates, a highly-educated labour force, our multicultural society, and a sophisticated transportation and communications infrastructure are attributes we believe will appeal to Japanese investors, Minister Andre said.

Mr. Andre concluded with a reminder that beyond our business and investment relationships, cultural and social ties between Japan and Canada are extremely important. The mutual respect and understanding between our two peoples is the underpinning of continuing close relations.

NEWS RELEASE



Contact

Rick Walter (613) 954-1035

For release

IMMEDIATE

Subject

CANADIAN INSTITUTE OF BIOTECHNOLOGY TO RECEIVE FEDERAL ASSISTANCE

OTTAWA, November 2, 1989 -- The Honourable Harvie Andre, Minister of Industry, Science and Technology today announced \$1.1 million in federal support to help establish the Canadian Institute of Biotechnology (CIB).

With the objective of promoting the diffusion and commercialization of biotechnology across a wide range of industrial sectors in Canada, the Canadian Institute of Biotechnology will provide both technology intelligence and opportunities for networking.

"The CIB will be a valuable source of advice and intelligence to the biotechnology industries and assist them in becoming more competitive both in Canada and in overseas markets," Mr. Andre said in an address to the Pharmaceutical Manufacturers Association of Canada. "The federal government has identified Biotechnology as one of the strategic technologies which must be developed and exploited to help Canadian industry succeed in world markets."

Activities proposed for the CIB include: publishing an annual directory of Canadian firms engaged in biotechnology; producing special studies on technology and market opportunities, advertising opportunities for technology transfer to potential recipients; providing access to information related to biotechnology subjects; hosting seminars and workshops as well as exhibitions and conferences in cooperation with other organizations; and establishing an efficient system for developing international linkages and sources of technology intelligence. All of CIB's services will eventually be offered on a national basis.

The federal support is provided under the Technology Outreach Program which is tailored to enhance the productivity and competitiveness of Canadian industries by assisting them in their acquisition, development and application of technology.

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NEWS RELEASE



Contact Louise McArthur (613) 991-6669	For release Immediate
Subject APPOINTMENTS TO NATIONAL BIOTECHNOLOGY ADVISORY COMMITTEE ANNOUNCED BY ISTC MINISTER	

OTTAWA, November 2, 1989 -- The Honourable Harvie Andre, Minister of Industry, Science and Technology, today announced three new appointments to the National Biotechnology Advisory Committee.

"The Government has moved to strengthen and broaden the committee's expertise to best promote Canada's long term interest in the development and exploitation of Biotechnology," said Minister Andre.

The appointments are: Ms. Dian Cohen, Dr. Susan Jensen and Ms. Deanna Rosenswig.

The Committee provides independent advice to the Minister regarding the potential of biotechnology for developing and sustaining Canadian industrial competitiveness. The Minister recently challenged the Committee to develop a strategic business plan for public and private sector investment in biotechnology in Canada.

Expertise on the 21-members committee includes: banking, biochemistry, business, finance, food processing, forestry, genetics, medicine, microbiology, resource industries, patenting, petrochemicals, waste treatment, and venture capital.

The Chairman, Dr. William Cochrane, will convene the next meeting of the Committee in Montreal on December 4-5, 1989, prior to the Fifth Annual National Research Council, Industrial Biotechnology Conference.

"The federal government attaches great importance to biotechnology as one of the strategic technologies essential to Canada's industrial competitiveness," concluded Minister Andre. "We look to the members of this Committee to lead the way in creating new competitive advantages for Canada through biotechnology."

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Biographies of the three new appointees are overleaf.



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Ms. Dian Cohen, President, Dian Cohen Productions Ltd., Toronto, Ontario.

A nationally respected economist, business consultant and well-known T.V. commentator, Ms. Cohen is a member of the Executive Committee of the Economic Council of Canada, a director of the YMCA Foundation, a Regent of the Canadian Institute of Financial Planners, a Fellow of the Ryerson Institute and a director of Noranda Forest Inc. In addition, she is a member of the board of the Public Policy Forum, an organization which links private and public sector executives to foster better policy-making.

Dr. Susan Jensen, Associate Professor, Department of Microbiology, University of Alberta, Edmonton, Alberta. Dr. Jensen has expertise in the field of molecular genetics and the application of microbes to waste problems. She has published extensively and is a member of both the Canadian and American Societies of Microbiologists as well as the Society for Industrial Microbiology.

Ms. Deanna Rosenswig, Senior Vice-President, Corporate Electronic Banking Services, Bank of Montreal. Ms. Rosenswig has extensive experience in corporate finance and commercial banking. A graduate of McGill University, she is Executive Councillor for the Ontario Chamber of Commerce, Vice-Chairman of the Ontario Film Development Corporation, Governor of the Baycrest Geriatric Centre and a Director of the Calmeadow Foundation and Women's World Banking.

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NEWS RELEASE



Contact T.F. Garrard (613) 954-3340	For release Immediate
Subject KELOWNA COMPANY AWARDED FEDERAL CONTRACT	

KELOWNA, British Columbia, November 14, 1989 -- Northern Airborne Technology Ltd. of Kelowna will receive a federal contract valued at \$202,825 under the Defence Industry Productivity Program (DIPP) to modernize and expand its operations.

The announcement was made today by Harvie Andre, Minister of Industry, Science and Technology.

The company plans to redesign its aircraft communications products to comply with United States Federal Aviation Authority specifications and to expand and improve its product testing capabilities.

"This is a significant project for the region," said Minister Andre. "It will lead to the creation of nine new jobs and generate incremental sales of \$3.9 million for the firm over five years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the Company's ability to grow and prosper while strengthening the Canadian and North American Defence Industrial Base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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NEWS RELEASE

Contact

T.F. Garrard (613) 954-3340

For release

Immediate

Subject

WOODBIDGE COMPANY AWARDED FEDERAL CONTRACT

WOODBIDGE, Ontario, November 14, 1989 -- Harvie Andre, Industry, Science and Technology Canada Minister, today announced that Dellcom Industries Inc. of Woodbridge will receive a federal contract valued at \$162,970 under the Defence Industry Productivity Program (DIPP) to modernize and expand its operations.

The company plans to purchase two computerized, numerically-controlled milling machines used for the manufacture of precision components for the aerospace and defence industries.

"This project is fully consistent with the Government's strategy to improve aerospace capabilities in Canada," said Mr. Andre. "The purchase of new equipment will enhance the company's technical capability and result in further growth and an expanded client base."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the Company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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NEWS RELEASE



Contact T.F. Garrard (613) 954-3340	For release Immediate
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Subject

GUELPH COMPANY AWARDED FEDERAL CONTRACT

GUELPH, Ontario, November 15, 1989 -- Linamar Machine Ltd. of Guelph will receive a federal contract valued at \$723,110 under the Defence Industry Productivity Program (DIPP) to modernize and expand its operations.

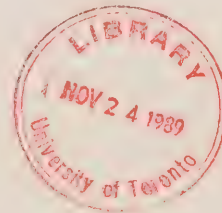
The announcement was made today by William Winegard, Minister of State (Science and Technology).

The company plans to purchase jigs, dies, fixtures and special purpose equipment to develop a cost-efficient broaching process for machining precision components used by the aircraft and defence industries.

"This is a significant project for the region," said Minister Winegard. "It will lead to the creation of six new jobs and generate incremental sales of \$21.4 million for Linamar over six years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the Company's ability to grow and prosper while strengthening the Canadian and North American Defence Industrial Base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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NEWS RELEASE



Contact

T.F. Garrard (613) 954-3340

For release

Immediate

Subject

DOWNSVIEW COMPANY AWARDED FEDERAL CONTRACT

DOWNSVIEW, Ontario, November 15, 1989 -- Eagletronic Industries Inc. of Downsview will receive a federal contract valued at \$320,000 under the Defence Industry Productivity Program (DIPP) to modernize and expand its operations.

The announcement was made today by Harvie Andre, Industry, Science and Technology Canada Minister.

The company plans to purchase advanced equipment used for the manufacture of precision components for the aerospace and defence industries.

"This project will lead to the creation of six new jobs and generate incremental sales of \$5 million for the firm over three years," said Minister Andre.

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the Company's ability to grow and prosper while strengthening the Canadian and North American Defence Industrial Base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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NEWS RELEASE



Contact
Karen Jackson (613) 954-3386

For release Immediate

Subject
VANCOUVER SHIPYARDS MODERNIZING WITH FEDERAL ASSISTANCE

NORTH VANCOUVER, British Columbia, November 16, 1989 -- Vancouver Shipyards Co. Ltd. will receive federal contributions totalling \$998,015 under the Shipbuilding Industry Assistance Program (SIAP) to modernize and increase productivity.

The announcement was made today by the Honourable Mary Collins, Associate Minister of National Defence, and M.P. for Capilano Howe-Sound on behalf of the Honourable Harvie Andre, Industry, Science and Technology Canada Minister.

Minister Collins said, "the projects involve the construction of buildings, relocation of shops, installation of services, demolition, paving, contract supervision and procurement of miscellaneous equipment, as well as the purchase of computer equipment to enhance the firm's financial management system".

The Shipbuilding Industry Assistance Program provides assistance to shipbuilders improve their facilities.

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NEWS RELEASE



Contact Karen Jackson (613) 954-3386	For release Immediate
Subject GEORGETOWN SHIPBUILDING MODERNIZING WITH FEDERAL ASSISTANCE	

GEORGETOWN, Prince Edward Island, November 30, 1989 -- Georgetown Shipyard Inc. will receive federal contributions totalling \$19,000.00 under the Shipbuilding Industry Assistance Program (SIAP).

The project involves the acquisition of aluminum welding equipment that will enable the firm to meet new aluminum welding standards established by the Canadian Standards Association.

The announcement was made today by the Honourable Harvie Andre, Industry, Science and Technology Minister.

The Shipbuilding Industry Assistance Program provides assistance to shipbuilders to effect improvement to their facilities.

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NEWS RELEASE



Contact T.F. Garrard (613) 954-3340	For release IMMEDIATE
Subject	

SAINT-HUBERT COMPANY AWARDED FEDERAL CONTRACT

SAINT-HUBERT, Quebec, November 28, 1989 -- Ballistech Systems Inc. of Saint-Hubert will receive a federal contract valued at \$212,825 under the Defence Industry Productivity Program (DIPP) to modernize and expand its operations.

The announcement was made today by Pierrette Venne, Member of Parliament for Saint-Hubert, on behalf of Harvie Andre, Industry, Science and Technology Canada Minister.

The company plans to purchase advanced equipment to manufacture a range of aeronautics products, including aerial targets and decoys, data acquisition and recording systems and air traffic control simulators and trainers.

"This is a significant project for the region," said Mrs. Venne. "It will lead to the creation of 20 new jobs and will generate incremental sales of \$12 million for Ballistech over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the Company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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NEWS RELEASE



Contact

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For release

IMMEDIATE

Subject

MONTREAL COMPANY AWARDED FEDERAL CONTRACT

MONTREAL, Quebec, November 28, 1989 -- Bendix Avelex Inc. of Montreal will receive a federal contract valued at \$979,204 under the Defence Industry Productivity Program to modernize and expand its operations.

The announcement was made today by Jean Corbeil, Minister of Labour and Minister responsible for the Region of Montreal.

The company plans to modernize its production and engineering equipment in Montreal, Quebec and Cornwall, Ontario.

"This is a significant project for the region," said Mr. Corbeil. "It will lead to the creation of 41 new jobs and it will generate incremental sales of \$31 million for Bendix Avelex over seven years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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Contact**T.F. Garrard (613) 954-3340**

For release**Immediate**

Subject

POINTE CLAIRE COMPANY AWARDED FEDERAL CONTRACT

POINTE CLAIRE, Quebec, November 27, 1989 -- Securiplex Systems, a division of SNC Defence Products Ltd. of Pointe Claire will receive a federal contract valued at \$657,425 under the Defence Industry Productivity Program (DIPP) to conduct research and development.

The announcement was made today by the Honourable Robert Layton, Member of Parliament for Lachine-Lac-Saint-Louis, on behalf of Harvie Andre, Industry, Science and Technology Canada Minister.

The company plans to develop a fully-integrated, naval-damage control system for the international market.

"This is a significant project for the region," said Mr. Layton. "It will lead to the creation of six new jobs and generate incremental sales of \$18 million for the firm over five years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the Company's ability to grow and prosper while strengthening the Canadian and North American Defence Industrial Base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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NEWS RELEASE



Contact

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For release

IMMEDIATE RELEASE

Subject

CHOMEDY-LAVAL COMPANY AWARDED FEDERAL CONTRACT

CHOMEDY-LAVAL, Quebec, November 24, 1989 -- Tesamatec Inc. of Chomedy-Laval will receive a federal contract valued at \$439,208 under the Defence Industry Productivity Program to modernize and expand its operations.

The announcement was made today by Jacques Tétreault, Member of Parliament for Laval-des-Rapides, on behalf of Harvie Andre, Industry, Science and Technology Minister.

The company plans to acquire state-of-the-art equipment to modernize and expand its current facility as well as to improve productivity. Tesamatec specializes in the manufacture of sealing rings and retention rings for aircraft engines.

"This is a significant project for the region," said Mr. Tétreault. "It will lead to the creation of 10 to 12 new jobs and it will generate incremental sales of \$11 million for Tesamatec over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the Company's ability to grow and prosper while strengthening the Canadian and North American Defence Industrial Base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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Industry, Science and
Technology Canada

Industrie, Sciences et
Technologie Canada

Canada

NEWS RELEASE



Contact

T.F. Garrard (613) 954-3340

For release

IMMEDIATE

Subject

STRATFORD COMPANY AWARDED FEDERAL CONTRACT

STRATFORD, Ontario, November 22, 1989 -- Novatronics of Canada Ltd. of Stratford will receive a federal contract valued at \$131,000 under the Defence Industry Productivity Program (DIPP) to conduct research and development.

The announcement was made today by Harry Brightwell, Member of Parliament for Perth-Wellington-Waterloo, on behalf of Harvie Andre, federal Minister of Industry, Science and Technology.

The company plans to develop a new line of linear variable differential transformers (LVDT's).

"This is a significant project for the region," said Mr. Brightwell. "It will lead to the creation of nine new jobs and generate incremental sales of \$2 million for Novatronics over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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Industry, Science and
Technology Canada

Industrie, Sciences et
Technologie Canada

Canada



Contact

For release

Immediate

Subject

NEW MEMBER APPOINTED TO THE NATURAL SCIENCES AND ENGINEERING RESEARCH COUNCIL

OTTAWA, November 17, 1989 -- The Honourable William Winegard, Minister of State (Science and Technology), today announced the appointment of Dr. Andrée G. Roberge to the Natural Sciences and Engineering Research Council (NSERC), for a three-year term ending in 1992.

Director General of the Institut Armand Frappier, Dr. Roberge holds a doctorate in biochemistry from the Faculty of Medicine at Laval University. She brings to the Council her vast experience in teaching and research administration in the university milieu. Dr. Roberge has been a professor for several years in the Department of Human Nutrition of the Faculty of Agriculture and Food Science at Laval. She was also responsible for the department's laboratory of Neurochemistry and Nutrition, and served as President of the university's Commission de la recherche.

Dr. Roberge is past President of the Association canadienne-française pour l'avancement des sciences (ACFAS) and a member of the Conseil de la science et de la technologie.

The Natural Sciences and Engineering Research Council is the largest granting agency supporting university research in Canada. NSERC offers numerous grant programs for university professors, as well as research scholarships and fellowships for the training of new scientists and engineers. NSERC also promotes co-operative research activities between Canadian universities and industries; its budget for the current year is \$390 million.

- 30 -

FOR MORE INFORMATION, PLEASE CONTACT:

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Secretary General
Natural Sciences and Engineering Research Council
(613) 995-5896





Contact
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For release
IMMEDIATE

Subject
TORONTO COMPANY AWARDED FEDERAL CONTRACT

TORONTO, Ontario, February 7, 1990 — Electrofuel Manufacturing Company Ltd. (Electrofuel) of Toronto will receive a federal contract valued at \$352,390 under the Defence Industry Productivity Program to conduct research and development.

The announcement was made today by Harvie Andre, Industry, Science and Technology Minister.

The company plans to develop new technology for manufacturing high-density titanium dioxide based materials used for defence applications.

"This is a significant project for Electrofuel," said Minister Andre. "It will generate incremental sales of \$3.0 million for the company over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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For release

IMMEDIATE

Subject

WOODBIDGE COMPANY AWARDED FEDERAL CONTRACT

WOODBIDGE, Ontario, February 6, 1990 — Merco Industries Ltd. of Woodbridge will receive a federal contract valued at \$305,000 under the Defence Industry Productivity Program to modernize and expand its operations.

The announcement was made today by Harvie Andre, Industry, Science and Technology Minister.

The company plans to acquire computer-numerically-controlled (CNC) machining equipment used to produce precision parts and components for aircraft and military equipment.

"This is a significant project for the region," said Minister Andre. "It will generate incremental sales of \$3.1 million for the company over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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For release

IMMEDIATE

Subject

AGINCOURT COMPANY AWARDED FEDERAL CONTRACT

AGINCOURT, Ontario, February 2, 1990 — Romax Tool Corporation of Agincourt will receive a federal contract valued at \$229,500 under the Defence Industry Productivity Program to modernize and expand its operations.

The announcement was made today by Harvie Andre, Industry, Science and Technology Minister.

The company plans to acquire advanced equipment, including a computer-numerically-controlled (CNC) horizontal machining centre and a CAD/CAM system, used to manufacture precision parts and components for aircraft and military equipment.

"This is a significant project for the region," said Minister Andre. "It will lead to the creation of four to six new jobs and will generate incremental sales of \$1.5 million for the company over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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Contact

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For release

IMMEDIATE

Subject

BRAMPTON COMPANY AWARDED FEDERAL CONTRACT

BRAMPTON, Ontario, February 12, 1990 — Koss Machine and Tool Co. (333111 Ontario Ltd.) of Brampton will receive a federal contract valued at \$285,000 under the Defence Industry Productivity Program to modernize and expand its operations.

The announcement was made today by Harry Chadwick, Member of Parliament for Brampton-Malton, on behalf of Harvie Andre, Industry, Science and Technology Minister.

The company plans to acquire advanced equipment for the production of multi-dimensional components and fittings used in commercial and military aircraft.

"This is a significant project for the region," said Mr. Chadwick. "It will lead to the creation of seven new jobs as well as the maintenance of 17 other jobs. In addition, it will generate incremental sales of \$4.6 million for the firm over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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news release communiqué

Date Immediate

Date

For release

Pour publication

FEDERAL GOVERNMENT AND BOEING RESOLVE ALL OUTSTANDING ISSUES

OTTAWA, February 9, 1990 — After lengthy negotiations, the federal government and Boeing have resolved all outstanding issues resulting from Boeing's purchase of The de Havilland Aircraft of Canada, Limited four years ago.

Industry, Science and Technology Minister Harvie Andre announced today the signing of a new, omnibus agreement with Boeing Canada, de Havilland Division, that supports continued operations and jobs at de Havilland and closes the book on all points of dispute arising from the sale.

The Government is released from contractual obligations resulting from the sale, and loan insurance for sales financing in Canada and the United States will be terminated once present commitments under the Enterprise Development Program have been met and a limited number of new sales have been financed.

The agreement recognizes a number of Government undertakings, which were announced as part of the original sale agreement but from which the de Havilland Division has not yet received any benefit. These include a Government commitment to bear a portion of the financing cost paid by regional airlines in Canada purchasing a limited number of Dash aircraft.

Also recognized is an investment by Boeing of more than \$300 million in research and development at a time when ongoing negotiations prevented consideration of applications by the company for assistance under the Defence Industry Productivity Program.

The Government's exposure on all these outstanding issues was in excess of \$300 million, including \$110.4 million which Boeing contends that it is owed for the cost of health and safety improvements to the Downsview plant.

The agreement could be worth up to \$161 million to the de Havilland Division, but nearly two thirds of that amount is conditional on the company meeting predetermined standards and maintaining production at the Downsview plant.

The \$161 million consists of:

- i) \$63 million in cash, which will not be repayable;
- ii) \$51 million in cash, some or all of which will be repayable if the company fails to achieve certain operating and investment goals; and
- iii) \$47 million in the form of royalties and R&D contribution repayments that de Havilland was to make to the Government, and which will now be deferred into the future. The full value of this deferral will be realized only if the company doubles Dash 8 sales from the current level of 325 units.

The new agreement normalizes relations between the Government and Boeing and encourages the process of turning de Havilland into a strong, internationally competitive Canadian-based aerospace company.

Since acquiring de Havilland, Boeing has invested hundreds of millions in the company, including more than \$300 million in research and development, increased employment from 4,290 to 5,813, and established the Dash 8 as the most advanced regional turboprop in the international marketplace. In addition, it has created new business and jobs for de Havilland suppliers across the country.

FOR INFORMATION:

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Industry, Science and Technology Canada	

Colin Fisher	(416) 633-7310
Boeing Canada, de Havilland Division	



Contact	For release
Jodi Redmond (613) 995-9001	Immediate
Subject	

INDUSTRY MINISTER SPEAKS IN LONDON

LONDON, Ontario, February 8, 1990 — "Fulfilling the government's goal of industrial excellence and competitiveness is the central mandate of Industry, Science and Technology Canada," said ISTC Minister Harvie Andre today addressing the London District Branch of the Canadian Manufacturers' Association.

Referring to the newly-created department which received Royal Assent last week as the "department of competitiveness," the Minister pointed out that its name accurately reflects the new emphasis on integrating science and technology policy with industrial policy.

The department is focusing on the formation of alliances between government, industry and the science and research communities as the way of the future if Canadian companies want to compete in rapidly expanding world markets.

Mr. Andre stressed the need for industrial users, especially small and medium-sized businesses, to forge technology alliances, strike partnerships and equip themselves with knowledge and expertise to meet the challenges of globalization and the new industrial order.

Referring to the University of Western Ontario's participation in the federal government's quarter-billion-dollar Networks of Centres of Excellence program, the Minister said, "The University is plugged into work on strategic technologies which will have a direct industrial benefit. This is how we must conduct much of our science and research in the future if we are going to succeed."

The University of Western Ontario is involved in five networks, in fields ranging from robotics and artificial intelligence systems, to biotechnology research for pest control.



Mr. Andre, who also met with students at the University of Western Ontario, spoke about the 190 Canada Scholars enrolled at Western under ISTC's Scholarships program, which encourages our brightest students to pursue studies in the natural sciences and engineering.

"We need more engineers and researchers as CEOs but we won't get them unless Canadian companies make it as rewarding to be an engineer as it is to be an accountant," Mr. Andre said. He went on to urge the CMA member companies to recognize the value of technology in helping them to compete.

"Some 60 per cent of Ontario companies with fewer than 50 employees still have no technical or engineering staff."

Referring to his meeting last week with the Czechoslovakian Prime Minister Marion Calfa, Mr. Andre concluded that the emerging free economies in Eastern Europe are already demonstrating their newly acquired outward orientation. "He told me of his country's eagerness to begin working immediately with Canadians on business initiatives. If that is not an indication of the level of competition we're facing, I don't know what is."



Contact

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For release

Immediate

Subject

FORUM DISCUSSES R&D IN AUTOMOTIVE INDUSTRY

JACKSON'S POINT, Ontario, February 8, 1990 — The Honourable William Winegard, Minister of State (Science and Technology), today praised participants for the "productive dialogue" which emerged from a two-day forum on research and development in the Canadian automotive industry.

"The confidence, entrepreneurial spirit and sense of cooperation amongst participants bodes well for the future of the automotive sector in Canada," Mr. Winegard said.

The Forum, the first of its kind ever held in Canada, brought together 30 automotive industry executives, academics and government officials for discussions on a wide range of issues related to the opportunities and obstacles affecting automotive R&D.

Forum participants highlighted opportunities for the industry in such areas as niche technologies, process engineering and new materials applications. They also cited a number of challenges to increasing R&D levels in Canada, including: the traditional centralization of R&D by parent companies; a shortage of highly qualified personnel, particularly skilled product and process designers; the cost and availability of risk capital; and, a lack of clarity in existing R&D tax credits.

Canada's automotive sector is a major generator of wealth and employment, with 1988 vehicle production of \$27 billion, parts production of \$14 billion, and employment of 154,000. However, in contrast to this strong performance, the automotive sector is one of Canada's largest underperformers of R&D relative to sales, with a research intensity of only 0.3 per cent, one tenth that of other automotive producers.



"The low level of technology development in the Canadian automotive industry is of concern to the government, but we are committed to working with companies and the unions to turn today's challenges into tomorrow's opportunities," Mr. Winegard said. "The priority for all of us should be to address the broad question of automotive technology development and develop an agenda which will lead to increased levels of activity in the sector, positioning Canada as a high value-added, knowledge-intensive producer. I am confident that our discussions of the past two days have contributed significantly towards that goal," the Minister stressed.

Industry, Science and Technology Canada (ISTC) organized the Forum through the Minister's Automotive Advisory Committee. The Committee was established in 1989 to advise the Minister on a broad range of policy issues, including automotive research and development and related activities undertaken by other groups.

NEWS RELEASE



Topic: Garrard (613) 954-3340

For release IMMEDIATE

Subject:

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REXDALE COMPANY AWARDED FEDERAL CONTRACT

REXDALE, Ontario, February 15, 1990 — Garrett Canada of Rexdale will receive a federal contract valued at \$5,127,000 under the Defence Industry Productivity Program to conduct research and development.

The announcement was made today by Michael Wilson, Minister of Finance, on behalf of Harvie Andre, Industry, Science and Technology Minister.

The company plans to design, develop and manufacture second-generation electronic controllers for aircraft air conditioning and pneumatic systems.

"This is a significant project for the area," said Minister Wilson. "It will lead to the creation of 100 new jobs and will generate incremental sales of \$140 million for the firm over 10 years."

The contract is consistent with the terms of a Memorandum of Understanding (MOU) signed April 11, 1988 by Garrett Canada and the Canadian Government. The MOU, which covers a five-year term, will facilitate up to \$100 million in research and development by Garrett Canada.

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

- 30 -





Contact
J.G. Tittley (613) 954-3051

For release
Immediate

Subject

INDUSTRY MINISTER ANNOUNCES INITIATIVE FOR FORESTRY SECTOR

MONTREAL, February 15, 1990 — Harvie Andre, Canada's Industry, Science and Technology Minister, today announced \$43.5 million in new programs for the forestry sector. The Minister was addressing delegates from across Canada and the United States at the opening session of the Canadian Lumbermen's Association Annual Convention.

Three federal departments — ISTC, International Trade and Forestry Canada — are cooperating to assist the forestry industry to develop new technologies and to focus on developing new markets for their products.

The Minister highlighted his own department's contribution of \$30.2 million through a new Forest Industries Sector Campaign. There are two major thrusts: an \$18 million Research and Development/Innovation component funded over three years; and a \$12.2 million Market Development and Diversification component funded over five years. The balance of the \$13.2 million is sourced through Forestry Canada and International Trade.

"Canadians who are familiar with the forest sector know that the new era of global competitiveness provides many challenges," said the Minister. "Initiatives like ISTC's Forest Industries Sector Campaign have been designed in close cooperation with industry and other government departments to help companies adjust to the new imperatives of technology and value-added production.

"The funds are intended to lever more than \$100 million by the forest products industry for R&D and close to \$20 million by the industry and the provinces for market development," said Mr. Andre.

In addition, the industry is well-placed to take advantage of other ISTC programs, such as the Strategic Technologies Program (STP) and the Technology Outreach Program (TOP), which both promote R&D and technology applications.



Canada is the world's leader in forest products trade with exports in 1988 valued at \$22.6 billion, accounting for about 16 per cent of total Canadian exports and 23 per cent of total world exports.

The forest products industry is Canada's second largest manufacturing sector with 1988 shipments valued at \$40.4 billion or seven per cent of Canada's Gross National Product.

The sector, which can be grouped into three categories: pulp and paper, wood products, and converted wood and paper products, is Canada's largest non-urban employer and source of wages and salaries. Firms are located in all provinces and have a significant economic impact in all regions of Canada.

"Canada's history is linked with the forest industry. For many years our economic growth and the forest industry have been closely woven together. It is the intention of my department and the government that our forest industry will continue to be a key to Canada's economic growth and prosperity," concluded Mr. Andre.



Contact

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For release

IMMEDIATE

Subject

SCARBOROUGH COMPANY AWARDED FEDERAL CONTRACT

SCARBOROUGH, Ontario, February 13, 1990 — Rainford Corporation of Scarborough will receive a federal contract valued at \$431,454 under the Defence Industry Productivity Program to modernize and expand its operations.

The announcement was made today by Allan Redway, Minister of State (Housing) on behalf of Harvie Andre, Industry, Science and Technology Minister.

The company plans to acquire production and quality-assurance equipment for manufacturing advanced shielding products used to protect communications systems.

"This project will facilitate the continued growth of this young company," said Minister Redway. "It will lead to the creation of 10 new jobs and it will generate incremental sales of \$5.5 million for Rainford over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

- 30 -



**Contact**

Suzanne Benoit (613) 954-2354

For release

Immediate

Subject

TWINNING OF THE CANADIAN AND JAPANESE COMPOSITES ASSOCIATIONS

WASHINGTON, U.S.A., February 13, 1990 — Industry, Science and Technology Canada (ISTC) announced today the signing of a collaborative agreement between the Reinforced Plastics/Composites (RP/C) Division of The Society of the Plastics Industry of Canada (SPI) and its Japanese counterpart, the Japan Reinforced Plastics Society (JRPS).

The collaborative agreement between the RP/C Division of SPI Canada and the JRPS results from the Canada-Japan Industrial Cooperation Agreement which promotes industrial cooperation between the two countries. ISTC is encouraging such an initiative as part of its thrust to promote international competitiveness of Canadian companies in the field of advanced industrial materials (AIM), and particularly advanced composites. ISTC believes that advanced composites are strategic components to the growth of the AIM sector and hence key to fostering a healthy economy.

Mr. Ron Evason, president of SPI Canada, and Mr. Takamatsu, chairman of JRPS, have chosen to formalize this agreement on the occasion of the SPI Composites Institutes's 5th Annual Conference here, since it is a rallying point for the world composites community and because of its relevance to state-of-the-art advanced composites.

The agreement will promote and expand communications between the two countries' associations and facilitate linkages between private sector companies.

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For release

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CANADA-JAPAN COLLABORATION IN SCIENCE AND TECHNOLOGY

OTTAWA, March 16, 1990 — International Trade Minister John C. Crosbie and Benoît Bouchard, Minister of Industry, Science and Technology Canada, today announced that four joint Canada-Japan science and technology workshops will take place this month, two in each country, bringing together over 100 researchers from industry, government and universities.

Canada will host one workshop on agricultural biotechnology and another on ocean sciences. The workshops are designed to provide a forum for the exchange of information on the status of current and planned scientific and technological activities in each country, leading to the identification of specific areas which have a high potential for mutually beneficial projects. The two Canadian workshops represent the first use of the Japan Science and Technology Fund which is part of Canada's Going Global program.

"Closer science and technology relations between Canada and Japan are an important element of broadening trade between our two countries. We each have expertise, and these workshops are an opportunity to find the common ground for greater co-operation," Mr. Crosbie said.

The workshops are part of a comprehensive program which will maximize the benefits to Canada from increased co-operation with Japan, ranging from basic science to commercial research. A set of guidelines has been developed which will lead to a more strategic approach to Canada's collaboration with Japan in science and technology and, more specifically, will optimize the use of the Japan Science and Technology Fund.



Minister Bouchard stated that "International collaboration in science and technology has become a key factor in the strategies of industrial nations to ensure access to technologies that are critical for the competitiveness of their respective industries. The joint Canada-Japan workshops reflect this interest on the part of both countries."

FOR FURTHER INFORMATION, PLEASE CONTACT:

Ozzie Silverman
Technology Policy
Industry, Science and
Technology Canada

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NEWS RELEASE



Contact Mercedes Ballem (613) 991-3725	For release Immediate
Subject Appointments to the Science Council of Canada and the Natural Sciences and Engineering Research Council	

CAI
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- 150

OTTAWA, March 19, 1990 — The Honourable William C. Winegard today announced the reappointment of Mr. John Roth, executive vice-president of product line management at Northern Telecom Limited in Mississauga, Ontario, to the Science Council of Canada. He is a member of the Prime Minister's National Advisory Board on Science and Technology, and was first appointed to the Science Council in 1986. Mr. Roth currently chairs a Science Council study, funded by ISTC, that is looking at the innovative performance of firms within 15 industrial sectors to see how they measure up to competitors' abroad.

Science Minister William Winegard was also pleased to announce the appointment of Dr. Denis Gagnon, Vice-Rector Research at Laval University to the Natural Sciences and Engineering Research Council. The holder of a Ph.D. in pharmacology from McGill University, Dr. Gagnon was an associate professor in the Department of Pharmacology at the University of Sherbrooke from 1971 to 1975. He was promoted to full professor in 1980, and was appointed Vice-Rector Research in 1987.

Dr. Gagnon is a member of numerous professional committees and associations, including the Association canadienne française pour l'avancement des sciences (ACFAS) and the Canadian Association of University Research Administrators (CAURA), and has served on many others including the Medical Research Council of Canada and the Fonds de la recherche en santé du Québec.

The Minister also announced the reappointment of Dr. Roland Doré, President and Principal of École Polytechnique in Montréal, and Vice-President of NSERC. The terms of both members expire in 1993.



The Natural Sciences and Engineering Research Council is the largest granting agency supporting university research in Canada. The Council offers numerous grant programs for university professors as well as research scholarships and fellowships for the training of new scientists and engineers. The Council also promotes co-operative research activities between Canadian universities and industries. Its budget for the current year is \$390 million.

FOR FURTHER INFORMATION, PLEASE CONTACT:

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Secretary General
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Secretary General
Science Council of
Canada

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NEWS RELEASE



Contact

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For release

IMMEDIATE

Subject

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- N26

KANATA COMPANY AWARDED FEDERAL CONTRACT

KANATA, Ontario, March 26, 1990 — The Honourable Paul Dick, Minister of Supply and Services and Member of Parliament for Lanark-Carleton, on behalf of Benoît Bouchard, Industry, Science and Technology Minister, announced that Thomson & Nielson Electronics Ltd. of Kanata will receive a federal contract valued at \$220,250 under the Defence Industry Productivity Program to conduct research and development. The company plans to develop a product line of radiation sensors and readers.

"This is a significant project for the region," said Minister Dick. "It will lead to the creation of five new jobs and will generate incremental sales of \$7.5 million for the company over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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Industry, Science and
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Canada

Document
Date: 1990-03-26

NEWS RELEASE



Contact	For release
T.F. Garrard (613) 954-3340	IMMEDIATE
Subject	

MISSISSAUGA COMPANY AWARDED FEDERAL CONTRACT

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MISSISSAUGA, Ontario, March 26, 1990 — Mr. Bob Horner, Member of Parliament for Mississauga-West, on behalf of Benoît Bouchard, Industry, Science and Technology Minister, announced that Original Machine Tools Inc. of Mississauga will receive a federal contract valued at \$480,000 under the Defence Industry Productivity Program to modernize and expand its operations.

The company plans to acquire production machinery for manufacturing shipboard and truck mounted engine lathes for military use.

"This is a significant project for the region," said Mr. Horner. "It will lead to the creation of 18 new jobs. In addition, it will generate incremental sales of \$4.5 million for the firm over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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NEWS RELEASE



Contact

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Subject

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STRATFORD COMPANY AWARDED FEDERAL CONTRACT

STRATFORD, Ontario, April 9, 1990 — Harry Brightwell, Member of Parliament for Perth-Wellington-Waterloo, announced today on behalf of Benoît Bouchard, Industry, Science and Technology Minister, that Digital Dynamics Ltd. of Stratford will receive a federal contract valued at \$232,500 under the Defence Industry Productivity Program to modernize and expand its operations.

The company plans to purchase advanced capital equipment, including an electric discharge machine (EDM) sink system and computer assisted manufacturing (CAM) system, to manufacture aircraft parts and components.

"This is a significant project for Digital," said Mr. Brightwell. "It will lead to the creation of five new jobs and generate incremental sales of \$3.2 million for the firm over five years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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NEWS RELEASE



Contact

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For release

Immediate

Subject

PICTOU INDUSTRIES MODERNIZING WITH FEDERAL ASSISTANCE

PICTOU, Nova Scotia, April 9, 1990 — The Honourable Elmer MacKay, Minister of Public Works and Member of Parliament for Central-Nova, announced today on behalf of Benoît Bouchard, Industry, Science and Technology Minister, that Pictou Industries Limited will receive federal contributions totalling \$18,000 under the Shipbuilding Industry Assistance Program (SIAP) to modernize and increase productivity.

Mr. MacKay said the project involves the acquisition and installation of a computerized planning and cost-control reporting system.

The Shipbuilding Industry Assistance Program provides assistance to shipbuilders to effect improvement to their facilities.

- 30 -





Contact

Karen Jackson (613) 954-3386

For release

Immediate

Subject

SAINT JOHN SHIPBUILDING LIMITED MODERNIZING WITH FEDERAL ASSISTANCE

SAINT JOHN, New Brunswick, April 9, 1990 — The Honourable Gerald Merrithew, Veterans Affairs Minister and Member of Parliament for Saint John, announced today on behalf of the Honourable Benoît Bouchard, Industry, Science and Technology Minister, that Saint John Shipbuilding Limited will receive federal contributions totalling \$260,433 under the Shipbuilding Industry Assistance Program (SIAP) to modernize and increase productivity.

Mr. Merrithew said the projects involve ground preparation and shipyard paving to facilitate the use of new transportation equipment, improve safety and enhance access to shipyard quarters.

The Shipbuilding Industry Assistance Program provides assistance to shipbuilders to effect improvement to their facilities.

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Immediate

NATIONAL NETWORK ON INDEPENDENCE AND PRODUCTIVITY ANNOUNCED

OTTAWA, April 9, 1990 — The Honourable Perrin Beatty, Minister of National Health and Welfare, the Honourable William Winegard, Minister for Science, and the Honourable Gerry Weiner, Secretary of State of Canada and Minister of State (Multiculturalism and Citizenship), today jointly announced \$5 million in federal support for a national Network of Centres of Excellence for "Promoting Independence and Productivity in an Aging Society".

"By the year 2030, one Canadian in four will be over 65 years of age," noted Minister Beatty. "Consequently, the Government believes that we must now encourage the independence and the productivity of older Canadians. By supporting this initiative we can bring our best university researchers together with industry, to address issues affecting seniors, Canada's international competitiveness, and our quality of life."

The Network on Independence and Productivity will involve some 24 researchers at 10 Canadian universities. Industrial participants will include the Aging and Rehabilitation Product Development Centre, Winnipeg, and Corporate Health Consultants, Mississauga. The Project will cooperatively address 3 main issues: products and services for older Canadians; the impact care-giving for the elderly has on occupations and performance; and environmental factors in cognitive performance and independence for older people.

Rated highly by the International Peer Review Committee, the Network was recommended for funding in the Network for Centres of Excellence competition last year. In order to keep the competition within its \$240 million approved budget limit, funds were not available for this proposal under the Networks of Centres of Excellence program. "At the October 26 announcement, I stated that the federal government would pursue alternative funding options for this network," said Dr. Winegard. "As a result of an outstanding effort on the part of many individuals and agencies, we can now announce that the Network on Independence and Productivity is a reality."

Ministers Winegard, Beatty, and Weiner welcomed the collaboration between the Department of Health & Welfare, the Social Sciences & Humanities Research Council, the Medical Research Council, and the Natural Sciences & Engineering Research Council, in support of the critical issue of productivity in an aging society. "This demographic shift poses a complex challenge to Canada's society and economy," noted Secretary of State Weiner, "the solution to which will require the full contribution of Canada's social sciences community. Support for this Network represents a major step in the process."

Commenting on the Network, the Honourable Monique Vézina, Minister of State (Seniors) noted: "Through the expertise of Canadian researchers in the field of aging, this project will enhance our ability to play a leading role in the development of products and services to meet the needs and expectations of all our citizens into the next century."

The Networks of Centres of Excellence Program is administered by the three federal Granting Councils on behalf of the Minister for Science. The Program supports some 500 researchers in engineering and in the natural, medical, and social sciences, working on coordinated, multi-year programs with colleagues in industry, universities, and government laboratories.

For further information, please contact:

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PROMOTING INDEPENDENCE AND PRODUCTIVITY IN AN AGING SOCIETY

Within 40 years, it is predicted, one Canadian in four will be over 65. The combination of an aging workforce and rising costs for health and social care could pose serious threats to our national economic competitiveness. The goal of this network, which involves 24 researchers at ten universities, is to investigate conditions that can help Canadians maintain their productivity and independence in their later years.

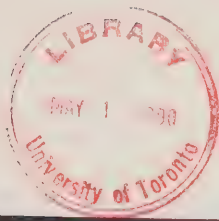
Network researchers will look at how workplace and home environments affect cognitive performance and work behaviour. Expected benefits include a better understanding of the problems faced by older workers and their employers, as well as the development of innovative workplace environments tailored to maintain worker productivity. A second study will investigate new health care products and community-based services that provide a better quality of life for seniors and that reduce or delay the need for medical care or institutionalization. Still other researchers will look at family care-givers, the home and work stresses they face in taking on responsibility for an older relative, and how these can be mitigated.

The strong industrial links of this group of leading researchers are something of a first for this area of gerontology. The programs have been designed to disseminate results quickly through the network and on to employers and the public at large. One of the industrial partners, Corporate Health Consultants, provides employee assistance to over 100,000 employees in 26 companies across Canada. The Aging and Rehabilitation Product Development Centre in Winnipeg represents over 100 partners and has a unique technology transfer role and a focus on product testing and evaluation. There are, in addition, six other industrial partners who will work closely with the network.

Participating Centres

Aging and Rehabilitation Product Development Centre
Concordia University
Corporate Health Consultants
McMaster University
Trent University
Université de Montréal
University of Alberta
University of Guelph
University of Manitoba
University of Toronto
University of Victoria
University of Waterloo

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Government
Information

NEWS RELEASE



Contact R. Bauset (613) 995-6206	For release Immediate
Subject	

FEDERAL GOVERNMENT GIVES SUPPORT TO RAYCHEM CANADA LIMITED

MISSISSAUGA, Ontario, April 12, 1990 — Harry Chadwick, Member of Parliament for Brampton-Malton, on behalf of Industry, Science and Technology Minister Benoît Bouchard, announced that Raychem Canada Limited of Mississauga has been awarded a contract extension valued at \$11,650,000 to supply wire, cable and connector accessory products for Saint John Shipbuilding, prime contractor for the Canadian Patrol Frigate Program (CPF). The new contract extends Raychem's mandate to supply Saint John Shipbuilding for the second group of frigates under the CPF.

"This contract demonstrates Saint John Shipbuilding's confidence in the excellent product quality and service provided by Raychem," Mr. Chadwick said.

Raychem employs 70 people at its distribution service facilities across Canada in Richmond, Calgary, Mississauga and Montreal. The company is also completing construction of a \$2.5 million machining facility, in Richmond, British Columbia that will enable the company to fulfill its contracts with Saint John Shipbuilding and other clients worldwide. The state-of-the-art production facility, scheduled to open officially March 30, 1990, will design and manufacture connector accessories for the electronic cable harness industry and will employ 40 to 50 highly-skilled professionals when it reaches full production.

Raychem Canada is a subsidiary of Raychem Corporation of Menlo Park, California, a broad-based materials science company serving international markets. The company develops and manufactures high-performance products for the electronics, marine, aerospace, automotive, construction electrical power, process and telecommunications industries.



NEWS RELEASE



Contact

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For release

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Subject

MISSISSAUGA COMPANY AWARDED FEDERAL CONTRACT

MISSISSAUGA, Ontario, April 12, 1990 — Harry Chadwick, Member of Parliament for Brampton-Malton, on behalf of Benoît Bouchard, Industry, Science and Technology Minister, announced that Hawker Siddeley Canada Inc., Orenda Division, of Mississauga will receive a repayable contribution from the federal government valued at \$575,000 under the Defence Industry Productivity Program to modernize and expand its operations.

The company will acquire capital equipment required to establish Orenda Division of Hawker Siddeley Canada Inc. as a source for the manufacture of engine parts and supply to the USAF Air Base in Texas.

"This is a significant project for the region," said Mr. Chadwick. "It will lead to the creation of nine new jobs. In addition, it will generate incremental sales of \$9 million for the first four years for Hawker Siddeley Canada Inc. and \$3 million for each year thereafter."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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Contact

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Subject

MARKHAM COMPANY AWARDED FEDERAL CONTRACT

MARKHAM, Ontario, April 12, 1990 — Bill Attewell, Member of Parliament for Markham Whitchurch-Stouffville, announced today on behalf of Benoît Bouchard, Industry, Science and Technology Minister, that Shimco North America of Markham will receive a federal contract valued at \$48,075 under the Defence Industry Productivity Program to modernize and expand its operations.

The company plans to acquire equipment and related technology to establish a source for the production of laminated sheet and detailed shim components used by the aerospace and defence industries.

"This is a significant project for Shimco," said Mr. Attewell. "It will lead to the creation of three new jobs and will generate incremental sales of \$1.5 million for the company over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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NEWS RELEASE



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Subject

APPOINTMENT TO THE NATURAL SCIENCES AND ENGINEERING RESEARCH COUNCIL

OTTAWA, April 11, 1990 — The Honourable William C. Winegard, Minister for Science, today announced the appointment of Dr. Ronald P. Steer, a professor in the Department of Chemistry at the University of Saskatchewan, to the Natural Sciences and Engineering Research Council (NSERC).

Following receipt of his Ph.D. in physical chemistry from the University of Saskatchewan in 1968, Dr. Steer spent a year as a postdoctoral fellow at the University of California, Riverside, then joined his alma mater as an assistant professor of chemistry. Within ten years he was a full professor in the Department. An NSERC grantee, Dr. Steer has held a number of university and professional offices, and has served as a member and chairman of the Council's Chemistry Grants Selection Committee.

The Natural Sciences and Engineering Research Council is the largest granting agency supporting university research in Canada. The Council offers numerous grant programs for university professors as well as research scholarships and fellowships for the training of new scientists and engineers. The Council also promotes co-operative research activities between Canadian universities and industries. Its budget for the current year is \$390 million.

- 30 -

FOR FURTHER INFORMATION, PLEASE CONTACT:

Mireille Brochu
Secretary General
Natural Sciences and Engineering Research Council
(613) 995-5896

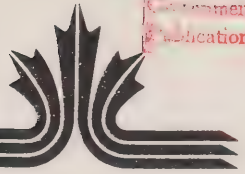


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**Contact**

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For release**IMMEDIATE****Subject**

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MISSISSAUGA COMPANY AWARDED FEDERAL CONTRACT

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MISSISSAUGA, Ontario, April 30, 1990 — Bob Horner, Member of Parliament for Mississauga West, announced today on behalf of Benoît Bouchard, Industry, Science and Technology Minister, that Likro Precision Limited of Mississauga will receive a federal contract valued at \$220,000 under the Defence Industry Productivity Program to modernize and expand its operations.

The company plans to purchase advanced capital equipment, including a twin-pallet vertical machine center, coordinate measuring machine and CAD/CAM system, to manufacture precision parts and components for the aerospace and defence industries.

"This is a significant project for Likro," said Mr. Horner. "It will lead to the creation of four new jobs and generate incremental sales of \$2.3 million for the firm over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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For release Immediate

Subject

HIGH TEMPERATURE SUPERCONDUCTIVITY STUDY RECEIVES FEDERAL SUPPORT

OTTAWA, April 25, 1990 — The Honourable William C. Winegard, Minister for Science, announced today that the McMaster University Institute for Materials Research will receive a federal contribution of \$30,000 under the Technology Outreach Program/Advanced Industrial Materials (TOP/AIM), to carry out a feasibility study for the formation of a national network on high temperature superconductivity (HTSC).

The purpose of the feasibility study will be to seek private sector views on forming such a network, and based on this, to develop a sound business plan. The network would: mobilize private industry to perform R&D and pursue commercial opportunities in superconductivity; foster information and technology exchanges among industry, universities and institutional laboratories; provide a greater cohesion of R&D planning and performance in Canada; monitor technology developments at the international level and promote means to accelerate technology acquisition for its members.

"Among this government's priorities are international competitiveness and the promotion of scientific excellence," said Minister Winegard. "Mobilizing industry participation in the development of high temperature superconductivity through a collaborative effort with universities and laboratories is an excellent model of how we can achieve these priorities."

It is expected that industrial activity would fall into two broad categories, corresponding to large and small scale devices. Large scale applications would involve wire and cable manufacturers, manufacturers and users of large scale electrical equipment, electrical engineering firms and electric power utilities. In addition, microwave electronics and satellite communications companies as well as companies which produce equipment and supplies for HTSC research would also be candidates for membership in the Network.



The network would work to integrate and coordinate basic and applied research with industry-led activities, and would act as a broker, proponent and manager of research and development grants, contracts and alliances.

The TOP/AIM program, administered by Industry, Science and Technology Canada, assists in improving the productivity and competitiveness of Canadian industry by providing a supporting infrastructure to accelerate the acquisition, development and diffusion of technology and critical skills within Canadian industry, especially in the small and medium-sized business sector.

FOR FURTHER INFORMATION, PLEASE CONTACT:

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Advanced Industrial Materials Directorate
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NEWS RELEASE



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For release
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Subject *CA 1*
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- N26
CAYUGA COMPANY AWARDED FEDERAL CONTRACT

CAYUGA, Ontario, May 14, 1990 — William C. Winegard, Minister for Science, announced today that Cayuga Automatic Machining (1985) Ltd. of Cayuga will receive a federal contract valued at \$312,500 under the Defence Industry Productivity Program to modernize and expand its operations.

The company plans to acquire computer-numerically-controlled (CNC) equipment for manufacturing precision components for the aerospace and defence electronics industries.

"This is a significant project for Cayuga," said Minister Winegard. "It will lead to the creation of 10 new jobs as well as the maintenance of five other jobs. In addition, it will generate incremental sales of \$2.7 million for the firm over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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Subject

CALGARY COMPANY AWARDED FEDERAL CONTRACT

CALGARY, Alberta, May 10, 1990 — Barbara Sparrow, Member of Parliament for Calgary Southwest, announced today on behalf of Industry, Science and Technology Minister Benoît Bouchard, that Amptech Corporation of Calgary will receive a federal contract valued at \$412,500 under the Defence Industry Productivity Program to modernize and expand its operations.

The company plans to acquire an advanced injection molding machine and electronic deposit machine (EDM) to develop specialized molds used to manufacture precision connectors for the aerospace and defence industries.

"This is a significant project for Amptech," said Ms. Sparrow. "It will lead to the creation of 10 new jobs and is expected to generate incremental sales of \$8.1 million for the company over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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Contact

For release

Immediate

Subject

SCIENCE AND TECHNOLOGY AWARENESS NETWORK LAUNCHED

WINNIPEG, Manitoba, May 9, 1990 — The Honourable William Winegard, Minister for Science, today announced the establishment of the Science and Technology Awareness Network (STAN). The goal of STAN is to increase community awareness of existing and evolving advanced technologies in order to promote a more internationally competitive industrial economy in Manitoba.

Minister Winegard was joined by Dr. Pierre Perron, President of the National Research Council of Canada, and Ed Martens, Chairman of the Winnipeg Business Development Corporation for the announcement at the Electronics Industry Association of Manitoba (EIAM) President's Night.

"The key to Canada's success in the global marketplace is to be competitive and the diffusion of technology for the enhancement of international competitiveness is a principle mandate of Industry, Science and Technology Canada," Dr. Winegard said.

"Science and Technology are the agents of change in the world marketplace, but change needs champions — in government, academe, labour, and the private sector. STAN is a shining example of the new strategic alliance between government, teaching and research institutions, and business," the Minister added.

"A critical focus of the National Research Council of Canada involves fostering closer ties with Canadian industry in improving Canadian capabilities in science and technology. I have no doubt that our involvement in STAN will complement our activities in consortia, joint research and the training of personnel," Dr. Perron said.

"Technology awareness events sponsored over the past year have enjoyed favourable attendance and positive feedback within the business community," said Mr. Martens. "The experience to date is that the events geared to increasing the awareness of technology are well received and supported by the Winnipeg business community," he added.



Although focused on the technology awareness needs and opportunities within the Manitoba industrial community, this cooperative effort at awareness building is considered to be a trial which, if successful, could be used as a model for application across Canada.

The Science and Technology Awareness Network (STAN) is a cooperative effort of Industry, Science and Technology Canada (ISTC), National Research Council's Canadian Institute of Industrial Technology (CIIT), and Winnipeg Business Development Corporation (WBDC).

FOR FURTHER INFORMATION, CONTACT:

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STAN Program Coordinator
Winnipeg (204) 947-8482



Contact

Alain Gauthier (613) 954-2927

For release

Immediate

Subject

ISTC INITIATIVE LAUNCHED FOR FISHERIES PRODUCTS SECTOR

OTTAWA, May 7, 1990 — Industry, Science and Technology Minister Benoît Bouchard today outlined a major initiative designed to promote the competitiveness of Canada's fishery products industries.

"The federal government through ISTC is taking positive steps to work towards building the international competitiveness of our national fish processing industry over the long term," said Minister Bouchard.

"The fish processing industry is a potential winner which can make a significant contribution to Canada's future economic well-being," he continued.

In the past, the fishery products industry has been resource, rather than market and product-oriented. ISTC's sector campaign, developed in consultation with industry associations, the provinces and research institutions, is aimed at addressing long-term national concerns in relation to the competitiveness of Canada's industries.

ISTC's initial activities under the fishery products sector initiative, will be the establishment of a Canadian Fisheries Technology Consortium for the fish processing sector to undertake technology research cost-shared by industry and government. ISTC will contribute \$4 million over four years.

In addition, the department will provide \$600,000 over two years to support a herring roe and caviar efficiency research and development program which will build on work previously completed by the B.C. Research Corporation.

An additional \$1.7 million has been set aside this year for studies and activities in the areas of market development as well as the development of technology, aquaculture and human resources. These studies will form the basis for the development, in consultation with industry, of additional specific competitiveness projects over the next five years.



The overall, long-term goals of the sector campaign are:

- to take greater advantage of higher-value product markets and identify the market potentials for underutilized species;
- to respond to increasing demand for high quality, safe products produced using environmentally friendly processes;
- to encourage the development of the technological and the human side of competitiveness;
- to find ways to further utilize the fisheries resource and reduce waste from processing; and
- to encourage the development of a competitive aquaculture industry.

"This initiative exemplifies the mandate of the new Industry, Science and Technology Canada," concluded the Minister. "It is designed to stimulate international competitiveness, encourage innovation and promote export markets, as well as to gain the confidence of the fisheries products sector through consultation and dialogue."

Similar initiatives have already been announced by ISTC regarding automotive components, forestry products, environmental industries and advanced manufacturing technologies.



Contact

T.F. Garrard (613) 954-3340

For release

IMMEDIATE

Subject

MISSISSAUGA COMPANY AWARDED FEDERAL CONTRACT

MISSISSAUGA, Ontario, May 7, 1990 — The Honourable John McDermid, Minister of State for Privatization and Regulatory Affairs, on behalf of Benoît Bouchard, Industry, Science and Technology Minister, announced today that Cyclone Manufacturing Inc. of Mississauga will receive a federal contract valued at \$203,000 under the Defence Industry Productivity Program to modernize and expand its operations.

The company plans to purchase advanced capital equipment, including a vertical machining centre, a coordinate measuring machine and CAD/CAM system, used to manufacture precision components for the aerospace and defence industries.

"This is a significant project for Cyclone," said Mr. McDermid. "It will lead to the creation of four new jobs and will generate incremental sales of \$2.7 million for the company over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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NEWS RELEASE



Contact

T.F. Garrard (613) 954-3340

For release

IMMEDIATE

Subject

CAI
IST

CAMBRIDGE COMPANY AWARDED FEDERAL CONTRACT

CAMBRIDGE, Ontario, May 15, 1990 — Pat Sobeski, Member of Parliament for Cambridge, announced today on behalf of Benoît Bouchard, Industry, Science and Technology Minister, that Havlik Technologies Inc. of Cambridge will receive a repayable federal contribution of \$235,000 under the Defence Industry Productivity Program to modernize and expand its operations.

The company plans to acquire a state-of-the-art CNC five-axis profiler for the production of aerospace structural parts.

"This is a significant project for Havlik," said Mr. Sobeski. "It will lead to the creation of five new jobs and generate incremental sales of \$3 million for the company over four years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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NEWS RELEASE



Contact

Karen Jackson (613) 954-3386

For release

Immediate

Subject

SAINT JOHN SHIPBUILDING MODERNIZING WITH FEDERAL ASSISTANCE

SAINT JOHN, New Brunswick, May 17, 1990 — The Honourable Gerald Merrithew, Veterans Affairs Minister and Member of Parliament for Saint John, announced today on behalf of Industry, Science and Technology Minister Benoît Bouchard, that Saint John Shipbuilding Limited will receive federal contributions totalling \$2.2 million under the Shipbuilding Industry Assistance Program (SIAP) to modernize and increase productivity.

Mr. Merrithew said the projects involve extensive upgrading of the shipyard heavy-lift area and the purchase of a 350 tonne transporter and spares. The transporter will be used to transport large ship modules from a new module erection shop to the dock, allowing the firm to construct and pre-outfit large modules in an enclosed and fully equipped facility.

"These projects are important steps in Saint John Shipbuilding's ambitious upgrading program," said Mr. Merrithew. "They will contribute to increased overall efficiency and productivity as well as improved worker safety."

The Shipbuilding Industry Assistance Program provides assistance to shipbuilders to effect improvement to their facilities.

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NEWS RELEASE

Government
Publications



Contact

T.F. Garrard (613) 954-3340

For release

IMMEDIATE

Subject

CAMBRIDGE COMPANY AWARDED FEDERAL CONTRACT

CAMBRIDGE, Ontario, May 17, 1990 — Pat Sobeski, Member of Parliament for Cambridge, announced today on behalf of Benoît Bouchard, Industry, Science and Technology Minister, that Strite Industries Ltd. of Cambridge will receive a federal contract valued at \$498,500 under the Defence Industry Productivity Program to modernize and expand its operations.

The company plans to acquire state-of-the-art CNC equipment for manufacturing precision components used in aircraft navigation systems.

"This is a significant project for Strite," said Mr. Sobeski. "It will lead to the creation of 10 new jobs and generate incremental sales of \$2.9 million for the company over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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NEWS RELEASE



3A 1
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Contact
T.F. Garrard (613) 954-3340

For release
IMMEDIATE

Subject

LAVAL COMPANY AWARDED FEDERAL CONTRACT

LAVAL, Quebec, May 17, 1990 — Jacques Tétreault, Member of Parliament for Laval-des-Rapides, announced today on behalf of Benoît Bouchard, Industry, Science and Technology Minister, that Hochelaga Aerospace Inc. of Laval will receive a repayable federal contribution of \$598,233 under the Defence Industry Productivity Program to modernize and expand its operations.

The company plans to acquire machinery and production tooling to establish itself as a source of supply for aircraft actuation systems.

"This is a significant project for the region," said Mr. Tétreault. "It will lead to the creation of 21 new jobs and generate incremental sales of \$7.2 million for the company over five years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

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Contact

T.F. Garrard (613) 954-3340

For release

IMMEDIATE

Subject

TORONTO COMPANY AWARDED FEDERAL CONTRACT

TORONTO, Ontario, May 18, 1990 — Patrick Boyer, Member of Parliament for Etobicoke-Lakeshore, announced today on behalf of Benoît Bouchard, Industry, Science and Technology Minister, that The Queensway Machine Products Limited of Toronto will receive a federal contract valued at \$364,432 under the Defence Industry Productivity Program to modernize and expand its operations.

The company plans to acquire advanced technology machinery for precision machining of specialized aircraft parts used in wings, flaps and shrouds.

"This is a significant project for Queensway Machine," said Mr. Boyer. "It will lead to the creation of 10 new jobs and generate incremental sales of \$2.8 million for the company over three years."

The project will proceed under the terms of the Defence Industry Productivity Program, the objective of which is to develop defence technology to improve the company's ability to grow and prosper while strengthening the Canadian and North American defence industrial base. Developing advanced technology for defence-related products and production processes is one of the major goals of the program. It is used by companies in a wide range of industry sectors, including electronics, avionics, transportation equipment and engines, machinery, navigation equipment, metallurgy and materials and space technology.

- 30 -





Contact

Karen Jackson (613) 954-3386

For release

Immediate

Subject

GEORGETOWN SHIPYARD MODERNIZING WITH FEDERAL ASSISTANCE

GEORGETOWN, Prince Edward Island, May 22, 1990 — Elmer MacKay, Minister responsible for the Atlantic Canada Opportunities Agency, announced today on behalf of Industry, Science and Technology Minister Benoît Bouchard, that Georgetown Shipyard will receive federal contributions totalling \$280,700 under the Shipbuilding Industry Assistance Program (SIAP) to modernize and increase productivity.

Mr. MacKay said the projects involve the acquisition and installation of two overhead cranes and a material handling system as well as a range of advanced production and manufacturing equipment including a CAD/CAM system, a computerized numerical control system and part data storage system.

"This is an important project for Georgetown," said Mr. MacKay. "The new equipment will contribute to improved efficiency and capacity and the project will involve input from several Canadian suppliers."

The Shipbuilding Industry Assistance Program provides assistance to shipbuilders to effect improvement to their facilities.

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NEWS RELEASE



Contact	For release	IMMEDIATE
Subject FEDERAL GOVERNMENT SIGNS MEMORANDUM OF UNDERSTANDING WITH THE CANADIAN COUNCIL OF PROFESSIONAL ENGINEERS		

OTTAWA, Ontario, May 30, 1990 -- Canada's Minister for Science William Winegard announced today that Industry, Science and Technology Canada has entered into a Memorandum of Understanding with the Canadian Council of Professional Engineers (CCPE), establishing a formal process for collaboration between the two organizations.

Minister Winegard officially co-signed the Memorandum with Council President Kenneth Williams of New Westminster, British Columbia.

The objectives of the Memorandum are to promote among individual engineers and employers of engineers an understanding of the important role of science and technology in Canada's economic and social development through the establishment of a close working relationship between CCPE and ISTC.

Further, both organizations agree to work together to promote interest among Canada's young people, particularly women and members of minorities, in pursuing careers in engineering.

"We need to encourage more young Canadian men and women to pursue studies and careers in science and engineering," said Minister Winegard. "Our future ability to compete internationally will depend increasingly on the supply of talented engineers, scientists and researchers. This MOU provides CCPE and ISTC with a set of common objectives which, when reached, will help ensure that Canada has a sufficient number of engineers."

The Minister added that the MOU "reaffirms our commitment to continued cooperation with the CCPE in addressing the scientific and technological challenges facing Canada. For example, ISTC and the CCPE are among the key participants in an 18-month, private sector-led project to improve the environment for and the participation of women in science."



The MOU also addresses the need to work towards the elimination of barriers to trade in professional engineering services and to promote increased mobility for Professional Engineers in the spirit of the Canada/U.S. Free Trade Agreement.

For Additional Information, contact:

Les Detre, ISTC, (613) 990-6527

Georges Lozano, CCPE, (613) 232-2474

NEWS RELEASE



Contact

For release

IMMEDIATE

Subject

FEDERAL SUPPORT FOR STUDY ON CONTRIBUTION OF TECHNICIANS AND TECHNOLOGISTS TO INDUSTRIAL COMPETITIVENESS ANNOUNCED

OTTAWA, May 26, 1990 — A private sector-led initiative has been established which will lead to recommendations regarding the contribution of technicians and technologists to Canadian industrial competitiveness. The Honourable Barbara McDougall, Minister of Employment and Immigration, and the Honourable William Winegard, Minister for Science, today committed federal support for the initiative.

Mr. Bill Casey, M.P. for Cumberland-Colchester announced the project at the annual meetings of the Association of Canadian Community Colleges in Charlottetown, Prince Edward Island. The project will produce recommendations aimed at avoiding a shortage of critical technical skills in Canadian industry by fostering a more effective labour market for technicians and technologists.

Specific aspects which the project will examine include: the participation of women in these fields and ways of increasing their interest and involvement, the influence of the Canadian educational system on supply and demand for technicians and technologists, and the role of technicians and technologists in promoting technology development, diffusion and adoption.

The Adjustment Steering Committee in support of the project will be chaired by Ms. Maryantonett Flumian, Executive Director of the Canadian Labour Market and Productivity Centre. The organizations which have confirmed their representation on the Committee are listed in the attachment. The following organizations are making a financial contribution: Canadian Council of Technicians and Technologists, Association of Canadian Community Colleges, Aerospace Industries Association of Canada and the Information Technology Association of Canada. Confirmation of other participating employee and employer organizations to be represented on the Committee will be made at a later date.

It is expected that a major conference will be held to discuss the findings of the Committee in the fall of 1991. A final report and action plans will be released by the end of 1991.



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Mr. Casey noted in his announcement the critical roles which technicians and technologists will play in ensuring that Canada is fully competitive in the international industrial arena in the coming decades. "The importance of these key members of the team may have been overlooked to some extent in the past.

This Agreement will highlight the nature of technicians' and technologists' contribution and ensure that Canada has an adequate supply and better utilizes these critical skills in the future." Mr. Casey noted that women's involvement in these fields represent a major challenge for the Committee's deliberations. "The increased participation of women in technicians' and technologists' careers will be vital to meeting these objectives."

Federal contributions to the project will be made by Industry, Science and Technology Canada and Employment and Immigration Canada under the EIC's Industrial Adjustment Service.

FOR FURTHER INFORMATION, PLEASE CONTACT:

Valerie Clements, ISTC	(613) 993-5452
Andre Loranger, EIC	(613) 994-6344

ATTACHMENT:

List of Participant Organizations and Contact Person

LIST OF PARTICIPANT ORGANIZATIONS AND CONTACTS

INDUSTRIAL ADJUSTMENT SERVICE AGREEMENT ON THE CONTRIBUTION OF TECHNICIANS AND TECHNOLOGISTS TO CANADIAN INDUSTRIAL COMPETITIVENESS

- Aerospace Industries Association of Canada
Bryan Smith - (613) 232-4297
- Association of Architectural Technologists of Ontario
Martin Petersons - (613) 230-9773
- Association of Canadian Community Colleges
Terry Anne Boyles - (416) 489-5925
- Association of Provincial Research Organizations
Ken Pulfer - (613) 567-2993
- Association of Universities and Colleges of Canada
Robert Patry - (613) 563-1236
- Auto Parts Manufacturers' Association
Steve Van Houghton - (416) 366-9673
- Canadian Advanced Technology Association
John Reid - (613) 236-6550
- Canadian Association of Certified Survey Technicians and Technologists
Steve Geneja - (613) 968-4597
- Canadian Congress of Learning Opportunities for Women
Susan Witter - (604) 853-7441
- Canadian Council of Technicians and Technologists
Charles Brimley - (613) 238-8123
- Canadian Labour Market and Productivity Centre
Maryantonett Flumian - (613) 234-0505
- Chemical Institute of Canada
Anne Alper - (613) 232-6252
- Deans of Technology, Association of Canadian Community Colleges
David Chowdhury - (604) 432-8653
- Information Technology Association of Canada
Norm Cheeseman - (416) 493-8710
- Motor Vehicles Manufacturers' Association
Norm Clark - (416) 364-9333



Contact

For release Embargoed until 11 a.m.
May 24, 1990

Subject

IMPACT STUDY ON TRIUMF-KAON PROJECT RELEASED

OTTAWA, May 24, 1990 — The findings of an impact study on the proposed TRIUMF-KAON project were presented to the Governments of Canada and British Columbia today.

The Honourable Benoît Bouchard, Minister of Industry, Science and Technology, the Honourable William Winegard, Minister for Science, and their colleagues from the Province of British Columbia, the Honourable Stanley Hagen, Minister of Regional and Economic Development, and the Honourable Bruce Strachan, Minister of Advanced Education, Training and Technology, received the report from Dr. John Elliott, Chairman of the Steering Committee on the Proposed KAON Factory Engineering Design and Impact Study.

The Study, which began in 1988 under an \$11 million agreement cost-shared equally by the two governments, was intended to provide accurate technical specifications, cost estimates and information on the implications of the proposal. The study was mandated to investigate the feasibility of the proposal, not to make recommendations on whether to proceed. Carried out under four broad areas: engineering design and prototyping; Canadian industrial capability; international consultations; and, environmental, legal and economic implications, the study concluded that construction of the KAON Factory was feasible and without significant design-related impediments.

The TRIUMF-KAON project would be a world-scale, medium energy particle accelerator for further investigations into sub-atomic physics. The proposed facility, which would be constructed at the existing Tri-University Meson Facility (TRIUMF) on the University of British Columbia campus, would enable scientists to break down some particles into their component parts, and thereby to explore the fundamental nature of matter.

Ministers commended Dr. Elliott, the Committee and the Study Team for their "thorough and comprehensive" efforts in preparing the summary report and nine accompanying technical reports on schedule. Stressing that the magnitude and highly technical nature of the proposal called for an extensive investigation, Ministers agreed that the high quality of the Study will provide a substantial contribution to the decision-making process on the project.



The next step is to review the Study and other inputs, and decide whether to fund construction and operation of the proposed facility. The Government of Canada will initiate its review of the project by referring the report to the Big Science Committee of the Prime Minister's National Advisory Board on Science and Technology on May 27, 1990. The project will also be considered in the context of Canada's future involvement in sub-atomic physics, and its overall scientific and fiscal priorities.

The Government of British Columbia has committed \$90 million toward construction costs for the project. The cost, in 1989 dollars, for construction of the facility is estimated at \$693 million over a five-year period. Annual operating costs thereafter are estimated at \$98 million (1989 dollars).

A decision on whether to proceed with construction of the proposed TRIUMF-KAON facility is expected later in the year.

FOR ADDITIONAL INFORMATION, PLEASE CONTACT:

Gary Dingledine (ISTC)
(613) 993-5208

Steve Greenaway (TRIUMF-KAON Project Office)
(604) 660-6775

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Minister of Industry,
Science and Technology and
Minister for International Trade



Ministre de l'Industrie, des
Sciences et de la Technologie et
ministre du Commerce extérieur

News Release

Communiqué

No. 232

December 11, 1992

EDC SUPPORTS AGRICULTURAL SALES TO PAKISTAN

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, announced today that the Government of Canada, through EDC (Export Development Corporation), is offering medium-term credit guarantees in the amount of C\$20 million to support exports of bulk agricultural commodities to Pakistan.

Over the years, Pakistan has come to view Canada as a reliable supplier of high-quality milling wheat. However, given the availability of wheat at lower prices from various markets, Canadian exporters need support to compete effectively.

This guarantee facility will allow Canadian exporters to compete with foreign producers selling on medium terms. As Pakistan's import requirements for wheat are expected to be important in the next several months, Canada will be in a good position to maintain its presence in this market.

EDC is a unique financial institution that specializes in helping Canadian exporters compete internationally. EDC facilitates export trade and foreign investment through the provision of risk management services, including insurance and financing, to Canadian companies and their global customers. EDC reports to Parliament through the Minister for International Trade.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874



News Release

Communiqué

No. 243

December 22, 1992

MINISTER WILSON ANNOUNCES END TO PLYWOOD LUMBER STANDARDS DISPUTE

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, announced today that the longstanding dispute with the United States over performance standards for plywood and other construction sheathing products has been resolved.

"I am pleased that the dispute is finally resolved and that tariff reductions under the Canada-U.S. Free Trade Agreement (FTA) can now be implemented," said Minister Wilson.

As a result of the agreement by Canada and the United States on compatible performance standards, plywood tariffs in the United States will fall from 20 per cent to 10 per cent, and in Canada from 15 per cent to 7.5 per cent, effective January 1, 1993. The tariffs in both countries will then be reduced in equal annual increments, as intended by the FTA, until they are completely eliminated on January 1, 1998.

Canadian and U.S. tariffs on related panel boards (4-5 per cent and 4 per cent, respectively) will be eliminated effective January 1, 1993. These products include oriented strand board, waferboard and particleboard.

The history of the dispute pre-dates the FTA. It began over differences in Canadian and American standards for construction sheathing plywood, which were seen by the U.S. industry as a barrier to trade. As a result, both countries withheld tariff cuts on plywood and related boards when the FTA was implemented on January 1, 1989.

Minister Wilson said he was very pleased with the work of the Binational Committee on Plywood Standards (BNC), established by both Governments in 1988 to oversee the development of compatible standards for plywood and other construction sheathing products. "The members of the committee are to be commended for their efforts in resolving this longstanding dispute."

With the resolution of the performance standards dispute, a separate but related issue remains regarding the U.S. product standard, which sets out the requirements for veneer grades used in plywood.

The Minister said that, further to an additional recommendation by the BNC, the United States is currently considering altering its product standard. He added that while this matter was in the hands of the industries of both countries, the Canadian Government would do everything possible to promote a resolution of this important issue. Minister Wilson also said that he was looking forward to meeting with the new United States Trade Representative and pursuing the issue more fully.

In 1991, Canadian exports to the United States of panel board, including plywood, oriented strand board and particleboard, were valued at \$177 million, while imports from that country were worth \$66 million.

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For further information, media representatives may contact:

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(613) 995-1874



News Release

Communiqué

No. 9

January 19, 1993

CANADA TO BE FEATURED COUNTRY AT CeBIT '94

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, announced that Canada will be the featured country at CeBIT '94 (World Centre for Office, Information and Telecommunications), the world's largest information technologies trade exhibition, in March 1994, in Hannover, Germany.

In inviting Canada to become the partner country for 1994, CeBIT organizers recognize Canada's emerging role as a developer and exporter of information technologies, particularly in telecommunications and computer hardware and software.

"CeBIT '94 provides an unparalleled opportunity to raise Canada's profile as a leading developer of information technologies and to encourage investment in this growing industry," said Minister Wilson.

As the partner country, Canada will be the focus of the International CeBIT Forum, which forms a significant portion of the exhibition. Entitled "Business in Canada," the forum will feature business and technical presentations to promote Canadian technology and to develop investment and export opportunities.

In addition, Canada will have prime exhibition space to showcase its information technologies industries as well as to promote tourism, investment and joint ventures.

The exhibition, which runs from March 16 to 23, 1994, is expected to attract 6,000 exhibitors from 45 countries and more than half a million visitors.

A memorandum of understanding was signed in Toronto today by representatives of External Affairs and International Trade Canada and Deutsche Messe Ag, organizers of CeBIT '94.

In Canada, information technologies is a \$40-billion industry employing approximately 300,000 people. Seventy per cent of Canadian production is exported.

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For further information, media representatives may contact:

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Government
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News Release

Communiqué

No. 14

January 25, 1993

WILSON OPENS CANADA EXPO '93 IN CARACAS, VENEZUELA

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, today launched Canada Expo '93, the largest Canadian trade event ever held in South America.

One hundred and thirty-five exporters from across Canada are in Caracas, Venezuela, for the three-day event. They represent industrial products, technology and services from numerous sectors, including petroleum, plastics, mining and metallurgy, and telecommunications, as well as environmental services.

"We believe that Canada and Venezuela have solid potential as trade and business partners. It is to everyone's benefit to pursue new markets and investment opportunities," Minister Wilson said. "Canadian business is well positioned to take advantage of the opportunities to be found in Venezuela's growing economy."

Canada Expo '93, Canada's first major trade show in Venezuela, follows on the success of Canada Expo '92, in Monterrey, Mexico, last January. More than 200 Canadian exhibitors made \$3 million in on-site sales and attracted potential business worth \$70 million.

Venezuela is Canada's third largest export market in the region, after Mexico and Brazil. Two-way trade amounted to \$559 million from January to October last year. During that period, Canada's exports to Venezuela grew by more than 6 per cent, to \$266 million.

Major Canadian exports to Venezuela are wheat, newsprint, wood pulp, motor vehicles and gas turbines.

While in Caracas, Minister Wilson will meet with key government ministers to discuss new opportunities for Canadian companies, particularly in the environment and energy sectors.

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For further information, media representatives may contact:

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News Release

Communiqué

No. 17

1993 JAN 26

January 26, 1993

WILSON OPENS TRADE OFFICE IN MONTERREY, MEXICO

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, today opened a Canadian trade office in Monterrey, Mexico, to facilitate the growing volume of Canadian trade and business with Mexico.

"This new trade office marks a significant step forward in fostering closer business ties between Canada and the dynamic northern region of Mexico," Minister Wilson said.

The Monterrey office will help respond to the surge in Canadian business interests in Mexico. More opportunities will be created by the North American Free Trade Agreement (NAFTA), scheduled to come into effect on January 1, 1994.

The new office underscores the success of the Canada Expo '92 trade show in Monterrey last January. More than 200 Canadian exhibitors representing 11 industrial sectors attracted some \$70 million in prospective business. Environmental and service companies have been particularly successful thus far.

Monterrey is located 800 kilometres north of Mexico City in the state of Nuevo Leon, which is Mexico's second most important industrial region. Canadian firms have begun exploring opportunities there as the region modernizes and diversifies.

"The continuing success of Canadian interests in Monterrey, even before the NAFTA comes into effect, proves that Canadians can and will do solid business in Latin America," Minister Wilson said.

In 1992, Canada participated in 16 trade fairs and 70 trade missions in Mexico. The number of Canadian exporters contacting the Canadian embassy in Mexico City in 1992 more than doubled, to 4,500 calls and visits, making it one of Canada's busiest commercial sections worldwide.

From January to October 1992, Canada's exports to Mexico totalled \$604 million, compared with \$525 million for all of 1991. Total exports for 1992 could reach \$750 million.

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For further information, media representatives may contact:

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Publications

News Release

Communiqué

No. 20

January 27, 1993

WILSON EXPRESSES DISAPPOINTMENT REGARDING UNITED STATES PRELIMINARY DETERMINATIONS OF DUMPING AGAINST CANADIAN STEEL

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, said that he was quite disappointed at today's announcement, by the United States Department of Commerce, of preliminary dumping determinations against imports of four flat-rolled steel products from 19 countries, including Canada.

"Given the integrated nature of the North American steel market, trade remedy action like this makes no commercial sense and is a significant obstacle to the conclusion of a bilateral steel accord -- an initiative, taken by the Canadian industry, that we support and will continue to pursue," Mr. Wilson said.

The Minister noted that Revenue Canada had recently announced preliminary dumping determinations against imports of steel plate from nine countries, including the United States. The average dumping margin for U.S. imports in this ruling was set at 13 per cent. The Minister also noted that Revenue Canada will be making additional preliminary determinations on January 29 for hot-rolled steel and on March 31 for cold-rolled steel.

"The government will ensure that the issue remains at the top of the bilateral agenda with the new Clinton administration," Mr. Wilson said. He added that he had recently raised the steel issue with the new United States trade representative, Mickey Kantor, as well as the new United States Commerce Secretary, Ron Brown.

The government has undertaken a number of initiatives intended to seek a resolution of the issue. These include an advocacy campaign in the United States in support of the industry's proposed bilateral steel accord, a proposal for a Canada-United States panel on steel trade, and Canada's participation in discussions on the United States proposed Multilateral Steel Agreement. These initiatives are in addition to assistance that the government has provided to the industry response to the United States investigations themselves.

On the proposed bilateral steel accord, Mr. Wilson said: "The industry and the government will continue to pursue the objective of concluding a steel accord with the United States. Today's action, as well as the recent action by Revenue Canada, demonstrates the counterproductive nature of both countries taking anti-dumping action against imports from each other."

Under United States trade law, anti-dumping duties will be imposed on imports, if the Department of Commerce and the United States International Trade Commission (ITC) make final affirmative determinations of dumping and injury respectively. Commerce is expected to make its final determination by April 12, while the ITC's final determination by is expected by May 27. Until the duties are finalized, importers will be required to post bonds covering the provisional duties.

Both of the final determinations in these investigations may be challenged under the dispute settlement provisions of Chapter 19 of the Canada-United States Free Trade Agreement.

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For further information, media representatives may contact:

Media Relations Office
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Backgrounder

PRELIMINARY DETERMINATIONS OF DUMPING BY THE
U.S. DEPARTMENT OF COMMERCE

January 27, 1993

CARBON STEEL PLATE

<u>COMPANY</u>	<u>DUMPING MARGIN</u>
Stelco	68.70 per cent
IPSCO	0.03 per cent
All others	68.70 per cent

CARBON STEEL HOT ROLLED

<u>COMPANY</u>	<u>DUMPING MARGIN</u>
Stelco	10.80 per cent
Dofasco	2.87 per cent
IPSCO	1.05 per cent
All others	3.99 per cent

CARBON STEEL COLD ROLLED

<u>COMPANY</u>	<u>DUMPING MARGIN</u>
Stelco	3.49 per cent
Dofasco	0.47 per cent
Sidbec-Dosco	10.16 per cent
Cold Metal Products	35.75 per cent
All others	10.95 per cent

CARBON STEEL GALVANIZED

<u>COMPANY</u>	<u>DUMPING MARGIN</u>
Stelco	7.19 per cent
Dofasco	1.62 per cent
All others	5.96 per cent

Backgrounder

CANADA-UNITED STATES STEEL TRADE

Government Action

INTRODUCTION

- The government has given the steel issue the highest priority. The Prime Minister raised the issue with President Bush, and Minister Wilson raised it with United States Trade Representative, Carla Hills. More recently, Minister Wilson raised the steel issue with the new Commerce Secretary, Ron Brown, and the new United States Trade Representative, Mickey Kantor.
- The government will ensure that the steel issue remains at the top of the agenda with the new Clinton administration. The government will use every opportunity to emphasize the importance of the steel issue in this regard.

CHANGES TO UNITED STATES TRADE REMEDY LAW

- Changes to United States trade remedy law, whether in the context of the Canada-United States Free Trade Agreement, the Multilateral Trade Negotiations or the North American Free Trade Agreement, have been a high priority for the government.

CANADIAN TRADE INVESTIGATIONS

- Revenue Canada is conducting anti-dumping duty investigations against imports of three flat-rolled products from a number of countries, including the United States.

ADVOCACY CAMPAIGN

- A government/industry/labour advocacy campaign is being conducted in the United States with the objective of seeking support among potential allies of the Canadian steel industry for the resolution of these investigations through the negotiation of a Canada-United States steel accord.
- The Canadian consulates in the United States have been active in contacting suppliers and customers of the Canadian steel industry, as well as United States steel producers and exporters caught in the Canadian cases, to state the

Canadian view that the investigations make no commercial sense in an integrated steel market and are an obstacle to the conclusion of a Canada-United States steel accord.

- The main advocacy document is a pamphlet entitled **Canada-United States Steel Trade: A Relationship in Peril** that has received wide distribution through both industry and government representatives.

CANADA-UNITED STATES STEEL AGREEMENT

- The Canadian industry continues to pursue a Canada-United States steel agreement with their counterparts in the United States.
- The government supports this initiative and will continue to pursue it in co-operation with the Canadian industry.
- The government has proposed to the United States a Canada-United States panel to examine ways in which the trade laws of both countries might be changed to better serve the integrated nature of the North American steel market. The government will continue to press for the establishment of such a panel.

MULTILATERAL STEEL AGREEMENT

- Canada has been participating in discussions regarding the United States proposal for a Multilateral Steel Agreement (MSA), intended to establish disciplines on international steel trade. The United States administration has been pursuing this proposal for the past three years.
- Canada has taken a constructive approach to these discussions and is prepared to consider any new United States proposals in this context.
- The most recent discussions on the MSA were held in Geneva on December 9-10. The preliminary focus of these discussions was on subsidies and dispute settlement procedures.
- The next multilateral meeting on the MSA will likely take place in late February.

TRADE INVESTIGATIONS

- Both the Canadian Embassy in Washington and External Affairs and International Trade Canada in Ottawa have worked closely

with industry throughout these investigations. Industry and union representatives have met with federal and provincial governments on several occasions since the trade investigations were launched, most recently on January 21.

- In addition to numerous personal contacts with the Department of Commerce on issues of concern to Canadian exporters caught in these investigations, the Embassy has submitted a diplomatic note arguing against the initiation of the investigations against Canada. Four other representations have been made to the United States Department of Commerce on technical issues since the petitions were filed by United States industry on June 30.

News Release

Communiqué

No. 27

February 3, 1993

WILSON OPENS APPLICATION PROCESS FOR 11TH ANNUAL EXPORT AWARDS

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, today announced the opening of the application process for the 1993 Canada Export Awards.

"Figures for 1992 show that the export sector, more than any other, is leading us out of the recession," Mr. Wilson said. "Through the Export Awards, we want to encourage more Canadian companies to join the ranks of those who have proven they can compete globally. The competition should be extremely keen in view of the strong performance staged by Canada's exporters entering 1993."

According to preliminary figures, for the first 11 months of 1992, Canada's exports, on a-balance-of-payments basis, totalled \$142.6 billion, up 9.8 per cent from the same period a year earlier. Canada's 11-month cumulative trade surplus grew to \$8.2 billion, 65.7 per cent above the January to November 1991 level.

"Merchandise exports increased over the first 11 months of 1992 to levels higher than those recorded in all of 1991," Mr. Wilson noted. "The rebound in export growth in 1992 continues to contribute to stronger economic growth for the Canadian economy and indicates the increasing competitiveness of Canada's export-oriented sectors."

To be eligible for the Canada Export Awards, companies or divisions of companies must reside in Canada and have been exporting actively for at least three years. Winners are selected by a panel of business leaders and successful exporters from across Canada. A total of 138 companies have won Canada Export Awards -- and some 2,000 applicants have participated -- in the program since it was launched 11 years ago.

Applications for 1993 Canada Export Awards must be received no later than May 15, 1993. The Awards will be presented at a ceremony in October, in conjunction with celebrations marking the 50th anniversary of the Canadian Exporters' Association. To obtain an application or more details, businesses should contact EAITC's toll-free InfoExport Hotline at 1-800-267-8376 (in Ottawa: 993-6435).

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

Backgrounder

THE CANADA EXPORT AWARDS

The Canada Export Awards are presented annually by the Minister of Industry, Science and Technology and Minister for International Trade to Canadian companies in recognition of their success in exporting to foreign markets.

Presentation of the Canada Export Awards takes place each October as part of the Canada International Trade Month (CITM). The CITM includes a series of events and activities showing how trade contributes to Canada's prosperity.

A panel of business leaders and exporters from across Canada considers the following criteria in selecting the winners of these Awards:

- success in introducing new export products or services into world markets;
- significant increases in export sales;
- holding markets in the face of strong competition;
- a high level of Canadian content; and,
- a high ratio of export sales to total sales.

Winning firms may use the Canada Export Awards logo in their promotional efforts for three years, and they are featured in a nation-wide advertising campaign recognizing their achievements and encouraging others to emulate their success as exporters. Winning companies are presented with a plaque and citation from the Minister highlighting their export accomplishments.

Past winners say that the Award acts as an effective marketing tool, raising their profile at home, while attracting new customers abroad. Recipients also point out that the Award serves as a source of pride and self-esteem among employees.

Firms receiving Canada Export Awards for 1992 were:

Aqua Health Ltd., Charlottetown, Prince Edward Island; **Du Pont Canada Inc.**, Mississauga, Ontario; **EICON Technology**, Montreal, Quebec; **Hartford Fibres Limited**, Kingston, Ontario; **IBM Canada Ltd. - Manufacturing and Development**, Markham, Ontario; **LAB Chrysotile Inc.**, Thetford Mines, Quebec; **Nora Beverages Inc.**, Mirabel, Quebec; **Nortech Surveys (Canada) Inc.**, Calgary, Alberta; **Riese-Vertmont Canadian Lake Wild Rice**, La Ronge, Saskatchewan; **Riviera Concepts Inc.**, Don Mills, Ontario; **Standard Aero Limited**, Winnipeg, Manitoba; **VAS-CATH Inc.**, Mississauga, Ontario; **Weatherhaven Resources Ltd.**, Burnaby, British Columbia; and, **Whitewater West Industries Ltd.**, Richmond, British Columbia.



News Release

Communiqué

No. 29

February 9, 1993

CANADA AND THE UNITED STATES RELEASE FTA PANEL REPORT ON EXPORTS OF DURUM WHEAT

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, and United States Trade Representative Michael Kantor announced today the release of a final report on Canadian durum wheat exports by a dispute resolution panel under the Canada-U.S. Free Trade Agreement (FTA).

The panel was established under Chapter 18 of the FTA in May 1992 at the request of the United States.

The panel was asked to interpret Article 701.3 of the FTA, which states: "Neither Party, including any public entity that it establishes or maintains, shall sell agricultural goods for export to the territory of the other Party at a price below the acquisition price of the goods plus any storage, handling or other costs incurred by it with respect to those goods."

The panel gave the following interpretation to Article 701.3, as applied to sales of durum wheat by the Canadian Wheat Board for export to the United States:

- 1) the acquisition price of the goods referred to in Article 701.3 includes only the Canadian Wheat Board's initial payment; or, in the event of an upward adjustment, the acquisition price for goods sold after the adjustment is the initial payment plus such adjustment;
- 2) only storage and handling charges paid by the Canadian Wheat Board (the seller) should be included in determining Article 701.3 costs;
- 3) Western Grain Transportation Act payments for rail shipments through Thunder Bay are excluded from the cost calculation required by Article 701.3;

- 4) where the Canadian Wheat Board is actually responsible for paying the cost of shipping durum wheat to the designated point in the United States or to a transfer elevator on the St. Lawrence Seaway for export to the United States, such costs must be taken into account; and
- 5) administrative costs were not intended to be included in the expression "any other costs incurred by it."

The panel also recommended that a binational working group be established under Article 1802.4 of the FTA to oversee periodic audits of durum wheat sales to the United States by the Canadian Wheat Board. In this regard, the panel recommended that a major international accounting company with offices in Canada be appointed to conduct annual audits.

The panel has determined that this approach respects commercial confidentiality while providing the best evidence to assess whether Canada has met its obligations under Article 701.3. The initial audit would be retrospective and would cover the period from January 1, 1989, to July 31, 1992. In addition to the annual audit, Canada has offered to provide semi-annual pricing data on an aggregate basis to the United States.

Chapter 18 of the FTA provides for the settlement of disputes arising from the interpretation or application of any provision of the Agreement.

The Canada-U.S. Trade Commission has 30 days (or such other period of time as it may agree) to consider the report and its recommendations, with a view to reaching a resolution that is satisfactory to both countries.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

News Release Communiqué

No. 33

February 16, 1993



THREE CANADIANS ADDED TO ROSTER FOR CANADA-U.S. DISPUTE SETTLEMENT PANELS

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, announced today the appointment of three Canadians to serve as panelists for the binational dispute settlement mechanism established under Chapter 18 of the Canada-U.S. Free Trade Agreement (FTA).

The new appointees are Ronald George Atkey, Robert Bertram Church and Donald Malcolm McRae. This brings to 25 the number of people appointed to serve on these panels. The appointments were required following the death of one member and the resignation of two others.

Chapter 18 panels can be established when the Canada-U.S. Trade Commission has been unable to satisfactorily resolve, through consultations, questions related to the application or interpretation of the FTA.

The five-member panels are authorized to make recommendations on any issue under the FTA, except for disputes on anti-dumping and countervailing duty actions or on financial services, which are examined under separate mechanisms.

To date, Chapter 18 panels have issued reports on three disputes: "Lobsters from Canada," "Canada's Landing Requirement for Pacific Coast Salmon and Herring" and "FTA Article 304 and the Definition of Direct Cost of Processing or Direct Cost of Assembling."

The complete roster of Chapter 18 panelists is attached.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

ROSTER OF CANADIAN APPOINTEES TO DISPUTE SETTLEMENT PANELS UNDER THE CANADA-U.S. FREE TRADE AGREEMENT

Appointments Announced Today

Ronald George Atkey, P.C., Q.C., Senior Partner,
Osler, Hoskin and Harcourt, Toronto

Robert Bertram Church, Professor Emeritus,
Department of Medical Biochemistry, Faculty of Medicine,
University of Calgary, Calgary

Donald Malcolm McRae, Dean, Faculty of Law, Common Law Section,
University of Ottawa, Ottawa

Previously Announced

Douglas Arthur, President, C.D. Arthur and Associates Inc.,
Ottawa

Peter Burn, Senior Consultant, Hill and Knowlton, Ottawa

J. Gordon Coleman, Q.C., Trade Lawyer, Tory, Tory, Deslauriers
and Binnington, Toronto

Richard G. Dearden, Trade Lawyer, Gowling, Strathy & Henderson,
Ottawa

Armand I.C. de Mestral, Professor of Law, Faculty of Law,
McGill University, Montreal

Marie-Josée Drouin, Executive Director,
Hudson Institute of Canada, Montreal

James F. Grandy, former Deputy Minister, Industry, Trade and
Commerce, Ottawa

Robert Johnstone, Special Trade Advisor, Ontario Ministry of
Industry, Trade and Technology, former Deputy Minister for
International Trade, Toronto

John Knebel, Lawyer, Milner Fenerty, Barristers and Solicitors,
Edmonton

Bernard Landry, Professor, University of Quebec, former Quebec
Minister of External Trade, and of International Trade,
Montreal

Pierre Laurin, Vice Chairman, Merrill Lynch Canada Inc., Montreal

Richard G. Lipsey, Professor of Economics, Simon Fraser
University, Vancouver

Honourable Peter Lougheed, P.C., Q.C., Partner, Bennett
Jones Verchere, former Premier of Alberta, Calgary

Honourable Gerald A. Regan, P.C., Q.C., President,
Hawthorne Developmental Services, Ottawa

Guy Saint-Pierre, President, Le groupe SNC, Montreal

Claude Simard, Businessman, Montreal

Thomas Shoyama, Visiting Professor, Public Administration,
University of Victoria, former Deputy Minister of Finance,
and former Economic Advisor to the Government of
Saskatchewan, Victoria

Murray Smith, Director, Centre for Trade Policy and Law,
Carleton University, Ottawa

Christopher Thomas, Trade Lawyer, Ladner Downs,
Barristers and Solicitors, Vancouver

Rodrique Tremblay, Professor of Economics,
Université de Montréal, Montreal

Effie J. Triantafilopoulos, Trade Lawyer, Fogler, Rubinoff,
Barristers and Solicitors, Toronto

Charles White, Q.C., Lawyer, White, Ottenheimer and Green,
St. John's

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Minister of Industry,
Science and Technology and
Minister for International Trade



Ministre de l'Industrie, des
Sciences et de la Technologie et
ministre du Commerce extérieur

Government
Publications

News Release Communiqué

No. 42

February 24, 1993

WILSON ANNOUNCES CROSS-CANADA SEMINARS ON JAPANESE MARKET FOR BUILDING PRODUCTS

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, announced today that a series of seminars focusing on the Japanese market for value-added building materials will be held in various locations across Canada between now and March 18.

"Japan is the world's second-largest economy and the largest housing market by units, with some 1.4 million starts annually, offering excellent opportunities for Canadian exporters," said the Minister.

The primary focus of the seminars is to encourage Canadian business to take advantage of emerging market opportunities and adapt to Japan's changing import needs. This is one of the key messages contained in the recently released Canada-Japan Forum 2000 Report, which underlines that these changes "are creating dynamic growth opportunities for exporting value-added products."

Building products are one of the many sectors that offer excellent sales potential for further manufactured products.

The seminars, being given by David Ireland, a Trade Commissioner at the Canadian Embassy in Tokyo, and Wayne Toyama, a consultant at the Embassy, present the results of a detailed study of the Japanese market for building products.

Canadian companies participating in the seminars will be advised on how to adapt their corporate strategies to take advantage of the new opportunities and challenges being offered by the Japanese market.

Topics covered include demand characteristics, market environment, distribution systems, current trends, regional observations and marketing advice on specific products.

Seminars, interviews and company visits, which have already begun in Kelowna, are scheduled to continue in Vancouver, Edmonton, Calgary, Saskatoon, Winnipeg, Toronto, Ottawa, Quebec City, Montreal and Moncton.

"With a total wooden building materials market worth close to US\$14 billion, Japan has much to offer Canadian exporters," the Minister said.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

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Minister of Industry,
Science and Technology and
Minister for International Trade



Ministre de l'Industrie, des
Sciences et de la Technologie et
ministre du Commerce extérieur

Government
Publications

News Release

Communiqué

No. 43

February 25, 1993

GOVERNMENT INTRODUCES BILL TO IMPLEMENT NORTH AMERICAN FREE TRADE AGREEMENT

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, introduced a Bill in Parliament today to implement the North American Free Trade Agreement (NAFTA).

"The Government is introducing the Bill now to permit a thorough examination and debate on the provisions of the Agreement," Minister Wilson said. "We are confident that informed and serious consideration by Parliament will confirm this Agreement's rightful place as part of Canada's economic strategy."

The introduction of the Bill follows extensive public hearings across Canada on the NAFTA conducted by a subcommittee of the Standing Committee on External Affairs and International Trade.

The omnibus Bill amends 29 statutes, in many cases extending the provisions of the Canada-U.S. Free Trade Agreement (FTA) to include Mexico.

All three governments have committed themselves to pass the necessary legislation to bring the NAFTA into force on January 1, 1994, and, to that end, have started their domestic approval processes. Mexico has sent the Agreement to its Senate. The U.S. approval process started on September 18, 1992 with the Administration's 90-day notification of the Agreement to Congress. Discussions are now proceeding with the U.S. Congress on implementation.

"The NAFTA Implementation Act is the culmination of 14 months of negotiations and six months of careful drafting of the text and legislation. The NAFTA will open up economic opportunities for Canadians for many years to come," the Minister said.

The NAFTA creates a dynamic market of 360 million people producing \$7 trillion in goods and services. Canada will occupy a favoured position for investment to serve all of North America.

Mr. Wilson noted that in mid-March, the three countries will continue additional discussions on the environment and labour. Discussions on these issues have been under way, either bilaterally or among the three countries, almost since the beginning of the NAFTA negotiations. All three governments have agreed that additional labour and environmental accords can be negotiated separately, without reopening the NAFTA.

A number of trade-related environmental measures were included in the NAFTA. In addition, Canada, the United States and Mexico agreed on August 12, 1992, the date the NAFTA negotiations were concluded, that environment ministers would meet to consider the establishment of a North American Commission on the Environment. In September they agreed in principle to its formation, and talks have been under way since.

"Throughout the negotiating period, Canada put forward a number of proposals to strengthen co-operation in the environmental and labour fields," the Minister said. "We will continue to press for meaningful agreements in these areas in consultations with the environment, business and labour communities."

The Minister emphasized that the NAFTA is only one component of the Government's trade agenda. As its top priority, the Government continues to press for a successful conclusion to the Uruguay Round of Multilateral Trade Negotiations under the General Agreement on Tariffs and Trade.

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For further information, media representatives may contact:

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(613) 995-1874

BACKGROUNDER

THE NORTH AMERICAN FREE TRADE AGREEMENT IMPLEMENTATION ACT

- The Act gives effect in domestic law to the North American Free Trade Agreement (NAFTA), which was signed on December 17, 1992.
- The Act is in three parts and covers all legislative changes required to implement the Agreement.

Part I - General Implementation

- Part I approves the NAFTA. It also requires that any federal law implementing the Agreement be interpreted in a manner consistent with the Agreement.
- The Act sets out Parliament's right to enact further legislation, if necessary, to implement any provision of the NAFTA, or to fulfil any of Canada's obligations under it.
- Part I also provides for the appointment of the Canadian representative on the new trilateral Free Trade Commission established under Chapter 20 of the Agreement. The functions of the Commission include supervising the implementation of the NAFTA, resolving disputes about its interpretation and application, and overseeing its future elaboration. A Secretariat to serve the Commission will have offices in all three countries.

Part II - Related and Consequential Amendments

- Virtually all provisions of the Canada-U.S. Free Trade Agreement (FTA) are either incorporated in and made a part of the NAFTA, or subsumed in relevant NAFTA provisions.
- The Bill suspends the necessary provisions of the FTA Implementation Act for as long as Canada and the U.S. are parties to the NAFTA. Those FTA provisions not brought into the NAFTA remain in force. This will ensure orderly management of bilateral trade relations between Canada and the United States.

- Amendments to 29 existing statutes bring them into conformity with the NAFTA. This list is similar to the list of laws changed by the legislation to implement the FTA.

1. Bank Act	2. Canada Mortgage and Housing Corporation Act
3. Canada Post Corporation Act	4. Canadian International Trade Tribunal Act
5. Canadian Wheat Board Act	6. Commercial Arbitration Act
7. Co-operative Credit Associations Act	8. Copyright Act
9. Customs Act	10. Customs Tariff
11. Export and Import Permits Act	12. Fertilizers Act
13. Financial Administration Act	14. Food and Drugs Act
15. Importation of Intoxicating Liquors Act	16. Industrial Design Act
17. Insurance Companies Act	18. Investment Canada Act
19. Investment Companies Act	20. Canada Land Surveys Act
21. Meat Import Act	22. Meat Inspection Act
23. National Energy Board Act	24. Patent Act
25. Pest Control Products Act	26. Special Import Measures Act
27. Standards Council of Canada Act	28. Trademarks Act
29. Trust and Loan Companies Act	

Part III - Coming into Force

- Part III ensures that the Act will be brought into force on a day or days to be fixed by Order of the Governor in Council.

- Part III contains a provision that the Bill, once enacted, will not be brought into force unless the Governor in Council is satisfied that the United States and Mexico have taken satisfactory steps to implement the Agreement.

NAFTA APPROVAL PROCESS

Formal signature of the NAFTA

The North American Free Trade Agreement was signed by Prime Minister Brian Mulroney and the Presidents of the United States and Mexico on December 17, 1992.

The process in Canada

Parliamentary Process

The Government presented the necessary implementing legislation to Parliament on Thursday, February 25, 1993, and it received First Reading in the House of Commons.

The Second Reading allows for substantive debate of the principle and object of the Bill. If the Bill is adopted at Second Reading, it is then referred to a legislative committee for clause-by-clause study.

On Third Reading, the House considers any proposed amendments to the Bill. The House then votes on the legislation. Once the Bill is passed by the House of Commons, it is sent to the Senate for consideration. If the Bill is passed by the Senate without amendment, it is deemed ready for Royal Assent. If the Bill is amended, it is returned to the House of Commons, where it must again be debated and voted on.

Once the Bill is approved and proclaimed in force, Canada will be in a position to exchange letters of ratification with the U.S. and Mexico. Ratification of the NAFTA, which is part of the treaty-making process, is an executive act accomplished by an Order-in-Council.

Standing Committee on External Affairs and International Trade

In November 1992, a subcommittee of the House of Commons Standing Committee on External Affairs and International Trade began public hearings into the NAFTA. This subcommittee conducted public hearings across Canada. A large number of witnesses, including labour unions and business associations, appeared before the subcommittee. The subcommittee is expected to issue its report shortly.

Canadian Environmental Review

In October 1992, the Government made public the Canadian Environmental Review of the NAFTA prepared by an interdepartmental committee. The review was conducted in accordance with government policy requiring environmental assessments of policy initiatives. The NAFTA is the first major government policy initiative -- and the first trade agreement -- ever to undergo such an environmental review.

According to the review, it is unlikely the NAFTA will have a significant impact on the environment in Canada. The review also concluded there is likely to be minimal, or no, relocation of Canadian industry owing to projected differences in pollution abatement costs.

An Economic Assessment

The Department of Finance published a report on the NAFTA, entitled: "An Economic Assessment from a Canadian Perspective," in November 1992. This assessment concluded that:

- Canada's reason for joining the NAFTA is simple and straightforward: to maintain and enhance Canadians' living standards;
- The NAFTA represents a natural extension of the FTA. Canada safeguarded and improved gains made in the FTA;
- Most importantly, since Canada's main competition with Mexico is and will be in the U.S. market, the NAFTA assures that we will be competing on equal footing, subject to the same rules;
- Canada can compete with Mexico better inside the NAFTA than outside;

- Canada has a comparative advantage in the production of capital-intensive goods and should gain further benefit from Mexico's huge need to import capital goods in building its capital stock;
- The NAFTA, in addition to ensuring Canada's access to both the U.S. and Mexican markets, maintains Canada's attractiveness as a place to invest; and,
- Without Canada's participation, the United States would have been the only country with duty-free access to all North American markets. This would have been a very negative development for Canada's future competitiveness, and attractiveness for foreign direct investment.

The process in the United States

In the U.S., the approval process started many months ago with the Administration's 90-day notification of the Agreement to Congress on September 18, 1992. The new Administration is now continuing the necessary discussions on implementation with the U.S. Congress.

The Administration may submit the implementing legislation to Congress at any time. The new Administration is committed to introducing this legislation, and is already engaged in extensive consultations with Congress concerning the legislation. Together with Canada and Mexico, the Administration will address environmental and labour concerns.

Once the NAFTA implementing legislation is introduced, the House of Representatives and the Senate will consider it on a "fast track" basis. The fast track process obliges Congress to review trade agreements within a specified time, then either assent to or reject them in their entirety without amendment.

Introduction of the implementing package triggers a 90-day timetable for completion. During this stage, the legislation is referred to the Committees of Jurisdiction in both Houses. House Committees can take up to 45 legislative days on the legislation, and Senate Committees can spend up to 15 days. The House and the Senate then each have 15 days to consider it.

Once the legislation is received from the Committees, it will be debated for up to 20 hours in each House and will be voted either "up" or "down" without amendment. Once approved by both Houses, the implementing legislation will be signed by the President.

The process in Mexico

Mexican approval and implementation of the NAFTA will be undertaken both by formal Senate ratification of the Agreement, and by passage in Congress (the Senate and the Chamber of Deputies) of the necessary amendments to domestic law. The Mexican Congress is in ordinary session from April 15 through July 15, 1993.

President Salinas sent the NAFTA to the Senate on December 18, 1992. Under the January 2, 1992 Law of Treaties, treaties submitted for ratification by two-thirds of the Senate must be turned over to a committee, which then analyzes them and makes recommendations to the full Senate. Even before the signing of the NAFTA on December 17, 1992, President Salinas had begun the process of consultations with both the Senate and the Chamber of Deputies through formal testimony and informal briefings.

Once ratified, the NAFTA will have the force of domestic law. In addition, President Salinas has announced his intention to proceed with amending legislation to several statutes, requiring the approval of both chambers. The Executive Branch has announced officially its intent to amend more than 30 domestic laws through ordinary legislation.

AGREEMENTS ON LABOUR AND THE ENVIRONMENT

Canada, the United States and Mexico have pursued discussions on environment and labour matters almost from the moment negotiations on the NAFTA got under way in June 1991. The Government of Canada made proposals in the NAFTA negotiations to strengthen the treatment of environmental and labour matters.

Canada is prepared to work closely with the United States and Mexico in reaching additional agreements on the environment and labour at talks resuming in mid-March. Our objective is to establish a firm foundation for close and continuing co-operation in these fields.

Co-operation on environmental issues

For the first time, and directly as a result of the NAFTA, the three countries will work together to improve the continental environment -- a process of ongoing trilateral co-operation launched in Washington last September by the environment ministers from Canada, the United States and Mexico.

Canada, the U.S. and Mexico agreed to the creation of a North American Commission on the Environment. The additional negotiations that will resume in mid-March will further define the nature and scope of continental co-operation on the environment.

On March 16, 1990, Canada and Mexico signed an Agreement on Environmental Co-operation. Under the aegis of this broad agreement, Canada has begun to work with Mexico in the areas of waste management and water treatment. In March 1992, the Government announced a \$1-million program to help Mexico improve its environmental monitoring and enforcement practices. To date, Canada has provided more than \$1.9 million in funding for a series of environmental projects in Mexico.

Last September, Canada, the U.S. and Mexico also signed a Memorandum of Understanding on Environmental Education. This will serve as a framework for promoting, co-ordinating and implementing joint environmental education and training activities and information exchanges.

Scientific exchanges and joint ventures to conserve and maintain the habitat of shared species -- such as snow geese and monarch butterflies -- have also been the basis of an important partnership.

Co-operation on labour issues

The NAFTA Preamble affirms the resolve of the NAFTA countries to protect, enhance and enforce workers' rights and to improve working conditions in each of the NAFTA countries.

At the outset of the NAFTA negotiations in June 1991, all three countries agreed that labour issues should be explored in parallel discussions.

In May 1992, Canadian Labour Minister Marcel Danis signed the Canada-Mexico Memorandum of Understanding (MOU) on Co-operation Labour Activities, which provides a framework for co-operation between the two countries on a wide range of labour markets. The United States and Mexico had concluded a similar MOU in May 1991.

While the bilateral MOUs are contributing to our level of understanding and creating closer co-operation, Canada's position remains that more could be done by expanding our co-operative actions on a trilateral basis.

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Minister of Industry,
Science and Technology and
Minister for International Trade

Ministre de l'Industrie, des
Sciences et de la Technologie et
ministre du Commerce extérieur

News Release

Communiqué

No. 48

March 1, 1993

WILSON LAUNCHES ACCESS NORTH AMERICA PROGRAM TO PROMOTE NAFTA OPPORTUNITIES

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, today launched a major new trade initiative to help Canadian companies to take advantage of opportunities arising out of the North American Free Trade Agreement (NAFTA).

The program, called **Access North America: Making the NAFTA Work for Canadians**, is an important component of the government's response to the Prosperity Initiative Action Plan.

"Now that the NAFTA legislation has been introduced in Parliament, we have set the stage for new trade and investment opportunities in North America," Mr. Wilson said. "Access North America will help companies to turn those opportunities into sales and jobs."

The total cost of this program will be \$27 million over four years. The funds represent a new commitment by the government to develop Canada's trade with one of the most dynamic economies in the world.

"Mexico is a fast-growing economy that will need environmental services, telecommunications products, infrastructure expertise, new technology, and other goods and services that Canada produces. Many Canadian businesses have already begun to show increased interest in the Mexican market -- simply because of the exposure given to that market by the NAFTA negotiations," the Minister said.

"Access North America will help these and other Canadian companies to build a strong and lasting presence in Mexico. This comes directly on the heels of the official opening last month of a new Canadian Trade Office in Monterrey, site of last year's highly successful Canada Expo '92 trade show," Mr. Wilson said.

The Minister noted that this initiative contains some innovative features that will introduce small and medium-sized Canadian firms to the Mexican market and provide on-the-ground business assistance to Canadians in Mexico.

Program components include the establishment of a Canadian Business Centre in Mexico City that will provide a wide range of services to Canadian firms doing business in Mexico, a New Exporters to Mexico (NEWMEX) Program that will introduce new exporters to Mexico through on-site briefings and an expanded Fairs and Missions Program. The Business Centre will also offer a venue for Canadian trade shows in that country.

In addition, Access North America contains an extensive market information and export education component, as well as programs to capture investment opportunities arising out of the NAFTA.

"By increasing exports and jobs in Canada, Access North America will contribute to Canada's overall competitiveness and prosperity," the Minister said.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

Backgrounder

ACCESS NORTH AMERICA: MAKING THE NAFTA WORK FOR CANADIANS

Background

- The government introduced legislation to implement the North American Free Trade Agreement (NAFTA), following fourteen months of negotiations with the United States and Mexico. The Agreement is scheduled to come into force on January 1, 1994.
- The Agreement provides significant opportunities for Canadian industry to gain access to the Mexican market and solidify its position in the U.S. market.
- Benefits of the NAFTA include:
 - comprehensive liberalization or removal of Mexican trade and investment barriers, including the elimination of its tariffs;
 - preservation of the gains made in the Canada-U.S Free Trade Agreement (FTA);
 - significant liberalization of the U.S. government procurement regime, including the addition of the U.S. Army Corps of Engineers;
 - clearer North American content rules and improved customs procedures; and,
 - broad coverage of services, including land transportation services, specialty air services, financial services, etc.
- Since negotiations on the Agreement began, the interest of Canadian companies in the Mexican market has grown dramatically. For example, Canadian business visitors to the Canadian Embassy in Mexico City have increased from 2,100 in 1991 to 4,500 in 1992. Canadian exports to Mexico increased by 37 per cent in 1992, to reach \$770 million.
- The NAFTA builds on the success of the FTA. Despite the recession, last year Canadian exports to the United States grew by 13.6 per cent to \$122.3 billion.

- Our exports to the United States are setting record levels month after month. In 10 out of 12 months of 1992, our exports to the United States established new all-time monthly records.
- Our merchandise trade surplus with the United States was a record \$17.7 billion in 1992, \$3.8 billion or 27.3 per cent higher than the previous year.
- All this is having a positive effect on job creation: a net total of 118,000 jobs were created in 1992.
- The government has supported Canadian companies in their efforts through an intense program of trade development that includes specific export promotion strategies developed in partnership with the private sector, support for participation in trade fairs, missions, the provision of export education, including New Exporters to Border States (NEBS) activities and market information dissemination.

The Program: Access North America

- To capitalize on the access achieved in the NAFTA, the government has created the program **Access North America** with the theme **Making the NAFTA Work for Canadians**.
- The program has four main features:
 1. NEWMEX (New Exporters to Mexico) is an educational trade development program to introduce Canadian exporters to the specifics of the Mexican market. It will be based on the principle of taking new exporters to the Mexican market and providing them with information on the market through meetings with market specialists, the banking community, and trade and customs experts. It is modelled after the successful NEBS program.
 2. The government will undertake an expanded program of trade fairs and missions focused on those sectors in Mexico offering the greatest export potential, such as the environment, energy, telecommunications and transportation systems. Investment opportunities will be identified with Mexican corporations receiving customized briefings and presentations to encourage strategic alliances and partnerships. A program to promote Canada as an investment site will be implemented.

3. The government will support the creation of Canada's first-ever free-standing Canadian Business Centre in Mexico City. This Centre will be the site of solo Canadian trade shows, seminars, missions and individual company initiatives to meet with Mexican business associates. Costs recovered will be applied to the Centre's activities.

4. The government will undertake a broad program of seminars and create information products. These will acquaint Canadian business people with the relevant provisions of the Agreement and characteristics of the Mexican market as they relate to particular sectoral and product interests.

- **Access North America** will be undertaken by the Departments of External Affairs and International Trade Canada, Industry, Science and Technology, and Investment Canada in partnership with the private sector.

Costs

- The federal government's investment in this program will be \$27 million over four years.

News Release

Secretary of
State for
External Affairs

Communiqué

Secrétaire d'État
aux Affaires
extérieures

No. 52

March 4, 1993

McDOUGALL ANNOUNCES RESULTS OF CO-OPERATIVE SECURITY COMPETITION

External Affairs Minister Barbara McDougall today announced the results of the first Co-operative Security Competition Program. The Program provides financial assistance to projects that advance understanding and public discussion of issues related to co-operative security, one of Canada's central foreign policy objectives.

Over 90 proposals for research studies, conferences, publications and other projects were received by the end of last November. After a careful review, 47 projects totalling \$1.2 million were chosen. Preference was given to projects dealing with significant international issues from a Canadian perspective or with direct relevance to Canada, projects promoting co-operation between individuals or institutions across Canada, and projects that promoted consultation and the dissemination of ideas or information.

The concept of co-operative security recognizes that true peace and security depend on dialogue and co-operation between states across the entire range of their relations, from political and social issues to military and economic matters. Projects selected in the first competition include studies on co-operative security in the post-Cold War era, the politics of peacemaking and peacekeeping, environmental security and freshwater resources, multilateral missile defence regimes, nuclear non-proliferation; and security and conflict issues in Europe, Africa, the Middle East and the Asia-Pacific region. Other successful projects include conferences and publications on such issues as peacekeeping, preventive diplomacy, peace enforcement, maritime security and the middle powers in the new world order.

Canada

External Affairs and
International Trade Canada

Affaires extérieures et
Commerce extérieur Canada

Government
Publications

The Program now welcomes further applications. The final date for submissions for the next competition is April 30, 1993. The review process will be completed by August. To obtain the program description, the judging criteria or an application form, please contact:

The Secretariat
Co-operative Security Competition Program
55 Metcalfe St., Suite 1180
Ottawa, Ontario
K1P 6L5

Tel: (613) 233-4448
Fax: (613) 238-2062

A list of 1992-93 recipients is attached.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

CO-OPERATIVE SECURITY COMPETITION PROGRAM PROGRAMME POUR LE CONCOURS SUR LA SÉCURITÉ COOPÉRATIVE

FIRST COMPETITION (1992-93) PREMIER CONCOURS

RECIPIENTS/RÉCIPIENDAIRES

Atlantic Council of Canada, Toronto. Spencer, Robert (President) and Marteinson, John (Co-ordinator). Threats to the Transatlantic Link (Conference)

Canadian Centre for Global Security, Ottawa, (in collaboration with The Australian National University, Peace Research Centre, Canberra). Rauf, Tariq and Findlay, Trevor (Principal researchers). Preparing for the 1995 Non-Proliferation Treaty Extension Conference

Canadian Institute of Strategic Studies, Toronto. Morrison, Alex (Executive Director). Canada and International Peacekeeping (Conference)

Carleton University, Department of Political Science, Ottawa. Jacobsen, Carl G. (Principal researcher). Arms and Society; Russia's Revolutionary Bellwether

Carleton University, The Norman Paterson School of International Affairs, Ottawa, (in collaboration with Université Laval, Centre québécois des relations internationales, Sainte-Foy). Maule, C.J. (Co-ordinator). Collective Security: From Preventive Diplomacy to Peace Enforcement (Conference)

Carleton University, The Norman Paterson School of International Affairs, Ottawa. Hampson, Fen Osler (Principal researcher). The Politics of Peacemaking: Implementing Peace Agreements

Centre de ressources sur la non-violence, Montréal. Beaudet, Normand (Coordonnateur). Publication et promotion du livre La sécurité sans les armes : Perspectives sur la sécurité, la défense et les luttes politiques au Canada

Collège militaire royal de Saint-Jean, Département d'Études stratégiques (Saint-Jean-sur-Richelieu). David, Charles-Philippe (Coordonnateur). Les nouveaux problèmes de sécurité et la prévention des conflits : les choix pour le Canada (Colloque)

Comité de Solidarité Tiers-Monde Trois-Rivières. Lavergne, Pierre (Coordonnateur). Animation, centre de presse et concours provincial de journalisme dans le milieu scolaire portant sur les questions de la sécurité coopérative

Coulon, Jocelyn, Outremont (Auteur). La grande aventure des Casques bleus des Nations unies (Publication)

Cox Boulden Associates, Kingston. Boulden, Jane and Cox, David (Principal researchers). The Guide to Canadian Policies on Arms Control, Disarmament, Defence and Conflict Resolution, 1993

Dalhousie University, Centre for Foreign Policy Studies, Halifax.
Middlemiss, Danford W. (Director) and Haydon, Peter
(Co-ordinator). Maritime Security and Conflict Resolution
(Colloquium)

Greater Victoria Disarmament Group. Pringle, Kealey
(Co-ordinator). Conversion Project (Conference)

McGill University, Faculty of Law, Montreal. Brunnée, Jutta and
Toohey, Stephen J. (Principal researchers). Environmental
Security and Freshwater Resources

McGill University, Department of Political Science, Montreal.
Carment, David and James, Patrick (Principal researchers).
The International Politics of Ethnic Conflict: A Canadian
Perspective on Theory and Policy

McGill University, Inter-University Consortium for Arab Studies,
Department of Political Science, Montreal. Noble, Paul and
Brynen, R.J. (Co-ordinators). Democratization and Regional
Security in the Middle East (Conference)

McMaster University, Department of Political Science, Hamilton
(in collaboration with The Australian National University,
Canberra). Nossal, Kim Richard; Cooper, Andrew F. and
Higginson, Richard (Principal researchers). Redefining Security
after the Cold War: New Directions in Canadian and Australian
Foreign Policy

North-South Institute, Human Rights and Democratic Government,
Ottawa. Schmitz, Gerald J.; Hay, Robin; Harries, David and
Hassan, Shaikat (Principal researchers). Military and Security
Institutions: Post-Cold War Challenges and Roles in Development
and Democratization

Oxfam-Canada, Southwestern Ontario Outreach Project, London,
(in collaboration with University of Western Ontario, King's
College). Priest, Mark. Youth for Human Rights and Peace
College

Parliamentary Centre for Foreign Affairs and Foreign Trade
(Ottawa). Dobell, Peter (Director) and Swales, Nicholas
(Co-ordinator). The Canadian Rose-Roth Interparliamentary
Seminar

Peace Education Centre (Vancouver). Zlotnik, Michael and
Minishka, Helene (Co-ordinators). Youth for Global Awareness
Conference '93: Turning the World Right Side Up - Caring Today
for Tomorrow

Peace Magazine (Toronto). Creery, Janet and Johnson, Leonard
(Editors). Production of two special issues on Peacekeeping and
Peacebuilding

Project Ploughshares (Calgary). Tollefson, Jean (Co-ordinator).
Recent Trends in United Nations Peacekeeping (Seminar)

Project Ploughshares, Conrad Grebel College, Waterloo.
 Regehr, Ernie (Research Director) and Epps, Ken (Co-ordinator).
 Canadian Military Industry Database: 15-year Industry Survey and
 Operational Enhancements

Purver, Ronald Gordon, Ottawa (Principal researcher). Lessons
 for Regional Arms Control from the US-Soviet and European
 Experiences

Queen's University, Centre for International Relations, Kingston.
 Bland, Douglas (Principal researcher). The Eastern European
 Defence Structure Study

Queen's University, Centre for International Relations
 Post-Soviet Studies Program, Kingston. MacFarlane, S. Neil;
 Haglund, David George; and Pentland, Charles C. (Principal
 researchers). Ethnic Conflict and European Security

Simon Fraser University, Department of Political Science,
 Vancouver. Moens, Alexander (Principal researcher). Canadian
 Policy Options for Improving Co-operative Security Relations
 Among the Three Pillars of Europe

United Nations Association in Canada, Ottawa. Coutu, François
 (Co-ordinator). A Canadian Process of Reflection and
 Implementation of An Agenda for Peace (Seminar series)

Université Laval, Centre québécois des relations internationales,
 Sainte-Foy. Cutler, Robert Marc (Principal researcher).
 Co-operative Security for the Soviet Successor States: The
 Contribution of the European Community and its Institutions

Université Laval, Département de science politique, Sainte-Foy.
 Legault, Albert (Chercheur principal). Le Canada et le maintien
 de la paix

University of British Columbia, Institute of International
 Relations, Vancouver. Sens, Allen G.; Job, Brian L.; and
 Holsti, Kalevi (Principal researchers). Small State Security in
 Post-Cold War Europe

University of British Columbia, Institute of International
 Relations, Vancouver. Selin, Shannon (Principal researcher).
 Conventional Arms Build-Ups in the Asian-Pacific Region:
 Implications for Canada

University of British Columbia, Department of Political Science,
 Vancouver. Wallace, Michael D. (Principal researcher).
 Enhancing Co-operative Security Through Naval Peacekeeping and
 Naval Arms Control

University of Calgary, Strategic Studies Program, Calgary.
 Critchley, W.H. (Director). The Nuclear Non-Proliferation
 Regime: 1995 and Beyond (Conference)

University of New Brunswick, Centre for Conflict Studies, Fredericton. Charters, David A. (Director). Peacekeeping and the Challenge of Civil Conflict Resolution (Conference proceedings)

University of New Brunswick, Department of History, Fredericton. Tracy, Nicholas (Principal researcher). The Management of Economic Sanctions

University of Toronto, Department of Political Science, Toronto. Matthews, Robert O. and Ali, Taisier (Principal researchers). Co-operative Security and Civil Wars in Africa

University of Victoria, Department of Political Science and Royal Roads Military College, Victoria. Bedeski, Robert E. and Bayer, James (Principal researchers). Arms Control and the Korean Peninsula

University of Waterloo, Centre on Foreign Policy and Federalism, Waterloo (in collaboration with The Fletcher School of Law and Diplomacy, Massachusetts). Hayes, Geoffrey and Henrikson, Alan K. (Co-ordinators). Middle Powers and the New World Order (Conference)

Voice of Women/La Voix des femmes, Toronto. Alton, Janis (Co-ordinator). Disarmament, peacebuilding and global security study and consultation tour for women of non-governmental organizations to the United Nations, New York

York University, Centre for International and Strategic Studies, North York. Williams, Michael C. and Krause, Keith (Principal researchers). Reconstructing Security: Co-operative Security and International Relations Theory in the Post-Cold War World

York University, Centre for International and Strategic Studies, North York. Lizée, Pierre and Peou, Sorpong (Principal researchers). Co-operative Security and Regional Stability in Southeast Asia: The Cambodian Peace Process and its Aftermath

York University, Centre for International and Strategic Studies, North York. Whitworth, Sandra L. and Neufeld, Mark (Co-ordinators). Canada, Political Economy and the World (Conference)

York University, Centre for International and Strategic Studies, North York. Simoni, Arnold and Lindsey, George (Principal researchers). Prospects for a Multilateral Missile Defence Regime

Université York, Collège Glendon, Programme d'études internationales, North York. Kirschbaum, Stanislav J. (Coordonnateur). La coopération France-Canada et la sécurité collective (Conférence)

York University, Centre for Refugee Studies, North York. Lederer, György (Principal researcher). Muslim Minorities in Eastern Europe

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Minister of Industry,
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Ministre de l'Industrie, des
Sciences et de la Technologie et
ministre du Commerce extérieur

News Release

Communiqué

No. 59

March 8, 1993

CANADIAN COMPANIES TO PARTICIPATE IN TRADE MISSION TO THE DOMINICAN REPUBLIC

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, today announced that Canada is undertaking a trade mission to the Dominican Republic from March 8 to 12, 1993.

Twelve firms from across Canada will be promoting their capabilities in a number of sectors, including agri-food, fisheries products and services, food processing equipment and electrical generation equipment.

"This represents our first major trade promotion in the Dominican Republic in recent years, and I am confident this initiative will produce export gains for our firms," Mr. Wilson said.

Canadian companies sold \$66 million-worth of products in the Dominican Republic in 1992, an increase of 12 per cent over the previous year.

"The participating companies are in a position to broaden their presence in the Dominican Republic as a result of improved economic conditions in that country and the increased competitiveness of Canadian firms in world markets," the Minister said.

A list of the companies participating in the mission is attached.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

**CANADIAN COMPANIES PARTICIPATING IN THE MISSION
TO THE DOMINICAN REPUBLIC**

March 8-12, 1993

Bloemhof Industries Ltd.
Edmonton, Alberta

Manufacturer of bakery equipment

Agri-Tec Canada Inc.
Winnipeg, Manitoba

Export marketing consortium of Western Canadian companies that supply food and animal production technology, facility design and construction services, machinery and equipment for grain storage and cleaning.

Agrodev Canada Inc.
Ottawa, Ontario

Provides professional consulting services in agriculture, fisheries/aquaculture, environment and natural resource management. Complementary services include project formulation, human resource development and institutional strengthening. Sister company involved in agricultural sales and services in seeds, fertilizers, micro-nutrients and equipment.

The Association of Bloater Producers Inc.
Cap-Pele, New Brunswick

Production of smoked hard/mild cured herring; pickled salted gaspereau (alewives); pickled salted herring; pickled salted mackerel; dry salted hake; smoked herring fillets and fresh frozen cod and sole fillets.

Henotex (1981) Inc.
Montreal, Quebec

Manufacturer of metal detector LYMPs used in airports, by the Royal Canadian Mounted Police (RCMP), Customs, prisons, etc.

Santa Maria Foods Ltd.
Rexdale, Ontario

Leading manufacturer and importer of grocery products (fresh pasta, olive oils, mineral water, cheeses). Also manufacturer of

Italian-style delicatessen products such as San Daniele Mortadella and Mastro salami, San Daniele prosciutto.

K&N Fisheries Ltd.
Port Latour, Nova Scotia

Family-owned company produces and exports salted dried codfish, pollock and hake products, as well as live lobsters.

AIT Corp.
Nepean, Ontario

AIT Corp. is the world leader in the supply of secure documents issuance systems for issuing machine readable passports, machine readable visas and national identity cards; port-of-entry inspection systems and secure document authentication/verification systems.

Provincial Diesel Inc.
St. Hubert, Quebec

Sells new electric generators; repairs diesel engines and generators.

Groupe AXOR Inc.
Montreal, Quebec

Civil engineers specializing in transport, municipal services, roads, hydro-electricity sectors.

Ven-Rez Products
Shelburne, Nova Scotia

Manufacturer of school, institutional and office furniture, including library shelving, office desks, upholstered seating, school desks, tables, chairs, tablet armchairs, etc.

Cavendish Farms
Moncton, New Brunswick

Producers of frozen potatoes.

Minister for
External Relations
and International
Development

Ministre des
Relations extérieures
et du développement
international

No. 61

March 8, 1993

VÉZINA MEETS WITH INTERNATIONAL HUMAN RIGHTS EXPERTS

The Honourable Monique Vézina, Minister for External Relations and International Development, is participating in today's opening ceremony of the International Congress on Human Rights and Democracy Education. The Congress is being held in Montreal, March 8 to 11.

Canada's decision to host the International Congress "bears eloquent testimony to Canada's long-standing support for UNESCO's [United Nations Educational, Scientific and Cultural Organization] human rights education activities. We are pleased to see this Congress taking place; the historic times we are living in call for events such as this," said Mrs. Vézina.

During her speech, Mrs. Vézina announced that, in order to encourage Canadian and international non-government organizations (NGOs) to become more actively involved in the next world conference on human rights, scheduled for Vienna this June, the Canadian International Development Agency will contribute \$200,000 toward a preliminary meeting organized by the University of Ottawa Human Rights Centre and the NGO Internet.

The Montreal Congress is organized jointly by UNESCO and the United Nations Human Rights Centre in Geneva. In accordance with Canada's wishes, the preparations for this international event were co-ordinated by the Canadian Commission for UNESCO.

Attending the Congress are some 90 experts and 200 observers from all over the world.

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For further information, media representatives may contact:

Janon Chevalier
Office of the Minister for External Relations
and International Development
(819) 953-3149

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874



News Release

Communiqué

No. 63

March 11, 1993

WILSON SAYS SUBCONTRACTORS, AIRSHOW CANADA WILL STAGE JOINT EXHIBITS IN ABBOTSFORD, B.C.

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, announced today that Canada's two major aerospace trade shows -- the Subcontractors Exhibition and Airshow Canada -- will be staged jointly for the first time next August in Abbotsford, British Columbia.

"Canada's vigorous aerospace sector has earned its place as the sixth largest in the world by designing and manufacturing everything from airframes and engines to space and satellite communications equipment," said Mr. Wilson. "In an era of increasing global competition, however, governments must create an economic environment in which the private sector can achieve its maximum potential. The international business opportunity presented by joining the Subcontractors Exhibition and Airshow Canada is a major step in that direction for Canadian aerospace."

Mr. Wilson added: "Linking these two major events in the aerospace industry will help us to take full advantage of their international trade potential. It reflects our long-standing commitment to develop an international aerospace business forum here at home that will foster the growth of this important industry in Canada."

The annual Subcontractors Exhibition, organized by External Affairs and International Trade Canada, is a business-oriented meeting of prime aerospace contractors from the United States and subcontractors from Canada. For the past five years, it has been held in eastern Canada. Last June's show in Toronto attracted 125 exhibitions and 200 visitors including prime contractors.

This year's exhibition will take place August 4 in conjunction with Airshow Canada, North America's biennial showcase for international aviation and aerospace, which will be held August 4 to 8 in Abbotsford. It is expected to draw

500 exhibitors and 15,000 visitors from all sectors of the global industry. The federal government has been a strong supporter of Airshow Canada since its inception in 1989.

The Minister noted that the government's aerospace support strategy also includes Airshow Canada buyer-attendance initiatives, which are offered through the Program for Export Market Development (PEMD) and the Canadian International Development Agency (CIDA).

"These focused international activities have proven their value as trade generators. They are helping to stimulate further aerospace business potential for Canada." said Mr. Wilson.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

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News Release

Communiqué

No. 66

March 16, 1993

WILSON OUTLINES CANADA'S OBJECTIVES IN TALKS WITH U.S. AND MEXICO ON ENVIRONMENT, LABOUR

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, said Canada will pursue specific objectives and play a leading role in talks aimed at producing additional agreements on the environment and labour among Canada, the United States and Mexico as partners in the North American Free Trade Agreement (NAFTA). The talks begin March 17 and 18 in Washington.

"Canada played a leading role in negotiating strong environmental provisions in the NAFTA, and we will continue to do so in these discussions," Mr. Wilson said. "During the NAFTA negotiations, we also advocated establishing a trilateral forum to explore labour issues. We are pleased the United States and Mexico are now prepared to discuss a trilateral agreement in this area."

The Minister said Canada will pursue four basic objectives in talks leading to an additional agreement on the environment.

1. Canada will support the creation of -- and propose specific functions for -- a North American Commission on the Environment (NACE).
2. Canada will seek to strengthen environmental co-operation among Canada, the U.S. and Mexico.
3. Canada will promote sustainable development based on mutually supporting environmental and economic policies and practices.
4. Canada will favour increased co-operation on the development and enforcement of environmental regulations.

"We see a wide-ranging role for a North American Commission on the Environment," the Minister said. "Its functions might include harmonizing toward higher environmental standards, developing limits for specific pollutants, promoting

environmental science and technology, collecting data and reporting on the state of the environment, and increasing public awareness on environmental issues. As well, the NACE would co-operate with the free trade commission to achieve the environmental goals of the NAFTA."

Canada's position on the environmental negotiations is being developed in close co-operation with the provinces and non-government representatives, including environmentalists and the private sector.

In the negotiations for an additional agreement on labour, Mr. Wilson said Canada will seek to give effect to the commitments in the NAFTA preamble to "improve working conditions and living standards" in all three countries, and to "protect, enhance and enforce basic workers' rights."

Canada will advocate setting up a trinational body to carry out these objectives over time, Mr. Wilson added.

"We still believe that a trilateral working group or commission to review the issues and make recommendations to governments could be an important element of such an agreement," he said. "But we want to look carefully at other possible elements, such as the development of a set of common principles."

Noting that most of the labour force in Canada is under provincial jurisdiction, Mr. Wilson said: "The Government has already opened discussions with the provinces concerning the possible agreement on labour, and we expect to work closely with them as the negotiations proceed. We will also pursue consultations with labour and business representatives throughout these talks."

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

News Release

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No. 67

March 17, 1993

MARCH 20: INTERNATIONAL FRANCOPHONIE DAY

For the second consecutive year, March 20 will be International Francophonie Day in Canada, a day on which Canadians celebrate our being a part of la Francophonie, which comprises 47 countries and governments on five continents and includes more than 400 million people.

In the words of the Honourable Monique Vézina, Minister for External Relations and International Development: "Canada is very proud to belong to the international francophone community and to stand with it as a strong advocate of democracy, human rights, economic partnership and respect for national languages and cultures. Moreover, our membership in la Francophonie expands Canada's influence in the world and enables us to form special ties with the other member countries and governments."

The 1993 International Francophonie Day will see various events take place throughout Canada, especially in Quebec, New Brunswick and Ottawa. Mrs. Vézina will deliver a speech in the House of Commons on March 18 to underline Canada's contribution to la Francophonie at the international level.

In addition, Minister Vézina has invited Parliamentarians to join representatives of the diplomatic corps and Francophone associations for the inauguration of the Francophonie Room in the Parliament Buildings, and the awarding of the National Francophonie Award by the Honourable Monique Landry, Secretary of State.

Affaires extérieures et
Commerce extérieur Canada

External Affairs and
International Trade Canada

Canada

As Minister Responsible for la Francophonie, Mrs. Vézina will also participate in the Symposium of Francophone Associations of America, which will take place in Quebec City on March 20, alongside her provincial counterparts from Quebec and New Brunswick.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

or

Manon Chevalier
Special Assistant (Communications)
Office of the Minister for External Relations
and International Development
(819) 994-6161

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Minister of Industry,
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Minister for International Trade



Ministre de l'Industrie, des
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ministre du Commerce extérieur

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News Release Communiqué



No. 68

March 17, 1993

WILSON PRESENTS MBA STUDENTS WITH TRADE CHALLENGE CUP

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, today presented "The Minister for International Trade Challenge Cup" to a team of graduate business students from Memorial University of Newfoundland.

The students were the top Canadian team competing in the annual international business case study competition, which was organized by the International Business Society of Dalhousie University, Halifax, Nova Scotia.

"This competition uses real business experiences to challenge the students, and to stimulate them to develop new and innovative solutions to the problems facing Canadian firms involved in international business," Mr. Wilson said.

The members of the winning Memorial team are Lisa Browne, Sharon Duggan, Shirley Noseworthy, Jeff Pittman, and Harvinder Wadhwa. Ten graduate university teams from across Canada and the United States entered the competition, which is sponsored by Maritime Telephone and Telegraph.

"The experience they gain in analysing real problems, offering solutions and measuring them against the actual outcomes, will prepare these students to take their place on the competitive team being developed by Canada's business schools to lead Canadian business into the 21st century," the Minister said.

The Challenge Cup winners will take part in a series of briefings on international trade issues at External Affairs and International Trade Canada, in Ottawa.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

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Minister of Industry,
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News Release Communiqué

No. 70

March 22, 1993

CANADIAN COMPANIES TO PARTICIPATE IN TRADE MISSION TO THE CARIBBEAN

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, announced today that a Canadian trade mission will promote marine environment services in the Bahamas, Jamaica and Barbados from March 22 to 30, 1993.

Seven firms from Atlantic Canada will outline, to potential buyers, their capabilities in coastal conservation, underwater construction, waste-water treatment, ground-water management, and oil and chemical spill-response techniques.

"The companies participating in this initiative will demonstrate advanced technological capabilities in the protection of fragile ecosystems," Mr. Wilson said.

Canadian firms sold goods valued at \$720 million to the Caribbean in 1992 and registered additional sales of consulting engineering and construction services.

"The marine environment services sector is a small, but growing element of our trade with this region, which is highly dependent on international tourism and offers Canadian companies excellent opportunities," the Minister said.

A list of the companies participating in the mission, to be led by Canadian trade commissioners in the region, is attached.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

CANADIAN COMPANIES PARTICIPATING IN THE MISSION
TO THE CARIBBEAN

March 22-30, 1993

Dominion Diving Limited
Dartmouth, Nova Scotia

EDM Consultants Limited
Deer Lake, Newfoundland

Foundation Company of Canada
Eastern Passage, Nova Scotia

Jacques Whitford Environment Limited
St. John's, Newfoundland

MNC Group Incorporated
St. John's, Newfoundland

Pro-Dive Marine Services
St. John's, Newfoundland

R&D Lyons Consultants Limited
Halifax, Nova Scotia

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Minister of Industry,
Science and Technology and
Minister for International Trade



Ministre de l'Industrie, des
Sciences et de la Technologie et
ministre du Commerce extérieur

News Release

Communiqué

No. 79

March 31, 1993



MINISTER WILSON RELEASES 1993 REGISTER OF U.S. BARRIERS TO TRADE

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, today released the second annual *Register of U.S. Barriers to Trade*.

The Register is an illustrative list of barriers to the free flow of goods, services and investment into the United States. Examples of these barriers are found in U.S. subsidy practices, unilateral trade remedy legislation, government procurement and domestic preference laws, customs and administrative procedures, and technical and regulatory practices.

Minister Wilson said that Canada has been successful in eliminating several of the barriers contained in the 1992 Register through bilateral negotiations under the Canada-U.S. Free Trade Agreement (FTA). For example, two barriers in the technical and regulatory section of last year's edition have been removed to reflect the successful negotiation of bilateral agreements on meat inspection and potatoes.

"Canada and the United States are each other's largest and most important trading partners, with two-way trade exceeding \$220 billion in 1992," the Minister said. "The FTA has succeeded in reducing or eliminating many barriers to trade on both sides of the border."

The Minister emphasized that, while Canada remains concerned about the range of U.S. barriers, they affect a relatively small portion of a very large and mutually beneficial trading relationship.

Once implemented on January 1, 1994, the North American Free Trade Agreement (NAFTA) will further improve Canadian access to the U.S. market while effectively extending the FTA to include Mexico.

"The NAFTA includes improvements to the FTA -- especially through clearer rules of origin, improved dispute-settlement procedures, and tighter discipline on border restrictions against Canadian imports. A successful conclusion to the Uruguay Round of Multilateral Trade Negotiations will go a long way to help eliminate a number of the remaining barriers."

The Register also lists specific Canadian dispute-settlement actions taken under the FTA and the General Agreement on Tariffs and Trade (GATT) in response to U.S. trade barriers.

The Minister is once again asking business leaders, academics, labour leaders and the provinces to let him know of additional barriers that they have encountered with the United States. Correspondence should be addressed to:

The United States Trade and Economic Policy Division (UEE)
 External Affairs and International Trade Canada
 Lester B. Pearson Building
 125 Sussex Drive
 Ottawa, Ontario
 K1A 0G2

A copy of the Register may be obtained by contacting Info Export at 1-800-267-8376 (toll-free), or in the Ottawa area at 944-4000. The fax number is (613) 996-9709.

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For further information, media representatives may contact:

Media Relations Office
 External Affairs and International Trade Canada
 (613) 995-1874



News Release

Communiqué

No. 82

April 1, 1993

WILSON ANNOUNCES FUNDAMENTAL CHANGES TO THE PROGRAM FOR EXPORT MARKET DEVELOPMENT

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, today announced details of the changes being implemented in the Program for Export Market Development (PEMD).

"We are putting into place some fundamental changes -- support on a longer-term basis and reduction in client administrative burden -- that the private sector and trade associations have been asking for," Mr. Wilson said.

A key element of the new PEMD is the establishment of the concept of "Market Development Strategies." Firms will no longer be required to apply for assistance for individual projects, such as visits abroad, participation in trade fairs and the development of innovative marketing support systems.

Instead, clients will work hand-in-hand with International Trade Centres (ITC) and Industry, Science and Technology Canada (ISTC) regional offices to develop longer-term strategies for export markets offering particular opportunities.

"One application encompassing an entire range of planned activities, often on a multiyear basis, will provide Canada's exporters with the assurance they need to penetrate and hold markets in the long term," Minister Wilson said.

Existing successful elements of the PEMD, such as Project Bidding and Special Activities (for industry associations), will not be changed.

The PEMD -- the Government's cornerstone trade development program -- has been assisting Canadian firms in their export marketing efforts since 1971. For fiscal year 1992-1993, it supported close to 4,000 projects with a budget of \$18.3 million, generating export sales estimated at \$1.5 billion.

PEMD funding is not an entitlement or grant. Funds are recovered on the basis of sales success.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

LA1
IST
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Minister of Industry,
Science and Technology and
Minister for International Trade



Ministre de l'Industrie, des
Sciences et de la Technologie et
ministre du Commerce extérieur

News Release

Communiqué

No. 83

April 1, 1993

WILSON LAUNCHES THE 1993-1994 INTERNATIONAL TRADE BUSINESS PLAN

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, today launched the 1993-1994 *International Trade Business Plan* (ITBP).

"The ITBP is a document that presents the Government's long-term action plan for assisting Canadian business in the international marketplace," Mr. Wilson said. "It will be invaluable to Canadian firms in helping them establish key plans and priorities for the coming year."

One of the key aims of the Business Plan is to promote efficiency and reduce duplication of trade development programs. To achieve this, the Plan co-ordinates the international market development activities of 15 federal government departments and agencies.

Last year, when the first ITBP was introduced, only three departments were involved. This year, by including all departments and consolidating the activities for each sector, planned events were reduced from about 1,200 to 900, simply by eliminating duplication and overscheduling.

"Next year, we intend to go one step further," the Minister said, "and invite the provinces to participate in the preparation of the strategic component of the Plan."

The ITBP will provide a boost to Canadian international competitiveness. Specifically, it responds to the Prosperity Report's recommendations to develop a co-ordinated global trade, investment and technology strategy and to consolidate trade development programs to eliminate duplication and overlap.



"The Plan's success can be largely attributed to the close partnership between the Government and the private sector," Mr. Wilson commented. "The Government has fully involved a number of trade associations and advisory groups on international trade throughout the development of various parts of the Plan."

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For further information, media representatives may contact:

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(613) 995-1874



News Release

Communiqué

No. 85

April 2, 1993

CANADA-U.S. TRADE COMMISSION MEETS IN OTTAWA

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, and Ambassador Michael Kantor, United States Trade Representative, met today in Ottawa to review recent developments in the implementation of the Canada-U.S. Free Trade Agreement (FTA) and to discuss the management of this important trade relationship.

The Canada-U.S. Trade Commission, which consists of Minister Wilson and Ambassador Kantor, meets annually to review the progress and management of FTA issues.

Minister Wilson and Ambassador Kantor noted the significant increase in Canada-U.S. trade during the past year. Two-way merchandise trade grew to \$226.9 billion in 1992, an increase of \$25.6 billion over 1991. They added that this growth in bilateral trade is a positive factor in the economic recovery of North America.

In addition to the general management of the FTA, a number of outstanding trade issues were discussed, including trade in steel, beer and wheat, as well as the overall functioning of the FTA.

While both agreed that problems are inevitable in a trade relationship of this size and complexity, they emphasized that the vast majority of two-way trade is free of disputes. They reiterated their commitment to find solutions to existing disputes and to engage in regular consultations to avoid future disputes whenever possible.

Minister Wilson and Ambassador Kantor reaffirmed that they will continue to work toward a January 1, 1994 implementation date for the North American Free Trade Agreement (NAFTA). They also discussed the additional agreements currently being negotiated between the NAFTA partners and the progress being made toward a successful completion of the Uruguay Round of Multilateral Trade Negotiations.

"There is no bilateral relationship in the world comparable in size and value to the one shared by our two countries," said Minister Wilson. "The fundamental principles of the FTA, including expeditious dispute settlement and panel reviews, will continue to guide and strengthen both current bilateral relations and future trade arrangements under the NAFTA."

"The fact is that, when you consider we share a very long common border with two-way trade of about \$200 billion, the number of trade disputes we have is very small," said Ambassador Kantor. "These facts demonstrate the value of the FTA."

Minister Wilson and Ambassador Kantor also announced that the Trade Commission had agreed to the results of the third round of accelerated tariff elimination negotiations, which removed tariffs on approximately \$1 billion in two-way trade under the FTA.

The accelerated removal of these tariffs has widespread industry support in both countries. As a result of nearly 300 requests from Canadian and U.S. companies, agreement was reached for the early elimination of tariffs on more than 100 items. The previous two rounds resulted in the early removal of tariffs on items valued at more than \$8 billion in bilateral trade.

The faster-than-scheduled elimination of tariffs is further evidence of the strong private-sector interest in capitalizing on opportunities afforded by the FTA and the mutual advantages of a liberalized bilateral trading framework.

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For further information, media representatives may contact:

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(613) 995-1874

BACKGROUND

FTA ACCELERATED TARIFF ELIMINATION

- The Trade Commission has reviewed and accepted the results of bilateral consultations during which agreement in principle was reached on a list of items for accelerated Canada-U.S. Free Trade Agreement (FTA) tariff elimination.
- The tariff acceleration process, which is provided for in article 401.5 of the FTA, was initiated by the two governments in response to representations made by Canadian and U.S. industries interested in faster tariff elimination.
- This is the third round of accelerated tariff elimination negotiations under the FTA. The results of the first round were implemented on April 1, 1990, and included more than 400 tariff items covering approximately \$6 billion in two-way trade. The second round was implemented on July 1, 1991, and included more than 250 tariff items covering approximately \$2 billion in two-way trade.
- For the third round, interested parties were invited, in November 1991, to submit specific requests. Nearly 300 applications were made to the Canadian and U.S. governments.
- In September 1992, the consolidated list of requests received by the Canadian and U.S. governments was published for public comment.
- Following bilateral consultations, agreement was reached on a package covering approximately \$1 billion in two-way trade.
- The agreement is subject to a final approval process in Canada and the United States. In the United States, the process includes publication of the list in the *Federal Register* and a consultation period of 60 days with Congress, following which the necessary amendments to the U.S. Tariff Schedule will be made by Presidential Proclamation. In Canada, the agreement will be implemented by Order-in-Council, following pre-publication in the *Canada Gazette* to allow interested parties an opportunity to comment.
- Following approval in both countries, it is expected that the agreed reductions will be implemented in July of 1993.



News Release Communiqué

No. 90

April 16, 1993

CANADIAN COMPANIES TO PARTICIPATE IN MINING MISSION TO CHILE

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, today announced that Canada is undertaking a mining equipment and services mission to Chile from April 18 to 23, 1993.

Thirty-five firms from across Canada will be promoting their capabilities in Chile's growing mining sector. They will primarily be following up on Canada's highly successful participation at last year's Expomin '92 -- 110 Canadian companies signed sales contracts worth an estimated US\$62 million over 18 months.

"Annual purchases of mining equipment by Chilean mining companies over the next five years is estimated at over US\$400 million," Mr. Wilson said. "This offers Canadian mining companies excellent sales opportunities in Chile, which imports more than 90 per cent of its equipment."

"In addition, technological needs of mines currently in production as well as investment projects of new mining companies in Chile could create investment opportunities of over US\$1 billion per year for the next five years," the Minister said.

Canadian investment in Chile is valued at over C\$2 billion, with C\$1.7 billion invested in the mining sector alone, mainly in mine development.

"This should translate into significant sales opportunities for Canadian mining equipment and services in Chile," Mr. Wilson said.

Led by External Affairs and International Trade Canada (EAITC) officials, the mission will primarily be devoted to visiting mines and meeting with operating personnel who influence purchasing.

During the mission, members will take part in an equipment-services marketplace in Santiago, to allow for individual meetings with Chilean mining contacts.

A list of the companies participating in the mission is attached.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

**CANADIAN COMPANIES PARTICIPATING
IN THE MINING MISSION TO CHILE**

April 18-23, 1993

Aerotech International Inc. Winnipeg, Manitoba	Klohn Leonoff Ltd. Richmond, British Columbia
Automated Mining Systems Inc. Sudbury, Ontario	Knelson Gold Concentrators Langley, British Columbia
B. McDowell Equipment Limited Sudbury, Ontario	Kubota Metal Corporation Orillia, Ontario
Canterra - Drill Systems Calgary, Alberta	Lakefield Research Lakefield, Ontario
D'Angelo International Equipment Delta, British Columbia	McDowell Brothers Industries Inc. Sudbury, Ontario
Driscoll and Associates Burnaby, British Columbia	Max-Atlas Equipment International Inc. St. Jean, Quebec
Dynatec International Limited Richmond Hill, Ontario	Melis Engineering Ltd. Saskatoon, Saskatchewan
Earl's Industries Limited Vancouver, British Columbia	Met-Chem Canada Inc. Montreal, Quebec
Engine Control Systems Ltd. Newmarket, Ontario	Milltronics Ltd. Peterborough, Ontario
GE Canada Peterborough, Ontario	M & I Door Systems Limited Barrie, Ontario
Geonex Aerodat Inc. Mississauga, Ontario	National Compressed Air Canada Ltd. Lively, Ontario
Groupe Laperrière & Verreault Ontario Inc. Orillia, Ontario	NL Technologies Scarborough, Ontario
Hobic Oil Bit Industries Corp. Richmond, British Columbia	Norcast Surrey, British Columbia
John T. Hepburn Limited Mississauga, Ontario	Patton and Cooke Ltd. Surrey, British Columbia
Kilborn Engineering and Construction Ltd. Toronto, Ontario	Phoenix Piston Hydraulics Inc. Nisku, Alberta

R.F. Fry and Associates (Pacific) Ltd.
Delta, British Columbia

Saxum Canada Inc.
Brampton, Ontario

Stewart Mining Products
Rouyn-Noranda, Quebec

Thiessen Team Manufacturing Ltd.
Langley, British Columbia

Wire Rope Industries Limited
Pointe Claire, Quebec

News Release

Secretary of
State for
External Affairs



Communiqué

Secrétaire d'État
aux Affaires
extérieures

Government
Publications

No. 93

April 20, 1993

McDOUGALL TO REPRESENT CANADA AT FUNERAL OF TURKISH PRESIDENT OZAL

External Affairs Minister Barbara McDougall leaves today for Ankara to represent Canada at the funeral of Turkish President Turgut Ozal.

"President Ozal was a vigorous and effective leader who did much to modernize Turkey. We mourn with the Turkish people the loss of their President and deeply regret the departure of such a forward-thinking and stabilizing figure from the international scene," said Mrs. McDougall.

Mrs. McDougall takes with her a personal message of condolence from Prime Minister Brian Mulroney to Turkish Prime Minister Suleyman Demirel. Governor General Ramon Hnatyshyn has also sent a message to acting President Husamettin Cindoruk.

Mr. Ozal died in Ankara on Saturday of heart failure at the age of 66.

- 30 -

For further information, media representatives may contact:

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External Affairs and
International Trade Canada

Affaires étrangères et
Commerce extérieur Canada

Canada

Minister of Industry,
Science and Technology and
Minister for International Trade



Ministre de l'Industrie, des
Sciences et de la Technologie et
ministre du Commerce extérieur

CANADA

News Release Communiqué



No. 96

April 22, 1993

WILSON ACCOMPANIES BUSINESS DELEGATION TO CHILE AND ARGENTINA

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, announced today that he will be leading a trade and investment mission to Chile and Argentina, April 24 to 30.

The Minister said that he was pleased to have the opportunity to explore some of the fastest growing markets in the hemisphere in company with Canadian business people seeking to expand their commercial relations with both countries.

"Canada is very interested in developing solid trade and investment links with our Latin American partners," Mr. Wilson said. "Significant economic and political reforms are creating wide-ranging opportunities for Canadians seeking greater participation in the economy of this hemisphere."

In recent years these developments have led to more open markets in much of South America. Unilateral initiatives to liberalize trade and investment, regional integration such as the development of the Mercosur, privatization, and bilateral trade initiatives have increased the attractiveness of these countries for investment, joint ventures, technology transfer and other trade activities.

At the moment, Chile is contemplating the possibility of applying for accession to the North American Free Trade Agreement (NAFTA).

Mr. Wilson's host in Chile will be Finance Minister Alejandro Foxley and, in Argentina, the Minister of Economy and Public Works and Services, Dr. Domingo Cavallo, who visited Canada last February. Mr. Wilson will also meet other ministers and officials of both countries.

Accompanied by Canadian business people, he will hold talks with business leaders from the host countries to discuss possible joint ventures and co-operation.

In Chile, the consortium Western Canada Marine Group (WCMG) will sign a Memorandum of Understanding with ASMAR to undertake joint marketing and engineering activities promoting Canadian and Chilean marine technology and equipment. Urban Systems Ltd. of Kamloops, B.C., will sign a contract with S.K. Ecologia s.a. to develop solutions to environmental problems. B.C. Bearing Engineers Ltd. will sign a

joint-venture agreement with UHCO S.A. to service the Chilean mining community.

Mr. Wilson will also witness the signing of a \$5-million contract between LARCAN Inc. of Mississauga and Television Nacional de Chile for the sale of 32 television transmitters.

Since 1991, Canada has been the leading foreign investor in Chile with the majority of investments concentrated in the mining and forestry sectors.

In Argentina, Mr. Wilson and Guido Di Tella, Minister of Foreign Affairs and International Trade, will sign a Double Taxation Agreement in order to prevent fiscal evasion and avoid double taxation between the two countries. Mr. Wilson will also witness the signature of a joint-venture agreement between Telesat, of Gloucester, Ontario, and Paracom for satellite communications services in Argentina.

Argentina is a steadily growing market for Canadian goods and services. Canadian investment is rising, particularly in the petroleum sector where Canada is providing expertise in natural gas distribution systems and pipeline management.

Mr. Wilson will begin discussions aimed at reaching a nuclear co-operation agreement now that Argentina has indicated it intends to ratify the treaty of Tlatelolco, which establishes Latin America as a nuclear weapon-free zone. Argentina now operates one Canadian-designed Candu nuclear reactor.

The Minister will make several speeches, in which he will address Canada's trade and business objectives in the region, hemispheric trade issues and the NAFTA.

"Latin America represents a growing and stable market for Canadian exporters of goods and services, for joint ventures and technology transfers," the Minister said. "Trade relations with Chile and Argentina are good. We look forward to building on these solid bases and achieving economic relationships that are beneficial to all of us."

A list of participating companies is attached.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

BUSINESS DELEGATION

BRITISH COLUMBIA

B.C. Bearing Engineers Ltd.
Burnaby

Conair Aviation
Abbotsford

H.A. Simons Ltd.
Vancouver

International Musto Explorations
Limited
Vancouver

JMB Research Ltd.
Burnaby

MacDonald Dettwiler Associates
Richmond

Placer Dome Inc.
Vancouver

Polar Design Associates Ltd.
Vancouver

Systems Consortia International
Ltd.
Vancouver

Urban Systems Ltd.
Kamloops

ALBERTA

Alta Genetics Inc.
Calgary

Agriteam Canada Consulting Ltd.
Calgary

Chauvco Resources Ltd.
Calgary

Lone Pine Resources Ltd.
Calgary

Novacorp International
Consulting Inc.
Calgary

TransAlta Utilities
Calgary

Westdev
Calgary

MANITOBA

Canadian Wheat Board
Winnipeg

GPT (Canada)
Winnipeg

Northern Sales Company Ltd.
Winnipeg

ONTARIO

Agra Industries
Oakville

Association of Consulting
Engineers of Canada
Ottawa

Babcock & Wilcox International
Cambridge

Bracknell Corporation
Toronto

Canadian Bank Note Co. Ltd.
Ottawa

Champion Road Machinery
Goderich

Fisheries Council of Canada
Ottawa

GE Canada Inc.
Peterborough

JSL Consulting Services Ltd.
Ottawa

LARCAN, Inc.
Mississauga

Luzza International Livestock Corp.
Mississauga

Mining Association of Canada
(represented by Minera Teck
Chile s.a.)
Ottawa

Newbridge Networks
Kanata

Northern Telecom
Mississauga

Ronald A. Chisholm
Toronto

Royal Bank of Canada
Toronto

Royal Canadian Mint
Ottawa

SHL Systemhouse
Ottawa

Shore Holsteins International Ltd.
Glanworth

Telesat
Gloucester

The International Design Group
(Canada) Inc.
Toronto

Theratronics International Ltd.
Kanata

QUEBEC

ATS Aerospace Inc.
St. Bruno

BCE Telecom International
Montreal

CAE Electronics Ltd.
Saint Laurent

Eicon Technology Corporation
Lachine

Harris Farinon Canada
Dorval

Lab-Volt Ltd.
Montreal

Le Groupe Teccart
Montreal

National Bank of Canada
Montreal

SNC-Lavalin International
Montreal

NOVA SCOTIA

Cape Breton Development Corporation
Sydney



News Release

Communiqué

No. 100

April 27, 1993

MINISTER WILSON WELCOMES VISIT OF CHINESE VICE-PREMIER ZHU RONGJI



The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, announced today that Chinese Vice-Premier Zhu Rongji will pay an official visit to Canada from May 17 to 23. During his stay, the Vice-Premier will visit Ottawa, Montreal, Toronto and Vancouver.

"The visit of Vice-Premier Zhu will mark an important event in our relationship with China," said Minister Wilson. The arrival of the Vice-Premier will follow closely the official visit to the People's Republic of China (PRC) by the Right Honourable Joe Clark in March. Minister Wilson also led a trade delegation to the PRC in April 1992.

Minister Wilson added that: "The visit of Vice-Premier Zhu will focus on Canada's trade and economic relations with the PRC and also will present an opportunity to discuss the broader international environment, as well as other dimensions of the bilateral relationship, including human rights."

Vice-Premier Zhu, who is the leading Vice-Premier with primary responsibility for economic reform in China, will hold bilateral talks with Minister Wilson on May 19 in Toronto. Their discussions are expected to centre on how Canada can co-operate with the PRC in the key export sectors of telecommunications, oil and gas, hydro-power, transportation, agriculture, environment, and financial services.

Both Vice-Premier Zhu and Minister Wilson will be keynote speakers at The Goodman Forum, a private-sector conference being held the same day in Toronto on Canadian business opportunities in China.

The Minister also announced that the 12th Canada-China Joint Economic and Trade Committee will meet on May 17 in Ottawa. This committee, chaired by R. Allen Kilpatrick, Deputy Minister for

International Trade, and Tong Zhijuang, Vice-Minister of the Chinese Ministry of Foreign Trade and Economic Co-operation, will review the full range of bilateral economic relations and commercial exchanges.

China is our fifth-largest trading partner and is an important market for Canada. Canada maintained essentially balanced trade with China in 1992, with two-way trade valued at \$4.6 billion.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

BACKGROUND

CANADA-CHINA TRADE RELATIONS AND THE CANADA-CHINA JOINT ECONOMIC AND TRADE COMMITTEE

Canada enjoys a strong trading relationship with China. Built on a foundation of wheat sales, two-way trade grew substantially throughout the 1970s and 1980s. In 1992, two-way trade was valued at \$4.6 billion. Bilateral trade is essentially balanced, with imports valued at \$2.4 billion and exports at \$2.2 billion. China is Canada's fifth-largest trading partner.

Aside from traditional exports, Canadian value-added goods such as telecommunications, electrical and specialized mining equipment, aircrafts and plastics were worth approximately \$400 million in 1992. Economic reforms in China over the last several years, in such areas as investment and trade laws and regulations, and in taxation and tariff structures, will serve to progressively open China's markets throughout the 1990s.

Canada's exports to China are expected to reach \$6 billion by 1995, given the close relationship between China's need for imports and infrastructure equipment and Canada's major export strengths in such areas as power generation, agriculture, telecommunications, petrochemicals and transportation equipment.

Textiles account for the largest share of our imports from China. While many items in this category are under restraints, China has experienced in recent years the largest growth in value of clothing exports to Canada of any supplying country. China also sells to Canada toys, fabrics, footwear and small appliances.

Canada's trade activities in China are managed by the Canadian Embassy in Beijing; a Consulate General in Shanghai, which covers eastern China; and a satellite office in Hong Kong to cover the southern Chinese provinces. In addition to this federal presence, the provinces actively pursue China trade development programs.

The 1973 Trade Agreement between Canada and China established a Canada-China Joint Trade Committee. "Economic" was added to the name at the 11th meeting on November 5-6, 1991 in Beijing. The Joint Economic and Trade Committee is a working-level meeting of officials, who meet periodically to review trade and economic co-operation issues of mutual interest. The meetings alternate between Ottawa and Beijing.

The Canadian delegation, led by Deputy Minister for International Trade, R. Allen Kilpatrick, will include officials from Industry, Science and Technology Canada, the Export Development Corporation, the Canadian International Development Agency, Agriculture Canada, the Department of Energy, Mines and Resources, and the Department of Communications.

Minister of Industry,
Science and Technology and
Minister for International Trade



Ministre de l'Industrie, des
Sciences et de la Technologie et
ministre du Commerce extérieur

Government
Publications

News Release Communiqué

No. 101



April 28, 1993

WILSON AND 50 CANADIAN COMPANIES PURSUE COMMERCIAL INTERESTS IN CHILE

Santiago, Chile -- The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, will conclude today his third and final day of successful meetings with Chilean government, business and industry leaders. Mr. Wilson is accompanied on his mission to Chile by representatives of more than 50 Canadian companies seeking business in Chile, a number of whom signed deals during the mission.

Mr. Wilson held discussions on the Canada-Chile bilateral economic relationship with his host, Finance Minister Alejandro Foxley. Topics included the North American Free Trade Agreement, the possibility of Foreign Investment Protection and Double Taxation Agreements, and the status of the Uruguay Round of the Multilateral Trade Negotiations.

During his visit, Mr. Wilson met with Chilean President Patricio Aylwin. They discussed greater co-operation in multilateral and bilateral affairs.

The Minister met Chilean Minister of Mines Alejandro Hales, the Vice-President of CODELCO, Jorge Bande, and the Executive Director of the Chilean Copper Commission, Rodrigo Díaz, to identify and promote new opportunities for sales of Canadian mining equipment, services and technology.

Mr. Wilson also held discussions with Minister of the Economy Jorge Marshall, Defence Minister Patricio Rojas and with senior officials of the Ministry of Foreign Affairs.

Urban Systems Ltd. of Kamloops, British Columbia, signed a joint-venture agreement with S.K. Ecología S.A. to examine and implement solutions to environmental problems. B.C. Bearing Engineers Ltd. signed a joint-venture agreement with UHCO S.A. to service the Chilean mining community. Mr. Wilson also witnessed

the signing of a \$5-million contract between LARCAN Inc. of Mississauga and Television Nacional de Chile for the sale of 32 television transmitters.

"Chile's vigorous economy has drawn favourable comment throughout the world," Minister Wilson said. "Canada and Chile have a commitment to democratic institutions, a common belief in liberalized trade and a mutual interest in export development. There are over 30 joint ventures currently in place across the entire spectrum of economic sectors. Our government has sponsored delegations of Chilean business people to Canada in several sectors, and hopes to do so again. The opportunities inherent in mutual ventures are very exciting."

Political and economic reforms in Chile in recent years have led to a liberalized market, lower tariffs and a resurgent economy that has seen continual healthy growth. This has enhanced Chile's attractiveness to Canada as a trading partner not only in the realm of goods and services, but in the area of technology transfer, investment and joint venturing.

Later today, Mr. Wilson will speak at the second Space Conference of the Americas. Canada is represented at the second Space Conference of the Americas by 10 high-tech and space-related companies exhibiting at the Canada Booth.

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For further information, media representatives may contact:

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News Release Communiqué

No. 105

April 30, 1993



WILSON AND CANADIAN BUSINESSES SIGN AGREEMENTS WITH ARGENTINE GOVERNMENT AND BUSINESS LEADERS

Buenos Aires, Argentina -- The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, promoted stronger trade and economic ties with Argentina during his visit to Buenos Aires, April 28 to 30.

The Minister met with Dr. Domingo Cavallo, Argentine Minister of Economy, and Public Works and Services, to continue a dialogue begun in Ottawa in February on hemispheric trade and integration initiatives, Argentine fiscal and monetary reforms, the North American Free Trade Agreement, privatization and other issues. Mr. Wilson drew special attention to the expertise of members of the Canadian business delegation in such areas as telecommunications, transportation, oil and gas, mining and engineering services.

Mr. Wilson witnessed the signature of a joint-venture agreement between Telesat Canada and Paracom for the establishment of satellite communications services in Argentina.

The Minister also met with Guido Di Tella, Minister of Foreign Affairs and International Trade, to discuss foreign policy and trade issues. Mr. Wilson and Mr. Di Tella signed a Double Taxation Agreement, which is a bilateral treaty designed to eliminate double taxation through foreign tax credits and to facilitate the exchange of information on tax evasion.

Mr. Wilson presented Mr. Di Tella with a note confirming that Canada has completed the formalities required to bring into force the Foreign Investment Protection Agreement, signed in the fall of 1991. This Agreement between Canada and Argentina, aimed at the promotion and protection of investments, has now entered into force since Argentina previously sent a note to Canada indicating that it had completed the formalities on its part.

During his visit, Minister Wilson, Secretary of Mining Dr. Angel Eduardo Maza, Secretary of Energy Dr. Carlos Manuel Bastos and representatives from the Canadian private sector explored very promising prospects for co-operation in the areas of energy and geophysical mapping.

"Canada wishes to strengthen its trade and economic ties with Argentina," Mr. Wilson said. "Thanks to economic reforms and the liberalization of the Argentine market, opportunities have increased for more extensive trade and investment relations and new mutually beneficial partnerships between Canadian and Argentine enterprise."

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For further information, media representatives may contact:

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(613) 995-1874



News Release

Communiqué

No. 107

May 6, 1993

GOVERNMENT WELCOMES SOFTWOOD LUMBER RULING

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, welcomed today's decision by a Canada-United States Free Trade Agreement (FTA) binational dispute settlement panel in the long-standing dispute over Canadian softwood lumber exports to the United States.

Minister Wilson expressed satisfaction that the panel unanimously instructed the U.S. Department of Commerce (DOC) to re-examine its determinations on each of the key issues in this case, apart from the question of provincial exclusions. The DOC has 90 days to respond to the panel's findings.

"This is a very positive result for the Canadian lumber industry and demonstrates that the FTA dispute settlement mechanism is working. We have used the FTA successfully to defend the Canadian lumber industry's access to the United States market."

The U.S. market is critical to the economic well-being of the Canadian industry. Canadian lumber exports to the United States exceeded \$4 billion in 1992, accounting for roughly 29 per cent of Canada's total lumber production.

The United States government initiated the countervailing duty investigation of softwood lumber on October 31, 1991. The third such investigation in 10 years, the action followed Canada's decision to terminate the 1986 Softwood Lumber Memorandum of Understanding (MOU) on October 4, 1991.

On May 28, 1992, the U.S. Department of Commerce found that the provincial programs conferred a countervailable subsidy of 6.51 per cent. The Canadian government, the provinces and the Canadian industry immediately appealed this subsidy determination to binding binational panel review under the FTA Chapter 19 dispute settlement mechanism.

"The federal government, the provincial governments and the industry mounted a strong defence before the panel," Minister Wilson stated. "All parties concerned have worked together

closely over the past two years. I have been very pleased with this co-operative effort."

A second FTA binational panel is reviewing the injury determination made by the United States International Trade Commission in this case. That panel is expected to report its findings on July 27, 1993.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

CHRONOLOGY

SOFTWOOD LUMBER

- 1982-83** The United States conducts the first countervailing duty investigation of softwood lumber from Canada. The Department of Commerce (DOC) concludes that Canadian programs do not confer subsidies to Canadian lumber producers.
- 1986** The United States conducts the second countervailing duty investigation of softwood lumber from Canada. The DOC reverses itself and concludes that provincial stumpage programs confer subsidies of 15 per cent to Canadian lumber producers.
- December 30** Canada and the United States resolve the bitter and highly political trade dispute by entering into the Softwood Lumber Memorandum of Understanding (MOU). Canada agrees to impose an export charge of 15 per cent on softwood lumber exports to the United States in return for the U.S. industry withdrawing its countervailing duty petition and the U.S. government terminating the investigation.
- 1987-1991** The MOU is amended on several occasions to exempt the Atlantic provinces from the Canadian export charge and to reduce the export charge for British Columbia and Quebec as a result of replacement measures implemented by the provinces.
- 1991**
- September 3** The Government of Canada serves a Diplomatic Note on the Government of the United States, advising of Canada's intent to terminate the 1986 Softwood Lumber Memorandum of Understanding, effective October 4, 1991.
- October 4** Canada terminates the Softwood Lumber Memorandum of Understanding.
- The United States announces its intention to self-initiate the third countervailing duty investigation and to impose interim bonding requirement on imports of softwood lumber from Canada.
- October 31** The DOC self-initiates the third countervailing duty investigation.

December 16 The U.S. International Trade Commission (ITC) makes affirmative Preliminary Determination of Injury.

At Canada's request, the General Agreement on Tariffs and Trade (GATT) Subsidies Code Committee establishes a panel to examine whether the U.S. imposition of interim bonding measures and the self-initiation of the countervailing duty investigation violated U.S. international trade obligations.

1992

March 5 The DOC makes the Preliminary Determination of Subsidy -- 14.48 per cent.

May 28 The DOC makes the Final Determination of Subsidy -- 6.51 per cent.

The Government of Canada, provincial governments and Canadian industry appeal the Final Subsidy Determination to binding binational panel review under Chapter 19 of the Canada-United States Free Trade Agreement (FTA).

June 25 The ITC makes a Final Determination of Injury - affirmative material injury.

July 24 The Government of Canada, provincial governments and Canadian industry appeal the Final Injury Determination to binding binational panel review under FTA Chapter 19.

1993

February 19 The GATT Subsidies Code panel distributes final report to members of the Subsidies Code Committee. The panel concludes that the United States violated its international trade obligations when it used Section 301 of the Trade Act to impose an interim bonding requirement, but that it possessed sufficient evidence to initiate the countervailing duty investigation.

May 6 The FTA Chapter 19 Subsidy Panel is due to report its findings.

July 27 The FTA Chapter 19 Injury Panel is due to report its findings.

BACKGROUNDER

SOFTWOOD LUMBER

HISTORICAL BACKGROUND

For the past 40 years, the United States has consumed more softwood lumber than it has produced. Canada has been an important and dependable supplier of quality lumber products. As a result of the need to import softwood lumber, Canada has had a relatively constant share of the U.S. market over the last 10 years.

Softwood lumber has been the subject of a difficult trade dispute for Canada and the United States for over a decade.

In 1982-83, the United States conducted its first countervailing duty (CVD) investigation of softwood lumber from Canada and concluded that Canadian programs did not confer a countervailable subsidy to lumber producers.

In May 1986, the United States initiated its second CVD investigation of softwood lumber from Canada. The U.S. Department of Commerce reversed itself in October 1986 and made a preliminary determination that Canadian programs did confer a countervailable subsidy of 15 per cent on lumber producers. To resolve this contentious trade dispute, Canada and the United States entered into the Softwood Lumber Memorandum of Understanding (MOU). Under the MOU, Canada agreed to collect an export charge of up to 15 per cent on the value of softwood lumber exported to the United States. In return, the U.S. industry agreed to withdraw its CVD petition and the United States terminated the investigation.

The MOU provided for elimination or reduction of the export charge as a result of changes in provincial forest management regimes, particularly stumpage programs, and other forest management charges. As a result of subsequent amendments to the MOU:

- Atlantic Canada was exempted from the payment of the export charge;
- the export charge was reduced to 0 per cent for exports of British Columbia lumber;
- the export charge had gradually been reduced for exports of Quebec lumber, to a rate of 3.1 per cent by late 1991; and
- Alberta and Ontario had made various changes in their forest management regimes.

In February 1991, a high-ranking official in the Department of Commerce testified before Congress that the MOU was "sufficient to offset" all alleged subsidies on Canada's softwood lumber exports to the United States, as calculated in the 1986 preliminary decision.

On September 3, 1991, the Government of Canada informed the Government of the United States of its intention to terminate the 1986 Softwood Lumber Memorandum of Understanding (MOU) effective October 4, 1991. The MOU specifically provided for its termination on 30-days' notice. Before taking this action, Canada used the U.S. government's own Timber Sales Program Information Reporting System (TSPIRS) accounting system to compare government forestry costs and revenues in the four major timber-producing provinces. The analysis showed that each province obtained revenues far in excess of its allocated forestry costs. The Canadian government had concluded that circumstances had materially changed from 1986, that there was no subsidy of softwood lumber production in Canada, and that the MOU no longer served any purpose.

The United States government responded to Canada's termination of the MOU by self-initiating a CVD investigation on October 31, 1991, the third CVD investigation of softwood lumber in 10 years. The United States also imposed an interim bonding requirement on imports of lumber from Canada under Section 301 of the U.S Trade Act of 1930. New Brunswick, Nova Scotia, Prince Edward Island and Newfoundland were specifically excluded from the interim bonding requirement and CVD investigation.

Under U.S. trade remedy law, four decisions must be taken by two separate government agencies before a permanent countervailing duty can be imposed: a preliminary determination of injury (i.e., that subsidized imports have caused material injury to the U.S. industry) by the United States International Trade Commission (ITC); a preliminary determination of subsidy by the Department of Commerce (DOC); a final determination of subsidy by the DOC; and a final determination of injury by the ITC.

The Section 301 interim bonding requirement was ended on March 12, 1992 when the United States made a preliminary determination of subsidy in the CVD investigation. On July 13, 1992, the United States completed its investigation and imposed a countervailing duty of 6.51 per cent on imports of softwood lumber from Canada. The Government of Canada, the provinces and the Canadian industry appealed the duty action to binding binational panel review under Chapter 19 of the Canada-United States Free Trade Agreement (FTA). As well, Canada challenged the U.S. Section 301 action and the initiation of the CVD investigation before the General Agreement on Tariffs and Trade (GATT).

THE CANADIAN LUMBER INDUSTRY

The forestry industry is one of Canada's most important industries. It employed almost 300,000 people in 1991 and contributed \$19 billion to Canada's Gross Domestic Product. As an earner of export dollars, the forestry industry is Canada's most important industrial sector. About 350 communities across Canada are dependent on the forestry sector.

The softwood lumber industry is a significant component of the Canadian forestry industry. The softwood lumber industry accounted for 21 per cent of employment in the forestry sector in 1989.

Canada is one of the largest producers of softwood lumber in the world. In 1990, Canada accounted for 14 per cent of total world softwood lumber production, following only the former U.S.S.R. (at 22 per cent) and the United States (at 24 per cent). Within Canada, British Columbia is the principal producer of softwood lumber, accounting for 61 per cent (by volume) of production in 1991. The next largest producer was Quebec, accounting for 17 per cent of production by volume.

In 1990, Canada exported more softwood lumber than any other country, accounting for 37 per cent (by value) of total world exports. The principal destination for these exports is the United States. In 1992, Canada exported over 13 billion board feet of softwood lumber to this market, worth \$4.2 billion. Canada's share of the U.S. market averaged 29 per cent in the first 11 months of 1992. This is down from a peak level of 33 per cent in 1985.

NORTH AMERICAN LUMBER PRICES AND DEMAND

In the last year, most Canadian wood products companies returned to profitability as a result of a dramatic recovery in softwood lumber and panel board prices.

Western spruce/pine/fir two-by-four prices surged to a record US\$475 per thousand board feet (MBF) by mid-March, 1993 -- almost double average break-even costs in the British Columbia Interior. The previous high was US\$262 per MBF in August 1979. Oriented strand board prices are also at record levels. While lumber prices have since retrenched from the March peak, wood products companies should record strong financial results in 1993.

The improvement in lumber prices reflects tightening North American timber supplies linked to protection of the spotted owl in the U.S. Pacific Northwest and a moderate increase in U.S. housing starts. Though some new timber may be freed up for sale in the 1993-94 fiscal year, the cut on the Pacific Northwest public lands in the 1990s will be reduced by about 50 per cent over cutting levels in the late 1980s.

Canadian companies are boosting lumber production to meet rising North American demand. Export volumes rose by 14 per cent in the first 11 months of 1992 and Canada enjoys a roughly 29 per cent share of the U.S. market. However, the ability of Canadian producers to offset decreased U.S. lumber production in the United States will be limited. The allowable cut on some major British Columbia timber management areas was reduced last year, with further reductions expected by the mid-1990s.

At the April 2, 1993 Portland Forestry Conference, both the U.S. National Association of Home Builders and National Lumber Dealers and Building Material Dealers Association advocated the elimination of the U.S. countervailing duty on Canadian lumber.

THE COUNTERVAILING DUTY INVESTIGATION

During the countervailing duty investigation, the U.S. DOC investigated provincial stumpage programs and Canadian log export control measures. An affirmative preliminary determination of injury was made on December 16, 1991, by the United States ITC.

On March 5, 1992, the U.S. DOC announced its affirmative preliminary determination that stumpage programs, and log export restrictions in British Columbia, conferred subsidies to softwood lumber exported to the United States at a national rate of 14.48 per cent *ad valorem* (stumpage at 6.25 per cent plus log export controls at 8.23 per cent). Effective March 12, 1992, importers of softwood lumber from Canada were required to make cash deposits or post bonds of 14.48 per cent on the value of the imported merchandise.

In its final affirmative determination on May 15, 1992, the DOC confirmed its March 5, 1992 decision that Canada's provincial stumpage mechanisms, and log export restrictions in British Columbia, provided countervailable subsidies to softwood lumber imported from Canada. The overall country-wide subsidy rate was reduced to 6.51 per cent *ad valorem* (stumpage at 2.91 per cent plus log export controls at 3.60 per cent). The Department also excluded 15 companies from the investigation.

On May 28, 1992, the Government of Canada, the provincial governments, and the Canadian industry appealed the final determination of subsidy to a binding binational review panel under Chapter 19 of the FTA. The panel is scheduled to report its findings on May 6, 1993.

On June 25, the United States International Trade Commission, in a four-to-two vote, determined that subsidized imports of Canadian lumber materially injured U.S. lumber producers. This was the last of four decisions in the United States CVD investigation. On July 24, 1992, the Government of Canada, the affected provinces, and the Canadian industry appealed the final determination of injury to a binding binational review panel.

under Chapter 19 of the FTA. The panel is scheduled to report its findings in late July, 1993.

ISSUES BEFORE THE FTA SUBSIDY PANEL

The FTA Chapter 19 panel is reviewing whether U.S. countervailing duty law was correctly applied in the DOC investigation of softwood lumber from Canada. The DOC determined that two types of programs conferred countervailable subsidies:

- provincial stumpage programs, which are the fees charged to forestry companies by provincial governments for the right to harvest standing timber on Crown lands (in British Columbia, for example, approximately 90 per cent of timber harvested in the province is cut on Crown lands); and
- log export measures in British Columbia, which are intended to encourage the further processing of natural resources in the province.

The FTA subsidy panel examined whether the DOC's decision to countervail these two types of programs was consistent with countervailing duty law. In particular, the panel examined the special circumstances warranting the self-initiation of the CVD investigation, whether the programs were of specific benefit to the industries producing the products exported to the United States, the methodology for calculating the rate of subsidy the programs conferred on the lumber exported to the United States and the requests by a number of provinces for exclusion or the granting of province-specific rates.

THE GATT SUBSIDIES CODE PANEL

A GATT Subsidies Code panel was established in December 1991 at Canada's request to determine whether the U.S. actions were consistent with U.S. international trade obligations. The panel found that the United States had violated its obligations when it imposed the Section 301 interim bonding requirements, but that the United States possessed sufficient evidence to initiate the CVD investigation. The panel report is under discussion in the GATT Subsidies Code Committee, of which both Canada and the United States are members.

May 1993

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NO: 157

Minister of Industry,
Science and Technology and
Minister for International Trade



Ministre de l'Industrie, des
Sciences et de la Technologie et
ministre du Commerce extérieur

Publications

News Release

Communiqué

ERRATUM

In a News Release issued May 6, 1993, entitled **GOVERNMENT WELCOMES SOFTWOOD LUMBER RULING** (No. 107), it is noted that Canadian exports to the United States accounted for 29 per cent of Canada's total lumber production.

Dans le communiqué n° 107 du 6 mai 1993 intitulé **LE GOUVERNEMENT SE RÉJOUIT DE LA DÉCISION SUR LE BOIS D'OEUVRE**, il est mentionné que les exportations canadiennes aux États-Unis ont compté pour 29 p. 100 de toute la production canadienne de bois d'oeuvre.

In fact, Canadian lumber exports to the U.S. in 1991 accounted for 54 per cent of total Canadian lumber production. The 29 per cent figure refers to Canada's share of the U.S. market.

En réalité, nos exportations de bois d'oeuvre aux États-Unis en 1991 ont compté pour 54 p. 100 de l'ensemble de la production canadienne. Le chiffre 29 p. 100 désigne la part canadienne du marché américain.



News Release

Communiqué

Minister for
External Relations
and International
Development

Ministre des
Relations extérieures
et du développement
international

No. 108

May 6, 1993

THE HONOURABLE MONIQUE VÉZINA TO VISIT WEST AFRICA AND FRANCE

The Minister for External Relations and International Development, the Honourable Monique Vézina, will visit four West African countries and France from May 7 to 16.

Mrs. Vézina will visit Benin on May 8 and 9; Ghana, May 10 to 12; Niger, May 12; Mali, May 12 to 14; and France, May 14 to 16. She will hold talks with African heads of state and government on prospects for co-operation between Canada and their countries, and on political and economic developments in the region. She will also use the occasion to meet numerous ministers and the Canadian community at work in these countries, and to visit projects supported by the Canadian International Development Agency (CIDA).

"On the one hand, the purpose of this visit is to reaffirm Canada's commitments toward Africa and further to lend support to the ongoing process of democratization and economic reform on the continent. On the other hand, the tour will provide an opportunity to take stock of Canada's bilateral and regional assistance programs and make preparations for this October's Mauritius Summit of La Francophonie," said the Minister.

At the end of her West African visit, Mrs. Vézina will travel to France, where she will meet with the new French

Publications
Affaires extérieures et
Commerce extérieur Canada

External Affairs and
International Trade Canada

Canada

Minister of Culture and La Francophonie, Mr. Jacques Toubon, and the Secretary-General of the Agency for Cultural and Technical Co-operation, Mr. Jean-Louis Roy. Mrs. Vézina will co-host, with Mr. Toubon, an evening highlighting La Francophonie, in the context of the Cannes Film Festival.

N.B.: An information kit is available upon request.

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News Release

Communiqué

No. 109

May 7, 1993

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WORK PROGRAM ESTABLISHED FOR REMAINING NEGOTIATIONS ON THE SIDE AGREEMENTS AMONG THE NAFTA PARTNERS

Washington -- The Deputy Chief Negotiators for Mexico, Canada and the United States met today to take stock of negotiations on the side agreements among the partners in the North American Free Trade Agreement (NAFTA) and to review progress on the preparation of negotiating texts.

At their last meeting in Mexico City in mid-April, the three Chief Negotiators had agreed that the next step in the negotiations was to start the drafting exercise and directed their deputies to meet to put the process in motion.

The Deputy Chief Negotiators announced the following work program for the negotiations:

An extended Chief Negotiators' meeting will be held May 19 to 22 in Ottawa.

Following an opportunity for domestic consultations, a second Chief Negotiators' meeting will be held in Washington in early June.

These extended meetings of the negotiating teams are intended to establish sufficient progress so that the texts can be reviewed by Ministers for final decisions.

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News Release

Communiqué

No. 110

May 11, 1993

WILSON ANNOUNCES LINE OF CREDIT FOR POLAND

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, today announced the establishment of a C\$40-million, Capital Goods and Services Line of Credit for Poland, to be administered by the EDC (Export Development Corporation).

The line of credit will involve the redeployment of unused funds that Canada contributed to the Polish Stabilization Fund (PSF) in 1989.

"This is an opportunity for Canada to further our active program of assistance to Poland," Minister Wilson said, "and the line of credit will help create markets for Canadian exporters and investors in Poland."

This initiative follows up on the commitment made by Prime Minister Brian Mulroney at the G-7 Economic Summit in Munich last July. At that time, he said that Canada's reimbursable grant to the PSF would be redirected to new efforts in support of Poland's market reforms; in particular, those to strengthen the competitiveness of Poland's business enterprises.

Canada was one of more than a dozen Western industrialized nations contributing to the US\$1-billion PSF to support Polish foreign exchange reserves during the move to partial convertability of Poland's currency. The fund was never drawn upon, and was wound up on January 2, 1993. Canada's contribution, along with the interest earned, was returned.

"The new line of credit will encourage stronger commercial relations between our two countries," Minister Wilson said. The funding is primarily, but not exclusively, in support of the sale of equipment and services in the environmental, telecommunications, oil and gas, and agricultural sectors.

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Minister of Industry,
Science and Technology and
Minister for International Trade

Ministre de l'Industrie, des
Sciences et de la Technologie et
ministre du Commerce extérieur

News Release Communiqué

No. 111

May 13, 1993

WILSON ANNOUNCES MAJOR TRADE INITIATIVE FOR SERVICES EXPORTERS TO THE UNITED STATES

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, announced today a comprehensive services trade promotion program to introduce Canadian services firms to the U.S. market.

"Trade in services is a large and important component of our commercial links with the United States," Mr. Wilson said.

"With improved access to the U.S. market under the Canada-U.S. Free Trade Agreement, and with an even greater range of services liberalized in the North American Free Trade Agreement negotiations, Canadian services exporters will further increase exports to the United States."

The trade program is aimed at introducing Canadian service firms to the U.S. market, as well as raising the awareness of American buyers and decision-makers to Canadian capabilities in the services sector. As well, External Affairs and International Trade Canada is implementing a major training program for Canadian trade commissioners in the United States to enable them to better respond to the trade promotion needs of Canadian service firms.

To assist services firms in their marketing efforts in the United States, a new export information kit has also been developed. The kit, entitled "The Road to Success: Exporting Services to the United States," is a compendium of information and tips on key issues faced by service firms when selling their services in the United States.

The Minister unveiled the services trade promotion program in Toronto today during a special event to release the response of the federal government to the Prosperity Report of the Business Services Consultation Group.

Working under the umbrella of the Steering Group on Prosperity, the Business Services Consultation Group last year undertook wide-ranging consultations with business services industries to examine the major competitive issues facing the industry. The report of the Business Services Consultation Group, submitted in May 1992, contained about 80 suggestions for action by both government and industry.

"The services trade promotion program for the United States is illustrative of the Government's approach in responding to the issues raised through consultations with the services sector," the Minister said. "Through programs such as this, the services sector will help ensure its long-term competitiveness in international markets."

To date, a key element of the federal government's efforts to promote the international competitiveness of the Canadian services sector has been Services Month, in November. Last year, over 5,000 people participated in various Services Month events across Canada.

"I am pleased to launch Services Month '93, and I encourage all Services Month '92 partners to join us as "Partners for the Future," and to help build on the enthusiasm and commitment for action that was generated last year."

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News Release Communiqué

No. 124

May 31, 1993

WILSON TO ATTEND MTN AND OECD MEETINGS IN PARIS JUNE 2 to 3

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, will participate in the second ministerial meeting on the Uruguay Round and in the annual ministerial meeting of the Organization for Economic Co-operation and Development (OECD) in Paris, June 2 to 3.

The Uruguay Round of Multilateral Trade Negotiations (MTN) meeting is the second of three meetings that started in Toronto on May 14, with the third slated for Japan in late June, leading up to the Group of Seven (G-7) Summit in Tokyo in July.

At the Paris meeting on June 2, Mr. Wilson will be continuing his consultations with U.S. Trade Representative, Ambassador Michael Kantor; Japan's Minister of International Trade and Industry, Yoshiro Mori; and European Community Commissioner for External Economic Relations, Sir Leon Brittan.

"At this time, nothing would contribute more to enhancing economic growth and employment prospects than bringing the Uruguay Round to a successful conclusion," the Minister said. "We hope to build on the momentum created at the May meeting in Toronto."

At the OECD meeting, in which the Honourable Don Mazankowski, Deputy Prime Minister and Minister of Finance, will also be participating, ministers will discuss trade and economic policies for sustainable growth and improved employment prospects. They will also exchange views on enhanced co-operation with non-OECD countries and on developments in Russia on political and economic reform.

"We are consulting our partners on a number of issues, including multilateral trade, the world trade environment and potential OECD membership for Mexico," Mr. Wilson said.

En route to Paris, Mr. Wilson is holding bilateral talks with Ireland's Deputy Prime Minister and Minister of Foreign Affairs Dick Spring and addressing the Ireland-Canada Business Association in Dublin, today, May 31.

In London on June 4, Mr. Wilson will be holding informal meetings with British and Canadian bankers and investors, as well as launching a Canadian lobster promotion campaign at the Savoy Hotel.

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Minister of Industry,
Science and Technology and
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Ministre de l'Industrie, des
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News Release

Communiqué

No. 130

June 10, 1993

CANADA AND THE UNITED STATES RELEASE FTA PANEL REPORT ON UHT MILK

The Honourable Michael Wilson, Canadian Minister of Industry, Science and Technology and Minister for International Trade, and Ambassador Michael Kantor, the United States Trade Representative, announced today the release of a final report on ultra-high temperature (UHT) milk imports from Canada into Puerto Rico by a dispute settlement panel under the Canada-United States Free Trade Agreement (FTA). The panel was established under Chapter 18 of the FTA in September 1992 at the request of Canada.

The Panel was asked to consider whether the Commonwealth of Puerto Rico's prohibition on the importation, distribution and sale of UHT milk produced in Quebec is inconsistent with obligations of the United States under FTA Chapters 4, 5 and 7, and whether the prohibition nullifies and impairs benefits that Canada reasonably expected under the FTA.

The Panel found that Puerto Rico's prohibition on the importation, distribution and sale of UHT milk was not in violation of the FTA.

The Panel also found that the United States nullified and impaired benefits that Canada could reasonably expect to derive from the FTA by closing the market in Puerto Rico to UHT milk from Quebec while negotiations were underway on the matter of equivalency.

The Panel recommended that the United States and Canada conduct an expeditious and conclusive equivalency study to determine as rapidly as possible whether UHT milk is produced in Quebec under conditions having the same effect as those set out in the U.S. Pasteurized Milk Ordinance (PMO). The Panel also recommended that if Quebec and Puerto Rico's standards for UHT milk are found to have the same effect, UHT milk produced in Quebec should be re-admitted for sale into Puerto Rico.

Chapter 18 of the FTA provides for the settlement of disputes arising from the interpretation or application of any element of the agreement.

The Canada-United States Trade Commission will consider the report and its recommendations, with a view to reaching a resolution that is satisfactory to both countries.

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News Release

Communiqué

No. 136

June 22, 1993

WILSON DEEPLY CONCERNED WITH UNITED STATES FINAL DETERMINATIONS OF DUMPING AGAINST CANADIAN STEEL

The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, expressed dismay and deep concern with today's announcement by the U.S. Department of Commerce (DOC) of final dumping determinations against imports of four flat rolled steel products from 19 countries, including Canada.

"The increases in dumping margins for Canadian exporters are shocking," said Minister Wilson.

"As the government has consistently emphasized, trade remedy actions like these make no commercial sense, given the integrated nature of the North American steel market. The government will continue to support the Canadian steel industry in any initiative that brings a sensible resolution to this situation."

Under United States trade law, anti-dumping duties will be imposed on imports if the United States International Trade Commission (ITC) makes a final determination of injury. The ITC is expected to vote on its final determination on July 27. Until duties are finalized, importers may continue to post bonds covering the provisional duties. The final determinations by the DOC considerably increased the margins of dumping against imports of these products from Canada, compared to the margins in the DOC's preliminary determinations of January 27, 1993.

Minister Wilson noted that all four of these final determinations may be challenged under the dispute settlement provisions of Chapter 19 of the Canada-United States Free Trade Agreement (FTA). "I urge Canadian producers who consider that U.S. trade remedy law was incorrectly applied to take full advantage of the dispute settlement provisions of FTA Chapter 19," said Mr. Wilson.

Minister Wilson also noted that the government has taken a number of initiatives in support of the Canadian steel industry. Most recently, on June 17, Minister Wilson and the Honourable Don Mazankowski announced measures to respond to the Canadian steel industry's concerns about the impact of imports on the Canadian steel market. The ministers announced the establishment of a government/industry Import Surveillance Committee, and an independent study of the differences between U.S. and Canadian trade remedy laws.

The DOC also announced today final determinations of subsidy against imports of the same products from 13 countries. Canada was not included in the countervailing duty investigations initiated by the DOC last summer at the request of U.S. industry.

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U.S. DEPARTMENT OF COMMERCE

PRELIMINARY AND FINAL DETERMINATIONS OF DUMPING

IMPORTS OF FLAT ROLLED STEEL PRODUCTS FROM CANADA

CARBON STEEL PLATE

<u>COMPANY</u>	<u>PRELIMINARY DUMPING MARGINS</u> January 27, 1993	<u>FINAL DUMPING MARGINS</u> June 22, 1993
Stelco	68.70 percent	68.70 percent
IPSCO	.03 percent	1.47 percent
All others	68.70 percent	61.95 percent

CARBON STEEL HOT ROLLED

<u>COMPANY</u>	<u>PRELIMINARY DUMPING MARGINS</u> January 27, 1993	<u>FINAL DUMPING MARGINS</u> June 22, 1993
Stelco	10.80 percent	16.86 percent
Dofasco	2.85 percent	32.79 percent
IPSCO	1.05 percent	20.08 percent
All others	3.99 percent	20.84 percent

CARBON STEEL COLD ROLLED

<u>COMPANY</u>	<u>PRELIMINARY DUMPING MARGINS</u> January 27, 1993	<u>FINAL DUMPING MARGINS</u> June 22, 1993
Stelco	11.39 percent	48.29 percent
Dofasco	0.47 percent	11.73 percent
Sidbec-Dosco	10.16 percent	48.29 percent
Cold Metal Products	5.33 percent	7.49 percent
All others	9.99 percent	36.19 percent

CARBON STEEL GALVANIZED

<u>COMPANY</u>	<u>PRELIMINARY DUMPING MARGINS</u> January 27, 1993	<u>FINAL DUMPING MARGINS</u> June 22, 1993
Stelco	7.15 percent	28.27 percent
Dofasco	1.62 percent	10.89 percent
All others	5.96 percent	22.29 percent

U.S. DEPARTMENT OF COMMERCE

PRELIMINARY AND FINAL DETERMINATIONS OF DUMPING

IMPORTS OF FLAT ROLLED STEEL PRODUCTS

NOTE: All preliminary and final margins of dumping are trade weighted averages for each country.

CARBON STEEL PLATE

<u>COUNTRY</u>	PRELIMINARY <u>DUMPING MARGINS</u> January 27, 1993	FINAL <u>DUMPING MARGINS</u> June 21, 1993
Brazil	73.36 percent	75.54 percent
Canada	68.70 percent	61.95 percent
Finland	53.37 percent	32.25 percent
France	23.70 percent	52.87 percent
Germany	16.29 percent	35.36 percent
Italy	53.88 percent	53.88 percent
Korea	4.72 percent	7.87 percent
Mexico	49.25 percent	49.25 percent
Poland	75.44 percent	61.98 percent
Romania	75.04 percent	75.04 percent
Spain	105.61 percent	105.61 percent
Sweden	21.77 percent	24.23 percent
United Kingdom	109.22 percent	109.22 percent

CARBON STEEL HOT ROLLED

<u>COUNTRY</u>	PRELIMINARY <u>DUMPING MARGINS</u> January 27, 1993	FINAL <u>DUMPING MARGINS</u> June 22, 1993
Belgium	4.87 percent	41.98 percent
Brazil	45.54 percent	71.48 percent
Canada	3.99 percent	20.84 percent
France	12.39 percent	79.54 percent
Germany	29.02 percent	29.02 percent
Japan	23.67 percent	26.51 percent
Korea	30.00 percent	08.19 percent
Netherlands	26.34 percent	30.70 percent

CARBON STEEL COLD ROLLED

<u>COUNTRY</u>	PRELIMINARY	FINAL
	<u>DUMPING MARGINS</u> January 27, 1993	<u>DUMPING MARGINS</u> June 22, 1993
Argentina	20.28 percent	51.58 percent
Belgium	4.87 percent	14.73 percent
Brazil	45.54 percent	70.59 percent
Canada	9.99 percent	38.19 percent
France	13.92 percent	75.33 percent
Germany	15.00 percent	19.52 percent
Italy	50.15 percent	50.15 percent
Japan	23.67 percent	32.18 percent
Netherlands	23.20 percent	20.09 percent
Spain	41.81 percent	43.12 percent

CARBON STEEL GALVANIZED

<u>COUNTRY</u>	PRELIMINARY	FINAL
	<u>DUMPING MARGINS</u> January 27, 1993	<u>DUMPING MARGINS</u> June 22, 1993
Australia	21.47 percent	24.96 percent
Brazil	58.96 percent	43.00 percent
Canada	5.96 percent	22.29 percent
France	10.58 percent	44.40 percent
Germany	5.04 percent	4.88 percent
Japan	26.71 percent	40.19 percent
Korea	3.28 percent	17.88 percent
Mexico	76.12 percent	64.79 percent

CHRONOLOGY OF U.S. AND CANADIAN ANTI-DUMPING INVESTIGATIONS AGAINST IMPORTED STEEL PRODUCTS

July 20, 1992: the U.S. Department of Commerce (DOC) initiated anti-dumping and countervailing duty investigations of imports of four flat rolled steel products from 21 countries, including Canada. The investigations involving imports from Canada were limited to anti-dumping allegations only.

The other countries involved in these investigations were Argentina, Australia, Austria, Belgium, Brazil, Finland, France, Germany, Italy, Japan, Korea, Mexico, Netherlands, New Zealand, Poland, Romania, Spain, Sweden, Taiwan and the United Kingdom.

August 10: the U.S. International Trade Commission (ITC) made affirmative preliminary determinations of injury against imports from 20 countries.

August 24 and September 8: Revenue Canada initiated anti-dumping duty investigations against imports of carbon steel plate from 10 countries, including the United States.

September 16: Revenue Canada initiated anti-dumping duty investigations against imports of hot rolled steel from six countries, including the United States.

November 16: Revenue Canada initiated anti-dumping duty investigations against imports of cold rolled steel from five countries, including the United States.

November 30: the U.S. DOC made preliminary determinations of subsidy against imports from 12 countries. Imports from Canada were not included.

January 6, 1993: Revenue Canada made preliminary determinations of dumping against imports of steel plate from nine countries, including the United States. Preliminary dumping margins for imports from the United States ranged from zero to 65 percent with an average margin of 13 percent. U.S. exports are valued at about \$20 million annually.

January 27: Commerce made preliminary determinations of dumping against imports of flat rolled products from 20 countries, including Canada. Canadian exports are valued at about \$750 million annually.

January 29: Revenue Canada made preliminary determinations of dumping against imports of carbon steel hot rolled from six countries, including the United States. Preliminary dumping margins for imports from the United States ranged from 4.5 to 124.2 percent, with an average margin of 12 percent. U.S. exports are valued at about \$100 million annually.

March 31: Revenue Canada made preliminary determinations of dumping against imports of cold rolled steel from five countries, including the United States. Preliminary dumping margins for imports from the United States ranged from zero to 87.3 percent, with an average margin of 25.5 percent. U.S. exports are valued at about \$80 million annually.

April 5: Revenue Canada made final determinations of dumping against imports of plate from nine countries, including the United States. The weighted average dumping margin for imports from the United States decreased slightly, from 13 to 12.6 percent. U.S. exports are valued at about \$20 million annually.

April 23: a group of five U.S. wire rod producers filed a petition with the DOC and the ITC requesting the imposition of anti-dumping duties on imports of wire rod from Brazil, Japan, Trinidad and Tobago, and Canada.

April 29: Revenue Canada made final determinations of dumping against imports of hot rolled steel from six countries, including the United States. The margins increased for all six countries including the U.S., where margins increased from 44.5 to 46.6 percent.

May 6: the Canadian International Trade Tribunal (CITT) made an affirmative injury determination with respect to imports of plate from eight out of the nine countries against which Revenue Canada had made final dumping determinations. Imports from the United States were not found to be injuring Canadian production.

May 13: the DOC initiated an investigation on imports of wire rod from several countries, including Canada.

May 21: the CITT released its Statement of Reasons in the plate case.

May 31: the CITT made a negative injury finding on dumped imports of hot rolled steel from six countries, including the United States.

June 2: the ITC made affirmative preliminary determinations of injury against allegedly dumped imports of wire rod from several countries, including Canada.

June 15: the CITT released its Statement of Reasons in the hot rolled case.

June 22: the DOC announced its final determinations of subsidy and dumping against imports of flat rolled products from 20 countries, including Canada.

UPCOMING EVENTS

June 29: Revenue Canada will make final determinations of dumping against imports of cold rolled steel from five countries, including the United States.

July 27: the U.S. ITC will vote upon its final injury determinations with respect to allegedly dumped and subsidized steel imports from 20 countries.

July 29: the Canadian International Trade Tribunal will make its injury determination with respect to cold rolled steel.

By **September 30**, the DOC must make a preliminary determination of dumping against imports of wire rod from several countries, including Canada.

By **December 14**, the DOC must make a final determination of dumping against imports of wire rod from several countries, including Canada.

By **January 28, 1994**, if the preliminary and final dumping determinations are affirmative, the ITC must make a final determination of injury against imports of wire rod from several countries, including Canada.

CANADA-U.S. STEEL TRADE CHRONOLOGY OF GOVERNMENT REPRESENTATIONS

In a **June 26, 1992** letter to Deputy U.S. Trade Representative Moskow, the Canadian Embassy attaches document developed by Canadian steel industry providing elements of potential Canada-U.S. steel accord.

July 17: the Canadian Embassy delivers diplomatic note urging the U.S. Department of Commerce (DOC) to dismiss petitions for anti-dumping investigations on imports of flat rolled steel from Canada.

July 23: Canadian Ambassador to the United States Burney wrote to Commerce Secretary Franklin to urge them to issue dumping questionnaires to certain Canadian companies that had asked to be specifically investigated.

October 8: the Canadian Embassy submits letter to the DOC supporting the DOC proposal to exclude certain classes of merchandise from investigations.

October 14: the Canadian Embassy submits letter to the DOC urging deadline extension for submission of questionnaire responses.

December 8: the Canadian Embassy submits letter to the DOC objecting to proposed expansion of scope of investigations to include non-rectangular products.

December 11: Minister Wilson submits letter to U.S. Trade Representative Hills proposing binational panel on Canada-U.S. steel trade.

December 16: the Canadian Embassy submits letter to the DOC urging the use of continuous entry bonds for imports from Canada, should preliminary determinations be made and provisional duties be applied.

January 19, 1993: U.S. Trade Representative Hills writes Minister Wilson advising against establishment of binational panel.

February 17: Minister Wilson submits letters to U.S. Trade Representative Kantor and Commerce Secretary Brown proposing binational panel on Canada-U.S. steel trade.

February 19: the Canadian Embassy submits letter to the DOC urging the issuance of amended preliminary determinations of dumping in cases where ministerial errors have been made, and seeking an extension of deadline for responses to cost of production questionnaires.

March 15: U.S. Trade Representative Kantor writes Minister Wilson advising against establishment of binational panel.

March 25: Minister Wilson submits letter to U.S. Trade Representative Kantor, asking him to reconsider Canadian panel proposal.

April 2: at meeting of Canada-U.S. Trade Commission, U.S. Trade Representative Kantor agrees to reconsider proposal.

May 12: the Canadian Embassy delivers diplomatic note urging the DOC, further to industry petition of April 23, not to initiate an anti-dumping duty investigation against imports of wire rod from Canada.

May 13: U.S. Trade Representative Kantor writes Minister Wilson advising against establishment of binational panel at this time, but leaves door open for panel after the trade investigations have been concluded.

June 16: the Canadian Embassy writes the DOC regarding a number of issues of concern to Canadian steel industry in the conduct of flat rolled steel investigations. •

CANADIAN STEEL MARKET
(000's tons)

	1988	1989	1990	1991	1992	1992 (Jan.-Feb.)	1993	Change
Domestic Shipments	14,618	14,689	12,746	12,391	13,456	995	1,158	+16.3%
Canadian Exports	3,904	4,355	4,294	5,116	5,381	353	497	+40.8%
Net Shipments	10,714	10,334	8,452	7,275	8,075	642	661	+ 3.0%
Canadian Imports	2,993	2,353	2,742	2,581	2,291	212	203	- 4.2%
Imports from U.S.	1,007	1,087	1,694	1,609	1,423	142	115	-18.9%
Domestic Market	13,707	12,687	11,194	9,856	10,366	854	864	+ 1.2%

CANADIAN MARKET SHARES
(percent)

Domestic	78.2	81.5	75.5	73.8	77.9	75.1	76.5
Imports	21.8	18.5	24.5	26.2	22.1	24.9	23.5
U.S.	7.3	8.6	15.1	16.3	13.7	16.6	13.3

U.S. STEEL MARKET
(000's tons)

	1988	1989	1990	1991	1992	1992 (Jan.-Mar.)	1993	Change
Domestic Shipments	83,840	84,260	84,829	78,867	82,354	20,442	21,771	+ 6.5%
U.S. Exports	2,152	4,692	4,302	6,346	4,288	1,145	1,040	- 9.2%
Net Shipments	81,689	79,568	80,527	72,521	78,066	19,297	20,731	+ 7.4%
U.S. Imports	20,831	17,320	17,169	15,742	17,076	3,996	3,753	- 6.1%
Imports from Canada	3,172	2,975	2,874	2,929	4,233	927	1,121	+36.9%
Domestic Market	102,520	96,888	97,696	88,263	95,142	23,293	24,475	+ 5.1%

U.S. MARKET SHARES
(percent)

Domestic	78.9	82.1	82.4	82.2	82.1	82.8	84.7
Imports	21.1	17.9	17.6	17.8	17.9	17.2	15.3
Canada	3.1	3.1	2.9	3.3	4.5	4.0	5.2

Minister for
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Ministre du
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No. 169

September 3, 1993

HOCKIN RESPONDS TO EUROPEAN COMMUNITY BAN ON LUMBER IMPORTS

The Honourable Tom Hockin, Minister for International Trade, in a letter sent today to Nova Scotia Premier John Savage, stated that the Government of Canada will continue to press for changes in the European Community's import restrictions on Canadian green softwood lumber. In particular, Canada has outlined an action plan to address the EC position on the pinewood nematode issue.

The federal government is committed to continued consultations with the provinces and industry on this and other trade issues, working actively toward the lowering of international trade barriers that restrict Canada's potential as a trading nation and adversely affect the Canadian economy.

"I am very aware of the economic impact of the European Community's action on Nova Scotia," said Mr. Hockin.

"We will continue to work with the industry and provinces to maintain and secure access for our lumber producers in European markets."

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For further information, media representatives may contact:

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External Affairs and International Trade Canada
(613) 995-1874



Minister for International Trade



Ministre du Commerce extérieur

The Honourable L'honorable

Tom Hockin P.C. M.P.

September 3, 1993

The Honourable John Savage
Premier of Nova Scotia
7th Floor, One Government Place
P.O. Box 726
Halifax, Nova Scotia
B3J 2T3

Dear Premier Savage:

I am pleased to respond to your recent letter to the Prime Minister on the issue of European Community restrictions on green softwood lumber imports from Canada. I would like to take this opportunity to summarize recent developments and to outline the activities that we have undertaken.

The management of this issue has been marked by close cooperation among the federal and provincial governments and industry. I am well aware of Nova Scotia's particular interests and welcome the useful contribution made by Minister Downe in discussions with my colleague, the Honourable Barbara Sparrow, in July. I also note the significant contribution of the Honourable Peter McCreath, who has actively represented the perspective of Nova Scotia on this issue.

The European Community, acting on advice from its plant health experts, has taken measures to ensure that the pinewood nematode is not transmitted to European forests via shipments of green softwood lumber from Canada, the USA and certain other countries where the pest is known to occur. These measures require the heat-treating or kiln-drying of such lumber. Canada believes that this is an excessive demand for non-pine lumber, and we have had some success in mitigating the effect of the EC's action.

.../2

In September 1992, Canada submitted to the EC "A Proposal to Safeguard the Forests of the Community against the Introduction of the Pinewood Nematode and its Vectors". The proposal was based on risk management related to species differentiation. Canadian data showed that not all coniferous lumber posed the same level of risk of transmission of PWN.

Based on a Canadian submission, the European Community has exempted all cedar shipments from its heat-treatment or kiln-drying requirement. Our technical data leads us to hope that we can obtain similar exemptions for other species such as hemlock.

The incidence of pinewood nematode is extremely low in Canada and there is no evidence of tree mortality resulting from it. However, Canada recognizes that lumber made from pine and species groupings including pines present the highest possibility of transmission of the pest. Industry has responded to mandatory requirements as set by the European Community and has agreed to heat-treat or kiln-dry all such shipments to the EC effective June 1, 1993. We had obtained a further, four-month derogation (June-October) from the treatment requirement for non-pine and non-cedar lumber, but this was revoked when UK inspectors found evidence of infestations of the insect vector in two shipments of Canadian lumber.

Following the EC's decision to revoke the derogation, discussions were held with industry and provincial representatives. The following action plan was agreed to and is being implemented:

1. The Prime Minister, the Honourable Perrin Beatty and myself raised the issue in separate discussions with our European counterparts on the margins of the G-7 Summit in Tokyo. Our common message was one of strong concern with the EC's decision, stressing the impact that it has on Canadian interests, and our belief that less restrictive means can be found to manage the problem. There were no commitments to immediate action, but EC ministers and officials at all levels have reiterated their continued willingness to examine further scientific evidence and adjust the system as necessary.

2. As a result of a Canadian initiative, a meeting of international scientific experts is scheduled for September 13-17 in Brussels. The meeting will assess all aspects of the pinewood nematode and the real risks of transmission.
3. It was agreed that more effort should be dedicated to developing alternative markets and continuing to upgrade the capacity of industry to kiln-dry lumber. The Atlantic Canada Opportunities Agency has helped fund 20 new kilns in the Atlantic provinces in recent years.
4. In consultation with industry, the Department of Natural Resources and Agriculture Canada have completed a heat-treatment specification manual and published a list of certified third party accreditation testing organizations. The Department of Natural Resources is providing technical expertise for the implementation of the heat treatment program.
5. There was discussion on a political mission to Europe to press the Canadian case. It was agreed that there could be merit, but only when there is something new to put on the table i.e. the results of the scientific panel of experts.
6. The federal government is providing regular summaries of developments on the issue to the industry and provinces.

I am very aware of the economic impact of the European Community's action on Nova Scotia. I have met with Diana Blenkhorn of the Maritime Lumber Bureau who stressed the important trade implications of this issue for Canada. We will continue to work closely with the industry and provinces to maintain and secure access for our lumber producers in European markets.

Yours sincerely,

Tom Hockin

Minister for
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Trade

Ministre du
Commerce
extérieur



No. 179

September 17, 1993

HOCKIN CRITICIZES U.S. FINDING ON SOFTWOOD LUMBER

The Honourable Tom Hockin, Minister for International Trade, today criticized the U.S. Commerce Department's response to the Canada-United States Free Trade Agreement (FTA) panel currently reviewing the Department's earlier subsidy finding on softwood lumber.

"We consider that Commerce has failed to revise its earlier determination with due regard for the FTA panel's instructions," Mr. Hockin said.

The FTA binational panel will now review, for a second time, the opinion of the Department of Commerce (DOC). The panel has 90 days, or until Dec. 16, 1993, to make its second ruling.

On May 6, 1993, the FTA binational panel reviewing the DOC's original subsidy determination unanimously instructed the Department to re-examine its determination on the major issues in the case. Today, the DOC reaffirmed its original view that provincial stumpage programs and British Columbia's log export measures do confer a countervailable subsidy.

Despite today's response by the DOC, which seeks to increase the subsidy rate, the present cash deposit rate of 6.51 percent remains in effect for softwood lumber shipments to the United States until such time as this issue has been finally resolved through the FTA dispute settlement process. Final results of panel reviews are binding.

In a parallel process, another FTA binational panel is reviewing the injury determination made by the U.S. International Trade Commission (ITC). On July 26, 1993, this second panel ruled that the United States did not possess sufficient evidence to conclude that imports of lumber from Canada injured the U.S. industry. The ITC has until October 25, 1993 to respond.

A countervailing duty can only be imposed when an exporting country's government programs are found to confer a subsidy **and** the alleged subsidized imports cause or threaten injury to the domestic industry of the importing country. Canada is using the FTA dispute settlement process to challenge the U.S. countervailing duty on both grounds.

"Today's DOC finding does not affect our access to the U.S. market," Mr. Hockin stressed. "The Canadian government remains committed to fighting the countervailing duty through to the end. We will continue to work closely with our provincial and industry partners in rebutting the Commerce opinion before the FTA panel."

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Chronology

SOFTWOOD LUMBER

- 1982-83 The United States conducts the first countervailing duty investigation of softwood lumber from Canada. The Department of Commerce (DOC) concludes that Canadian programs do not confer subsidies to Canadian lumber producers.
- 1986 The United States conducts the second countervailing duty investigation of softwood lumber from Canada. The DOC reverses itself and concludes that provincial stumpage programs confer subsidies of 15 percent to Canadian lumber producers.
- December 30 Canada and the United States resolve the bitter and highly political trade dispute by entering into the Softwood Lumber Memorandum of Understanding (MOU). Canada agrees to impose an export charge of 15 percent on softwood lumber exports to the United States in return for the U.S. industry withdrawing its countervailing duty petition and the U.S. government terminating the investigation.
- 1987-1991 The MOU is amended on several occasions to exempt the Atlantic Provinces from the Canadian export charge and to reduce the export charge for British Columbia and Quebec as a result of replacement measures implement by the provinces.
- 1991
- September 3 The Government of Canada serves a Diplomatic Note on the Government of the United States, advising of Canada's intent to terminate the 1986 Softwood Lumber Memorandum of Understanding, effective October 4, 1991.
- October 4 Canada terminates the Softwood Lumber Memorandum of Understanding.
- The United States announces its intention to self-initiate the third countervailing duty investigation and to impose interim bonding requirement on imports of Canadian softwood lumber.

- October 31 The DOC self-initiates the third countervailing duty investigation.
- December 16 The U.S. International Trade Commission (ITC) makes affirmative Preliminary Determination of Injury.
- At Canada's request, the GATT Subsidies Code Committee establishes a panel to examine whether the U.S. imposition of interim bonding measures and the self-initiation of the countervailing duty investigation violated U.S. trade obligations.

1992

- March 5 The DOC makes the Preliminary Determination of Subsidy - 14.48 percent.
- May 28 The DOC makes the Final Determination of Subsidy - 6.51 percent.
- The Government of Canada, provincial governments and Canadian industry appeal the Final Subsidy Determination to binding binational panel review under Chapter 19 of the Canada-United States Free Trade Agreement.
- June 25 The ITC makes a Final Determination of Injury - affirmative material injury.
- July 24 The Government of Canada, provincial governments and Canadian industry appeal the Final Injury Determination to binding binational panel review under FTA Chapter 19.

1993

- February 19 The GATT Subsidies Code panel distributes final report to the Subsidies Code Committee. The panel concludes that the United States violated its trade obligations when it used Section 301 of the Trade Act to impose the bonding requirement, but that it possessed sufficient evidence to initiate the countervailing duty investigation.
- May 6 The FTA Chapter 19 Subsidy Panel reports its findings, instructing the DOC to re-examine its original determination on each of the major issues.
- July 26 The FTA Chapter 19 Injury Panel reports its findings, concluding that the ITC's determination

of material injury was not supported by substantial evidence on the record.

September 17 The DOC makes a new subsidy determination on remand as a result of review by the FTA Chapter 19 Subsidy Panel.

October 25 The ITC is to make a new injury determination on remand as a result of review by the FTA Chapter 19 Injury Panel.

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No. 185

September 27, 1993

HOCKIN REAFFIRMS CANADIAN POSITION IN URUGUAY ROUND

Prior to his meeting with the Canadian Federation of Agriculture (CFA) on Tuesday, September 28, the Honourable Tom Hockin today reaffirmed Canada's balanced position on agriculture in the Uruguay Round of the multilateral trade negotiations under the General Agreement on Tariffs and Trade (GATT). "That position includes a strengthened and clarified Article XI and substantial reductions in trade-distorting subsidies," said Mr. Hockin.

"Our objectives remain unchanged," said the Minister, "that is, to improve market-access opportunities for our export-oriented sector, while allowing us to continue operating our supply-managed system within a stable and predictable environment."

Mr. Hockin recalled the meeting held last week between the CFA and the Honourable Charles Mayer, Minister of Agriculture and Agri-Food, who commented after that meeting that "Canada's position on Article XI is the result of extensive, ongoing consultations with industry. Canada will continue to present a united national approach in pressing the case for improved GATT rules."

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No. 188

October 4, 1993

HOCKIN WELCOMES CHANGES TO EXPORT FINANCING GUIDELINES FOR COMMERCIAL BANKS

The Honourable Tom Hockin, Minister for International Trade, today welcomed the decision of the Office of the Superintendent of Financial Institutions (OSFI) to implement important changes to export financing guidelines. The changes will affect the amount of provisions that banks must set aside against loans in specified countries.

"The new regulations will make export financing more accessible for Canadian companies and will have significant positive implications for Canadian exporters," Mr. Hockin said in Vancouver, where he is attending the annual convention of the Canadian Exporters' Association.

The changes, which come into effect later this month, will exclude certain financing arrangements and activities from the requirement to set aside loan loss provisions for country risk. The changes are:

- Short-term trade credits with maturities of up to one year will no longer require loan loss provisions. Such transactions represent a significant percentage of the banks' total trade finance activity. Removing the requirement is a key policy change that will put Canada on an equal footing with other Organization for Economic Co-operation and Development (OECD) countries.
- Canadian banks will be exempted from setting aside loan loss provisions when they participate in co-financing arrangements with the major multilateral development banks. Many of the other OECD countries have similar exemptions. This should encourage Canada's banking industry to pursue project financing opportunities in the developing world.
- Bank exposures that are either guaranteed or insured against political risk by specified export credit agencies will also be exempted.

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International Trade Canada

Canada

"These policy changes will contribute to our efforts to increase the global competitiveness of Canada's export industries," the Minister said. "They go a long way in encouraging increased exports while ensuring that the prudential regulatory objectives of the Government of Canada are safeguarded."

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Minister for
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No. 189

October 4, 1993

EXPORTVISION BRINGS EXPORT MARKETS TO CANADA'S DOORSTEP

The Honourable Tom Hockin, Minister for International Trade, today announced the launch of ExportVision -- a trade development program designed to help Canadian exporters gain new markets for their products and services.

ExportVision is a featured event of Canada International Trade Month, an annual initiative that celebrates the success of Canadian exporters and encourages and assists enterprises to pursue international business opportunities.

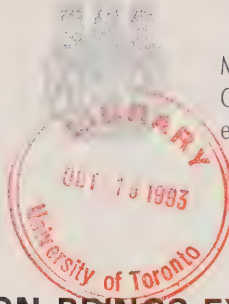
"In today's competitive economic climate, Canadian exports are leading Canada out of the worldwide recession," Mr. Hockin said. "Our high standard of living and the quality of our social programs depend, to a large degree, on exports. To export successfully we need to penetrate and develop world markets for Canadian products and services."

As part of ExportVision, more than 70 trade officers from External Affairs and International Trade Canada's foreign and domestic offices will meet with exporters and potential exporters in some 45 Canadian cities to discuss market opportunities.

"ExportVision brings Canada's trade experts together with the experts in business -- the exporters and soon-to-be exporters who show every day that Canadians can compete with the best in the world," the Minister said.

From October 18 to 22, trade officers will focus on four industry sectors: fish; health-care products and services; industrial and electrical equipment and technology; and mining equipment and services. In November, during the second phase of ExportVision, trade officers will meet with exporters interested in the agriculture-food sector.

"Our trade officers know exactly where the market opportunities are -- in what countries, in what regions and niches -- now, and in the future. They also know how to go



about turning these very real prospects into solid sales," added the Minister.

ExportVision also offers seminars on the fundamentals of exporting, on doing business in the United States and the rapidly growing Mexican market, and on the tariff implications of the North American Free Trade Agreement (NAFTA). Through a special outreach component, beginning October 4, trade officers and Canada Export Award winners will travel to smaller communities to meet with exporters, speak at business functions, high schools and colleges, and participate in local trade events.

"The federal government has worked hard to open doors to international business opportunities for Canadian exporters. Securing access to markets through trade negotiations and agreements is one of the keys to Canada's productivity and competitiveness," the Minister said.

"This is why we signed the Canada-U.S. Free Trade Agreement and the NAFTA. This is also why bringing a successful conclusion to the Uruguay Round of the multilateral trade negotiations remains a top priority -- so we can gain better access for our products and enhance our prospects for prosperity."

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(613) 995-1874

EXPORTVISION '93

MINING EQUIPMENT AND SERVICES

October 19 - Montreal
October 20 - Toronto
October 21 - Sudbury
October 22 - Vancouver

Peru
Mexico
Chile
Venezuela
Indonesia
Australia
Philippines
China
Minneapolis, Minnesota
African markets

HEALTH-CARE PRODUCTS AND SERVICES

October 18 - Halifax
October 19 - Montreal
October 20 - Toronto
October 21 - Winnipeg
October 22 - Calgary

Germany
Switzerland
Mexico
Cuba
Malaysia
Jordan
Korea
Chicago, Illinois
Boston, Massachusetts
New York, New York
Minneapolis, Minnesota

INDUSTRIAL AND ELECTRICAL MACHINERY AND TECHNOLOGY

October 19 - Montreal
October 20 - Toronto
October 21 - Saskatoon
October 22 - Vancouver

Mexico
Colombia
Brazil
Indonesia
India
Philippines (Montreal and
Toronto only)
Taiwan
Thailand
Chicago, Illinois
Pittsburgh, Pennsylvania
Detroit, Michigan
Saudi Arabia
Israel

FISH

October 18 - Vancouver/Halifax
October 20-21 - St. John's
October 22 - Charlottetown/
Moncton/Bay of Fundy

Great Britain
France
Spain
Germany
Italy
Norway
Denmark
Mexico
Russia
Tokyo, Japan
Osaka, Japan
Hong Kong
Boston, Massachusetts
Los Angeles, California
Atlanta, Georgia
Detroit, Michigan
Minneapolis, Minnesota
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No. 196

October 14, 1993

U.S. ISSUES PRELIMINARY RULING ON SWINE IMPORTS FROM CANADA

The Honourable Tom Hockin, Minister for International Trade, today welcomed the fact that the U.S. Department of Commerce, after considerable delay, finally issued its preliminary determination on the sixth administrative review of live swine.

If confirmed, this decision would lower the countervailing duty rate on hogs from Canada for the period April 1, 1990 to March 31, 1991. The current rate of 9.27 cents per pound would be reduced to 1.31 cents for all live swine.

"The Canadian government will continue to press for an early final determination that would lower deposits required at the border and provide refunds with interest to hog producers for duties overpaid," Mr. Hockin said.

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No. 198

October 15, 1993

**McKNIGHT TO REPRESENT CANADA
AT CAIRNS GROUP MEETING
OF AGRICULTURE-EXPORTING NATIONS**

The Honourable Tom Hockin, Minister for International Trade, announced today that former Agriculture Minister Bill McKnight will attend a Cairns Group meeting on his behalf on October 17-18 in Geneva.

"This meeting of the Cairns Group is taking place at a critical juncture in the Uruguay Round negotiations," said Mr. Hockin. "We must send a strong and unified message that a substantial agreement on agriculture is absolutely essential to the overall world trade negotiations.

"The Cairns Group will continue to press all major Uruguay Round participants to work quickly and productively to reach an agreement in agriculture that is acceptable to all participants."

The Minister added that Canada remains committed to achieving a balanced agriculture package that will reduce trade-distorting subsidies, especially export subsidies; increase market access for Canadian exporters; and improve and strengthen global trade rules for agriculture, including the strengthening and clarifying of Article XI of the General Agreement on Tariffs and Trade (GATT) in support of our supply-managed sectors.

The Cairns Group is made up of Argentina, Australia, Brazil, Canada, Chile, Colombia, Fiji, Hungary, Indonesia, Malaysia, New Zealand, the Philippines, Thailand and Uruguay. This is the 13th meeting of the group, which was inaugurated in Cairns, Australia, in August 1986.

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No. 200

October 18, 1993

HOCKIN CHALLENGES LATEST U.S. LUMBER FINDING

The Honourable Tom Hockin, Minister for International Trade, challenged the basis for today's U.S. International Trade Commission (ITC) finding that imports of softwood lumber from Canada were causing material injury to the U.S. lumber industry.

"There is simply no basis for this finding," Mr. Hockin said. "A binational review panel established under Chapter 19 of the Canada-U.S. Free Trade Agreement (FTA) ruled unanimously last July that there was no evidence that Canadian lumber was causing injury to the U.S. industry."

"The ITC's disregard for the panel's July ruling is both surprising and unreasonable," Mr. Hockin said. "The matter now goes back to the panel for their further consideration. This isn't over yet. Without the FTA, we could have lost this long ago; with the FTA, however, we can and will continue the fight through the full dispute settlement process."

The International Trade Commission will formally file today's determination with the FTA panel by October 25. The panel will then have 90 days, or until January 24, 1994, in which to render its next decision.

"In light of the panel's earlier decision that there was no evidence of injury, it is difficult to envisage how the ITC will try to justify this latest determination to the panel," Mr. Hockin said. "The Canadian industry has mounted a strong defence before the FTA panel. We continue to have confidence in the strength of our case in these proceedings."

This is the second FTA panel established to review the U.S. countervailing duty on softwood lumber. In May 1993, a panel reviewing the U.S. Department of Commerce's subsidy determination referred virtually every major issue back to

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the Commerce Department for further review. On September 17, the Commerce Department reaffirmed its original finding that provincial stumpage programs and British Columbia's log export restrictions conferred a countervailable subsidy. The subsidy panel has until December 16, 1993, to render its next decision.

Canada's softwood lumber exports to the United States totalled \$4.2 billion in 1992, accounting for 54 percent of Canadian lumber production. This decision will have no effect on the 6.51 percent cash deposit requirement currently being imposed on imports of softwood lumber from Canada.

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For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874

News Release

Communiqué

Gouvernement du
Canada
Publication

Minister for
International
Trade



Ministre du
Commerce
extérieur

No. 201

October 18, 1993

HOCKIN RELEASES CAIRNS GROUP COMMUNIQUE

The attached Cairns Group Communiqué from Geneva was made available today in Canada by the office of the Honourable Tom Hockin, Minister for International Trade.

Former Agriculture Minister Bill McKnight represented Canada at the Cairns Group meeting in Geneva on October 17 and 18 on behalf of Mr. Hockin.

- 30 -

For further information, media representatives may contact:

Media Relations Office
External Affairs and International Trade Canada
(613) 995-1874



Affaires extérieures et
Commerce extérieur Canada

External Affairs and
International Trade Canada

Canada



13TH MINISTERIAL MEETING

CAIRNS GROUP

GENEVA, SWITZERLAND

17 - 18 OCTOBER 1993

CAIRNS GROUP

ARGENTINA
AUSTRALIA
BRAZIL
CANADA
CHILE
COLOMBIA
FIJI
HUNGARY
INDONESIA
MALAYSIA
NEW ZEALAND
PHILIPPINES
THAILAND
URUGUAY

CAIRNS GROUP COMMUNIQUE

18 OCTOBER 1993

The immediate task in reaching a successful conclusion to the negotiations is to secure a substantial market access package which expands trading opportunities for all participants.

Continuing differences over the elimination of all non-tariff barriers to trade and their replacement with tariff only regimes constitute the single most important impediment to the task of completing the market access package in agriculture within the timeframe adopted by all participating countries. This issue therefore must be resolved -- and quickly -- in a manner which ensures that there are no exceptions and a correct implementation of comprehensive tariffication.

(Canada, however, remains of the view that import measures consistent with the disciplines of a clarified and strengthened Article XI should not be subject to tariffication provided they are accompanied by meaningful access commitments fully in conformity with the trade liberalisation objectives of the Round.)

The agriculture package must provide improved access for all products in all markets. Offers and outcomes that have the effect of simply maintaining highly restrictive access arrangements or which reduce current access to markets for particular products are clearly not acceptable.

The Draft Final Act remains the basis for concluding the negotiations. The Cairns Group is not party to the Blair House accord, containing proposals which would dilute the Draft Final Act. The Group can only take a final position on the Blair House accord in appropriate multilateral negotiations when it has been tabled and all of the market access outcomes are known and can thus be evaluated. Notwithstanding this, it is with alarm that we note the further efforts to weaken the Draft Final Act disciplines on agriculture. Clearly such efforts seriously jeopardize an overall acceptable outcome on agriculture.

Cairns Group Ministers will closely follow developments in the negotiations over the ensuing weeks. Where other countries are taking positive action to end the Round we will support and cooperate with them. Now is the time for the biggest possible coalition for success to be formed.

The world has waited too long and economic growth and employment have suffered because of delays in the Round. Now is not the time for special pleading, diversions and delaying tactics. It is a time for positive, constructive action to achieve economic growth.

News Release

Immediate Release

APPOINTMENT TO BUREAU OF COMPETITION POLICY

OTTAWA, December 21, 1993 — Industry Minister John Manley is pleased to confirm that George N. Addy has been appointed Director of Investigation and Research (DIR), Bureau of Competition Policy.

As Director of Investigation and Research, Mr. Addy has assumed full responsibilities for overseeing the activities of the Bureau of Competition Policy which administers and enforces the Competition Act.

Mr. Addy had been exercising the powers and performing the responsibilities of the DIR on an acting basis since the appointment of Howard I. Wetston, Q.C., to the Federal Court of Canada, Trial Division, June 16, 1993.

Mr. Addy was Senior Deputy Director of Investigation and Research, Mergers Branch, within the Bureau of Competition Policy, a position he held since 1989.

In 1988, Mr. Addy was seconded to the Department of Justice where he was assigned to the Legal Services Branch of the former Department of Consumer and Corporate Affairs. He was made special counsel to the Director of Investigation and Research, Bureau of Competition Policy, due to his extensive background in competition law.

After graduating from law at the University of Ottawa (1977), Mr. Addy was called to the Ontario Bar in 1979 and was in private practice in Ottawa until joining government in 1989.

- 30 -

Reference: Kevin Shackell
(819) 953-5298

(Version française disponible)

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(819) 953-5303

23104



News Release

COMPETITION ACT AMENDMENTS INTRODUCED

OTTAWA, November 7, 1996 — Amendments to the *Competition Act* were introduced today in the House of Commons by Industry Minister John Manley. This initiative will help to promote a healthier marketplace, one of the key features of the government's jobs and growth agenda, by providing more effective tools for competition law enforcement.

"The amendments provide improved enforcement tools that are tailored to the reality of today's marketplace," said Mr. Manley. "Consumers will benefit from proposed changes relating to telemarketing fraud and misleading advertising. Mr. Martin Cauchon, Secretary of State (Federal Office of Regional Development - Quebec), has been given delegated authority to carry the bill through the House."

These amendments are intended to provide significant benefits to consumers and businesses. The changes will:

- provide quicker and more effective resolution of misleading advertising and deceptive marketing practices;
- address the recent proliferation of deceptive telemarketing practices that prey upon consumers and erode the value of telemarketing as a legitimate marketing tool;
- improve the administration of the merger prenotification process, while reducing the regulatory burden on business;
- revise and clarify the law regarding comparative price advertising by retailers; and
- expand the tools available to the courts to address criminal conduct through consent resolutions and directive orders following conviction.

The proposed amendments have been developed in close consultation with a broad cross-section of marketplace stakeholders, including businesses, associations, consumers, and members of the legal, law enforcement and academic communities. Their views were sought through the circulation of a discussion paper and the creation of a consultative panel.

Background material will be available on the Internet at:

<http://strategis.ic.gc.ca/competition>

Information may also be obtained by calling the Complaints and Public Enquiries Centre:

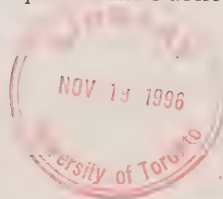
Toll free: 1-800-348-5358

National Capital Region: (819) 997-4282



Government
of Canada

Gouvernement
du Canada



Canada

Fax-on-Demand: (819) 997-2869

Written requests can be sent to:

Bernard Chénier
Complaints and Public Enquiries Centre
Competition Bureau
Industry Canada
50 Victoria Street
Hull, Quebec
K1A 0C9

For more information, please contact:

Philippe Angers
Office of the Secretary of State
Federal Office of Regional Development - Quebec
(613) 995-7691

Harry Chandler
Competition Bureau
Industry Canada
(819) 997-7669

PROPOSED AMENDMENTS TO THE *COMPETITION ACT*

BACKGROUND

Overview of the *Competition Act*

The *Competition Act* is designed to promote competition and efficiency in the Canadian marketplace. Some of the benefits of a healthy competitive marketplace provided by competition law enforcement are better-quality goods and services, competitive prices, and a wider variety of consumer choice.

The *Act* contains both criminal and non-criminal provisions referred to as reviewable matters.

Criminal offences include conspiracy, bid-rigging, discriminatory and predatory pricing, price maintenance, misleading advertising and deceptive marketing practices.

Non-criminal reviewable matters include mergers, abuse of dominant position, refusal to deal, exclusive dealing and tied selling. In the case of large merger transactions, the parties are required to provide the Competition Bureau with advance notification of the proposed transaction, and wait a prescribed period of time before completing it, thereby giving the Bureau an opportunity to examine the transaction and determine whether it will have a harmful impact on competition. Non-criminal reviewable matters are resolved by an application to the Competition Tribunal for an order directing or forbidding certain conduct.

The Director of Investigation and Research, who is the head of the Competition Bureau at Industry Canada, is responsible for the administration and enforcement of the *Competition Act*.

The Consultation Process

On June 28, 1995, the Director released a discussion paper inviting comments on the approach that should be taken in amending the *Act*. Following the comment period, the Director established a Consultative Panel that reviewed the responses to the discussion paper and advised on the suitability of the proposals and alternatives.

The Panel released its report on April 10, 1996, outlining its recommendations to the Director. The report provided the basis for the Government to move ahead with amendments. Changes are proposed in the following areas: misleading advertising, regular price claims, notifiable transactions, deceptive telemarketing and prohibition orders.

Proposed Amendments Relating to Misleading Advertising and Deceptive Marketing Practices

Misleading advertising and deceptive marketing practices can have serious economic consequences, especially when directed towards large groups or when taking place over long periods of time. This costs both competitors engaging in honest promotional efforts and consumers.

Studies since the mid-1970s have concluded that criminal sanctions are an incomplete response to the problem of misleading advertising. Criminal prosecution has a number of drawbacks: the severe stigma associated with criminal sanctions, the inability to stop misleading advertising quickly, and the expensive, time- and resource-intensive nature of the criminal law process.

Proposed amendments will change the focus of the misleading advertising and deceptive marketing practices provisions, from punishment to quick and efficient compliance, through the creation of a criminal/civil régime with the following features.

- A criminal sanction, with a subjective mental element, will remain in place to deal with the most serious cases of misleading advertising.
- A new civil régime will be created. Most of the existing misleading advertising and deceptive marketing practices provisions will be enacted as reviewable matters.
- The Director could apply to: a single judicial member of the Competition Tribunal; the Federal Court of Canada - Trial Division; or a provincial superior court.
- Remedies available to the adjudicator will include: cease and desist orders, interim cease and desist orders, administrative monetary penalties, information notices and consent orders.

Proposed Amendments Relating to Deceptive Telemarketing

Approximately \$60 million was lost in Canada last year as a result of fraudulent telemarketing activity. Although deceptive telemarketers target all groups in society, they tend to focus on those which are the most vulnerable, such as senior citizens.

Public education and industry initiatives have had some impact in addressing this problem. With diminishing resources available to law enforcement agencies, new statutory provisions that provide tools to deal with deceptive telemarketing practices could facilitate more effective enforcement.

A new criminal offence provision will be introduced under the *Act*, to deal with deceptive telemarketing. It will contain the following features:

- The new provision will apply to situations involving the practice of using interactive telephone communications for the purpose of promoting the supply of a product or a business interest.
- A person engaging in telemarketing will be required to disclose certain types of information during the telephone call. The law will prohibit a number of other deceptive practices.
- Special provisions will be enacted to expand the responsibility of corporations, and their officers and directors, for ensuring compliance with the law.
- The law will also be amended to make it easier for courts to issue interim injunctions to stop

the operations of alleged fraudulent telemarketers.

Proposed Amendments Relating to Notifiable Transactions

An effective merger review process benefits society because it helps maintain the competitive playing field that provides businesses and consumers with a choice of products at the best possible prices. The notifiable transaction provisions preserve the effectiveness of the review process because they allow for an assessment of the impact of large mergers on competition before the merger is completed.

Experience with these current provisions has identified a number of issues:

- information required under long and short forms is not always sufficient and relevant;
- waiting periods are sometimes too short to allow full assessment of transactions; and
- existing mechanisms to prevent completion of transactions are ineffective unless the Director is prepared to challenge the transaction before the Competition Tribunal.

Proposed amendments will address these issues and clarify some ambiguities in the current law.

- Parties required to prenotify and supply information will be more clearly identified.
- The amendments will clarify when the acquisition of interests in a combination will be subject to prenotification.
- Information to be submitted will be outlined in the regulations and be more relevant.
- Applicable waiting periods will be lengthened. Authority to shorten the waiting periods will be delegated to a person authorized by the Director.
- Conditions for obtaining interim orders will be relaxed so that the Director may, while conducting reviews, delay the closing of a merger that gives rise to serious concerns.
- Failure to prenotify will no longer be punishable by imprisonment, but the fine will be raised to a maximum of \$50,000.

Proposed Amendments Relating to Regular Price Claims

Consumers often shop around or wait for products to go on sale rather than buy at the “regular” price. Regular price representations and related savings claims can, therefore, be powerful marketing tools.

Members of the retail industry as well as some consumer groups have expressed concern that the existing law lacks sufficient clarity to determine under what circumstances ordinary price claims may be made. The following specific amendments are proposed:

- Misleading regular price representations will be made reviewable matters under the *Act*.
- The legitimacy of regular price claims will be determined having regard to two alternative tests:
 - the price or prices at which a substantial volume of recent sales has occurred; and
 - the price or prices at which the product was recently offered for sale in good faith for a substantial period of time prior to the sale.
- These tests will also apply to comparisons regarding the regular selling prices of like products and claims as to future regular selling prices.
- Where a regular price representation that fails to meet either test is shown by the advertiser not to be misleading, the court will not make an order.

Proposed Amendments Relating To Prohibition Orders

Section 34 of the *Competition Act* provides that a court may issue an order prohibiting a person from continuing or repeating an offence, or from doing any act or thing directed toward the continuation or repetition of an offence. These orders may also be obtained without securing a conviction.

Although prohibition orders have been widely used and are very useful in prohibiting certain conduct, they do not authorize the issuance of prescriptive terms which would require that the accused take positive steps or engage in certain conduct. Currently, there are no provisions in the *Act* that allow for a prohibition order to be varied or rescinded.

Proposed amendments will make this a more effective enforcement tool. The following changes are proposed:

- A prescriptive term may be included in an order if all parties to the order consent.
- In the case of a contested application, a court will be able to make an order containing prescriptive terms, but these will be limited to preventing the continuation or repetition of the offence.
- If the Attorney General proceeds on a contested basis, the right to lay any charges with regard to substantially the same facts shall be forfeited.
- A maximum statutory time limit of ten years will apply.
- The *Act* will provide the courts with the power to vary or rescind any order.

News Release

NEW DIRECTOR OF INVESTIGATION AND RESEARCH APPOINTED

OTTAWA, January 29, 1997 — Industry Minister John Manley announced today the appointment of Konrad von Finckenstein, Q.C., as Director of Investigation and Research under the *Competition Act*, effective February 4, 1997.

"I am confident that Mr. von Finckenstein brings to his new position the experience required to ensure that Canada stays at the leading edge of competition law and policy, which is of vital importance to Canadian markets and to the competitiveness of Canadian business," the Minister said.

Mr. von Finckenstein has served as Assistant Deputy Minister, Free Trade Policy and Operations, at the Department of Foreign Affairs and International Trade, and as Assistant Deputy Attorney General, Tax Law, and Coordinator for the Implementation of NAFTA, for the Department of Justice. He was most recently Assistant Deputy Minister, Business Law, at Industry Canada and Justice Canada.

Mr. Manley expressed his deep appreciation for the contribution of Francine Matte, Q.C., Senior Deputy Director of Investigation and Research, who has been acting as Director since June 1996. "I want to express to Ms. Matte my heartfelt thanks for her work in the past few months, and I look forward to her continuing contribution to the Bureau and the public service," Mr. Manley said.

The Competition Bureau is the federal government agency responsible for enforcing the *Competition Act*. The Act's purpose is to maintain and encourage competition in Canada by ensuring that firms compete with one another on a fair basis and that markets operate efficiently.

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For additional information, please contact:

Bill Milliken
Office of the Minister of Industry
(613) 995-9001
milliken.william@ic.gc.ca

Release 7551-a



Communiqué

NOMINATION D'UN NOUVEAU DIRECTEUR DES ENQUÊTES ET RECHERCHES

OTTAWA, le 29 janvier 1997 — M. John Manley, ministre de l'Industrie, a annoncé aujourd'hui la nomination de M^e Konrad von Finckenstein, c.r., au poste de directeur des enquêtes et recherches, en vertu de la *Loi sur la concurrence*. M^e von Finckenstein prendra ses fonctions le 4 février 1997.

« M^e von Finckenstein apporte à ce poste l'expérience nécessaire pour veiller à ce que le droit et la politique de la concurrence du Canada restent à l'avant-garde, a dit le Ministre, car ces domaines revêtent une importance vitale pour les marchés canadiens et pour la compétitivité des entreprises canadiennes. »

M^e von Finckenstein a occupé les fonctions de sous-ministre adjoint, Politiques et opérations du libre-échange, au ministère des Affaires étrangères et du Commerce international, ainsi que de sous-procureur général adjoint, droit fiscal, et de coordinateur de la mise en oeuvre de l'ALENA pour le ministère de la Justice. Dernièrement, il était sous-ministre adjoint, droit des affaires, à Industrie Canada et à Justice Canada.

M. Manley a vivement remercié de sa contribution M^e Francine Matte, c.r., sous-directrice principale des enquêtes et recherches, qui occupait depuis juin 1996 le poste de directrice par intérim. « J'aimerais exprimer à M^e Matte ma profonde gratitude pour son travail des tout derniers mois, et je sais que sa contribution à la fonction publique et au Bureau demeurera précieuse », a déclaré le Ministre.

Le Bureau de la concurrence est l'organisme du gouvernement fédéral chargé de l'application de la *Loi sur la concurrence*. Cette dernière vise à préserver et à encourager la concurrence au Canada en faisant en sorte que les entreprises se livrent une concurrence loyale et que les marchés fonctionnent bien.

- 30 -

Pour plus de précisions, veuillez communiquer avec :

Bill Milliken
Cabinet du ministre de l'Industrie
(613) 995-9001
milliken.william@ic.gc.ca

Release 7551-f



News Release

TELEMARKETING SCAMS TARGETED BY *COMPETITION ACT* AMENDMENTS

OTTAWA, November 20, 1997 -- Canadian consumers and businesses will be better protected from telemarketing frauds by new measures contained in proposed amendments to the *Competition Act* which were tabled in the House today by Industry Minister John Manley.

"Vulnerable people, particularly elderly Canadians, have been ripped off by unscrupulous telemarketing scam artists," said Mr. Manley. "The tools provided by these amendments will go a long way towards shutting down these notorious operations."

The proposed amendments have been strengthened since the proposals introduced in the previous Parliament, and would:

- provide for a new criminal offence for deceptive telemarketing;
- provide for stricter disclosure requirements to help potential victims make informed decisions and distinguish between legitimate telemarketers and scams;
- provide quicker and more effective resolution of misleading advertising and deceptive marketing practices through the use of civil, rather than criminal law provisions;
- revise and clarify the law regarding ordinary price claims by retailers;
- allow judicially authorized interception, without consent, of private communications as an investigative tool, to tackle the most serious cases involving price fixing, bid rigging and deceptive telemarketing provisions of the *Competition Act* (Sections 45, 47 and 52.1);
- improve the administration of the merger prenotification process, while reducing the regulatory burden on business and
- expand the tools available to the courts to address criminal conduct through consent resolutions and directive orders following conviction.

"By providing more effective tools for competition law enforcement, this initiative will help to foster a healthier marketplace, ensuring both fair competition and consumer protection," said Mr. Manley.

According to Konrad von Finckenstein, Director of Investigation and Research, "these amendments will provide the Competition Bureau with modern tools to deal with emerging business trends and to promote conformity with the law."



The amendments will also help address the concerns of Canada and the United States about the growing problem of cross-border telemarketing frauds. A bi-national Working Group set up to examine this problem transmitted today its report to the Prime Minister and the U.S. President. It examined a number of areas in which legislative changes or administrative arrangements could be used to control the problem in both countries. Some of the concerns expressed included the need for effective powers of investigation, the need for federal coordination when an offence involves many provinces or states and the need for powers to deprive fraudulent telemarketers of the tools they need to commit the offence.

Background material is available by calling the Competition Bureau's Complaints and Public Enquiries Centre:

Bernard Chénier
Toll free: 1-800-348-5358
National Capital Region: (819) 997-4282
Internet: <http://strategis.ic.gc.ca/competition>
<http://info.ic.gc.ca/release>

For more information, please contact:

Bill Milliken
Minister's Office
(613) 995-9001

Cécile Suchal
Competition Bureau
(819) 953-5303

Release 7808-c



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PROPOSED AMENDMENTS TO THE *COMPETITION ACT*

BACKGROUNDER

The Competition Act

The *Competition Act* is designed to promote competition and efficiency in the Canadian marketplace. It forms the legislative framework for some of the basic principles for the conduct of business in Canada, applying, with few exceptions, to all industries and levels of trade.

The *Act* contains both criminal and non-criminal provisions (referred to as reviewable matters). Criminal offences include conspiracy, bid-rigging, discriminatory and predatory pricing, price maintenance, misleading advertising and deceptive marketing practices. The courts have the power to impose fines, order imprisonment, issue prohibition orders and interim injunctions or any combination of these remedies.

Reviewable matters include mergers, abuse of dominant position, refusal to deal, consignment selling, exclusive dealing, tied selling, market restriction and delivered pricing. Parties to a large merger transaction are required to provide the Bureau with advance notification of the proposed transaction and wait a prescribed period before completing it. This gives the Bureau an opportunity to examine the transaction to determine whether it will have a harmful impact on competition.

Reviewable matters are addressed by application of the Director of Investigation and Research to the Competition Tribunal for an interim or final order. The Tribunal is a specialized court that is independent of government. It is chaired by a judge and includes lay members who bring a business and economic perspective to the proceedings.

Promoting Conformity with the *Competition Act*

The Director of Investigation and Research heads the Competition Bureau at Industry Canada and promotes conformity with the legislation for which he is responsible. The Bureau provides the administrative and enforcement support to carry out the Director's statutory responsibilities.

When the Bureau becomes aware of a possible competition offence, the facts are examined to determine whether they raise a concern under the *Act*. If the Director believes on reasonable grounds that an offence under the *Act* has been or is about to be committed, or grounds exist for the Tribunal to make an order, a formal inquiry is commenced. Inquiries are also commenced when the Minister so directs, or when six Canadian residents make an application for an inquiry. Once an inquiry has begun, the Director may use formal investigative tools to gather information -- seeking authorization from a court to search premises, examine and seize records or question witnesses under oath. All inquiries under the *Act* are conducted in private.

In cases where it is believed that a criminal offence has occurred, matters are referred to the Attorney General of Canada for prosecution before the criminal courts. Reviewable matters are addressed by the Director making application to the Tribunal.

In addition to the Director's role in administering and enforcing the *Competition Act*, the Director may appear before provincial regulators and before any federal board, commission or other tribunal when competitive issues arise in regulated industries.

Proposed Amendments

The Bill amends the *Competition Act* and other *Acts* in consequence. The purpose of the amendments is to modernize the *Act*, to keep pace with emerging business trends and enforcement requirements, improve enforcement efficiency and clarify the law. The amendments will:

1. address the recent proliferation of deceptive telemarketing practices that prey upon consumers and erode the value of telemarketing as a legitimate marketing tool;
2. provide quicker and more effective resolution of instances of misleading advertising and deceptive marketing practices;
3. revise and clarify the law regarding ordinary price claims;
4. allow judicially authorized interception, without consent, of private communications as an investigative tool, to tackle the most serious cases involving price fixing, bid rigging and deceptive telemarketing provisions;
5. improve the administration of the merger prenotification process, while reducing the regulatory burden for business;
6. expand the tools available to the Courts to address criminal conduct through consent resolutions and directive orders following conviction;
7. formalize the Director's existing responsibility in relation to the administration and enforcement of certain labeling statutes;
8. change the title of the Director to "Commissioner of Competition";

These amendments were developed in close consultation with stakeholders. Their views were sought through the circulation of a discussion paper as well as through the creation of a consultative panel.

The Consultation Process

A package of amendments introduced on November 7, 1996 as Bill C-67 died on the Order paper in the last Parliament and has been reintroduced with some modifications.

On June 28, 1995, the Director released a discussion paper inviting comments on the approach that should be taken in amending the *Act*. Following the comment period, the Director established a Consultative Panel that reviewed the responses to the discussion paper and advised on the suitability of the proposals and alternatives.

The Panel released its report on April 10, 1996, outlining its recommendations to the Director. The report provided the basis for the Government to move ahead with amendments.

In the fall of 1997, the proposed amendment to allow judicially authorized interception, without consent, of private communications was discussed with selected representatives of the large and small business community, consumer groups, seniors groups, members of the Competition Bar and direct marketers associations.

Proposed Amendments Relating to Deceptive Telemarketing

Although deceptive telemarketers target all groups in society, they tend to focus on those which are the most vulnerable, such as senior citizens.

Public education and industry initiatives have had some impact in addressing this problem. With diminishing resources available to law enforcement agencies, new statutory provisions that provide tools to deal with deceptive telemarketing practices are necessary for effective enforcement. One of these investigative tools is the judicially authorized interception, without consent, of private communications to combat the most serious cases of deceptive telemarketing as well as for price fixing and bid rigging, as set out in the *Competition Act* (sections 45, 47 and 52.1).

The proposed amendments dealing with deceptive telemarketing contain the following features:

- A provision creating a new criminal offence will apply to situations involving the practice of using interactive telephone communications for the purpose of promoting the supply of a product or a business interest.
- The maximum penalty for the offence would be five years in jail, or a fine in the discretion of the court, or both.
- A person engaging in telemarketing will be required to disclose certain types of information during the telephone call. The law will prohibit a number of other deceptive practices such as requiring payment prior to delivery of a product that is offered for sale at a price grossly in excess of its fair market value.
- Special provisions will be enacted to expand the responsibility of corporations, and their officers and directors, for ensuring compliance with the law.

- The *Act* will also be amended to make it easier for courts to issue interim injunctions to stop the operations of alleged fraudulent telemarketers.

Proposed Amendments Relating to Misleading Advertising and Deceptive Marketing Practices

Misleading advertising and deceptive marketing practices can have serious economic consequences, especially when directed towards large groups or when taking place over long periods of time. This costs both competitors engaging in honest promotional efforts and consumers.

Studies since the mid-1970s have concluded that criminal sanctions are an incomplete response to the problem of misleading advertising. Criminal prosecution has a number of drawbacks: the severe stigma associated with criminal sanctions, the inability to stop misleading advertising quickly, and the expensive, time and resource intensive nature of the criminal law process.

Proposed amendments will change the focus of the misleading advertising and deceptive marketing practices provisions, from punishment to quick and efficient compliance, through the creation of a criminal/civil regime with the following features.

- A criminal sanction, with a subjective mental element, will remain in place to deal with the most serious cases of misleading advertising.
- A new civil regime will be created. Most of the existing misleading advertising and deceptive marketing practices provisions will be enacted as reviewable matters.
- Remedies available to the adjudicator will include: cease and desist orders, interim cease and desist orders, administrative monetary penalties, information notices and consent orders.

Proposed Amendments Relating to Regular Price Claims

Consumers often shop around or wait for products to go on sale rather than buy at the "regular" price. Regular price representations and related savings claims can, therefore, be powerful marketing tools.

Members of the retail industry as well as some consumer groups have expressed concern that the existing law lacks sufficient clarity to determine under what circumstances ordinary price claims may be made. The following specific amendments are proposed:

- Misleading regular price representations will be made reviewable matters under the *Act*.

- The legitimacy of regular price claims will be determined having regard to two alternative tests:
 - the price or prices at which a substantial volume of recent sales has occurred; and
 - the price or prices at which the product was recently offered for sale in good faith for a substantial period of time prior to the sale.
- Where a regular price representation that fails to meet either test is shown by the advertiser not to be misleading, the court will not make an order.

Proposed Amendments Relating to Notifiable Transactions

An effective merger review process benefits society because it helps maintain the competitive playing field that provides businesses and consumers with a choice of products at the best possible prices. The notifiable transaction provisions preserve the effectiveness of the review process because they allow for an assessment of the impact of large mergers on competition before the merger is completed.

Experience with the mergers and the notifiable transactions provisions has identified a number of issues and ambiguities. To address them, the following amendments are proposed:

- Parties required to prenotify and supply information will be more clearly identified.
- The circumstances in which the acquisition of interests in a combination would be subject to prenotification will be clarified.
- Information to be submitted will be outlined in the regulations and be more relevant.
- Conditions for obtaining interim orders will be relaxed so that the Director may, while conducting reviews, delay the closing of a merger that gives rise to serious concerns.
- Failure to prenotify will no longer be punishable by imprisonment, but the fine will be raised to a maximum of \$50,000.

Proposed Amendments Relating to Prohibition Orders

Section 34 of the *Competition Act* provides that a court may issue an order prohibiting a person from continuing or repeating an offence. These orders may also be obtained without securing a conviction.

Although prohibition orders have been widely used and are very useful in prohibiting certain conduct, they do not authorize the issuance of prescriptive terms requiring that the accused take positive steps or engage in certain conduct such as implementing an in-house compliance program. Currently, there are also no provisions in the *Act* that allow for a prohibition order to be varied or rescinded.

Proposed amendments will make this a more effective enforcement tool:

- Prescriptive terms may be included in court orders.
- The courts will have the power to vary or rescind any order.
- If the Attorney General proceeds on a contested basis, the right to lay any charges with regard to substantially the same facts will be forfeited.
- A maximum statutory time limit of ten years will apply.

SUMMARY
of the Bill to amend the *COMPETITION ACT*

The purpose of the amendments is to modernize the *Act*, to keep pace with emerging business trends and enforcement requirements, improve enforcement efficiency and clarify the law. The amendments will:

1. provide for a new criminal offence, including stricter disclosure requirements, to address the recent proliferation of deceptive telemarketing practices that prey upon consumers and erode the value of telemarketing as a legitimate marketing tool;
2. provide quicker and more effective resolution of instances of misleading advertising and deceptive marketing practices;
3. revise and clarify the law regarding ordinary price claims;
4. allow judicially authorized interception, without consent, of private communications as an investigative tool, to tackle the most serious cases involving price fixing, bid rigging and deceptive telemarketing provisions;
5. improve the administration of the merger prenotification process, while reducing the regulatory burden for business;
6. expand the tools available to the Courts to address criminal conduct through consent resolutions and directive orders following conviction;
7. formalize the Director's existing responsibility in relation to the administration and enforcement of certain labelling statutes;
8. change the title of the Director to "Commissioner of Competition";

Contacts for Complaints about Deceptive Telemarketing

- A. **Competition Bureau**
Complaints and Public Enquiries Centre:
Toll free: 1-800-348-5358
TDD: 1-800-642-3844
National Capital Region: (819) 997-4282
- B. **Project Phonebusters**
Toll Free: 1-888-495 8501
North Bay, Ontario: (705) 495 8501

STATISTICAL SHEET

Total Losses from Telemarketing Scams

Total losses are conservatively estimated to be of the order of \$ 4 billion, including:

- **dollar losses attributable to victims of all telemarketing scams:** including prize pitches, loan scams, recovery pitches, investment schemes, charity and fund-raising schemes, and foreign lottery schemes.
- **consequential dollar losses to legitimate businesses** who lose out on sales, and are affected by the bad reputation of deceptive telemarketing.

Estimated Losses from Prize Pitch Scams

A "prize pitch" is where the telemarketer "guarantees" the victim has won a valuable prize or gift, but requires payment of non-existent fees or taxes before delivery. The prize is often an item of little value, or there is actually no prize or gift at all.

- The average loss per prize pitch victim:

1995	\$2,475
1996	\$2,741
1997 Jan 1- Sept 30	\$2,746

- Estimated annual losses:

1995	\$86 million
1996	\$76 million
1997 Jan 1- Sept 30	\$43 million

Vulnerable Citizens

- Deceptive telemarketers focus on the most vulnerable, such as **senior citizens**.
- Percentage of prize pitch scam victim over age 60 years:

Year	Overall	Loss more than \$ 5,000	Repeat Victims
1996	52%	79%	76%
1997 Jan 1- Sept 30	56%	85%	78%

Total number of complaints relating to deceptive or fraudulent telemarketing

- received by the Competition Bureau:

1996/97	705
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1997 April 1 to Sept 30	330
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- received by Project Phonebusters:

1996	18,371
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1997 Jan 1- Sept 30	7,602
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Note: Project Phonebusters was set up in 1993 as a joint project of the Competition Bureau, the RCMP and the Ontario Provincial Police (OPP) to combat telemarketing fraud.

Who do you call to complain?

- **Competition Bureau** at 1-800-348-5358, or
- **"Project Phonebusters"** at 1-888-495-8501.

Information

COMPETITION BUREAU WARNS CONSUMERS ABOUT "SCRATCH-AND-WIN" PROMOTIONS

Ottawa, February 13, 1998 -- The Competition Bureau has become aware of direct mail promotions that involve scratch-and-win cards sent directly to Canadian households. Recipients of these cards who uncover what appear to be winning symbols or a combination of symbols are asked to call a 1-900 number to claim their prize.

Consumers should take some simple precautions when deciding whether to participate in one of these promotions:

- Remember that callers to these 1-900 telephone numbers will be automatically charged on their next telephone bill.
- Read the entire card very carefully to determine the nature and value of the prizes and the chances of winning each advertised prize. While the card may have a list of prizes with a list of winning symbols beside it, callers often find that the prizes may not be listed in the same order as the applicable winning symbols.
- Take note of the cost of the call as disclosed on the card and decide if it is worth responding.
- Determine whether the card offers alternative methods of participation. For example, is there a "no purchase" option allowing recipients to respond by mail?

The Competition Bureau examines complaints of misleading advertising. Consumers who believe they have been misled should contact the Bureau at 1-800-348-5358.

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For more information, please contact:

Jim Walker
(819) 997-1212

Information 2109-e

Information

LE BUREAU DE LA CONCURRENCE MET LES CONSOMMATEURS EN GARDE CONTRE LES PROMOTIONS «GRATTEZ POUR GAGNER»

OTTAWA, le 13 février 1998 -- Le Bureau de la concurrence a été mis au courant de promotions postales directes qui sont faites au moyen de cartes à gratter envoyées directement chez des Canadiens et des Canadiennes. Les destinataires de ces cartes qui découvrent de soi-disant symboles gagnants ou une combinaison de symboles sont invités à téléphoner à un numéro 1-900 pour réclamer leur prix.

Les consommateurs devraient tenir compte des conseils suivants avant de décider de participer à l'une de ces promotions :

- Sachez que les personnes qui appellent à ces numéros 1-900 se verront automatiquement imposer des frais sur leur prochaine facture de téléphone.
- Lisez attentivement toute la carte afin de déterminer la nature et la valeur des prix ainsi que les chances que vous avez de gagner chaque prix annoncé. Bien qu'ils voient sur la carte une liste des prix et, juste à côté, une liste de symboles gagnants, les participants éventuels finissent souvent par apprendre que l'ordre des prix ne correspond -pas nécessairement à celui des symboles gagnants applicables.
- Tenez compte du coût de l'appel indiqué sur la carte pour décider si ça vaut la peine de participer.
- Examinez bien la carte pour savoir si d'autres modes de participation sont possibles. Par exemple, y a-t-il une option « aucun achat requis » qui permet aux éventuels participants de répondre par la poste?

Le Bureau de la concurrence examine les plaintes concernant des publicités trompeuses. Les consommateurs estimant avoir été trompés sont priés de communiquer avec le Bureau, au 1-800-348-5358.

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Pour de plus amples renseignements, veuillez communiquer avec :

Jim Walker
(819) 997-1212

Information 2109-f



Gouvernement
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News Release

INDUSTRY MINISTER INVITES URBAN COMMUNITIES TO SUBMIT PROPOSALS FOR PUBLIC INTERNET ACCESS SITE FUNDING

OTTAWA, December 15, 1999 - John Manley, Minister of Industry, today invited urban and rural communities across Canada interested in establishing public Internet access sites to submit proposals to the Community Access Program (CAP) on or before Friday, February 4, 2000.

Through CAP, the Government of Canada plans to establish a national network of up to 10,000 public access sites. Launched in 1994, CAP has already established over 4,200 sites in approximately 3,000 rural and remote communities.

"CAP is a key component of the government's *Connecting Canadians* strategy - aimed at making Canada the world's most connected nation," said Minister Manley. "Today Industry Canada is extending the benefits of connectivity to even more Canadians as we expand the program to include urban centres with populations over 50,000."

Canadian organizations -- such as educational institutions, public libraries, community organizations, and municipal and territorial governments -- are encouraged to submit proposals. CAP offers matching funds of up to \$17,000 per site to successful applicants. The community funds can include cash or estimates of the value of "in kind" contributions such as facilities, equipment and staffing of their public access sites.

Industry Canada has concluded cost-shared agreements with the Governments of Newfoundland and Labrador, Prince Edward Island, New Brunswick, Nova Scotia, Saskatchewan (rural only) and the Yukon for the joint implementation of CAP. Under these agreements, deadlines for proposals can vary in timing and frequency. Applicants from these provinces/territories should seek further information from CAP as outlined below.

Proposals will be evaluated through an independent review process involving individuals with extensive experience in community affairs, business and social development, electronic networking and education. Details on site selection criteria and guidelines for proposal preparation, can be found on the CAP web site at <http://cap.ic.gc.ca>

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For more information, please contact:

Community Access Program
Industry Canada
1-800-268-6608
E-mail: comaccess@ic.gc.ca
Web Site: <http://cap.ic.gc.ca>

Communiqué

LE MINISTRE DE L'INDUSTRIE INVITE LES COLLECTIVITÉS URBAINES À PRÉSENTER
DES DEMANDES DE FINANCEMENT DE CENTRES PUBLICS D'ACCÈS À INTERNET

OTTAWA, le 15 décembre 1999 -- M. John Manley, ministre de l'Industrie du Canada, a invité

aujourd'hui les collectivités urbaines et rurales du Canada souhaitant établir des centres publics d'accès à Internet à présenter des demandes en ce sens au Programme d'accès communautaire (PAC) d'ici le

vendredi 4 février 2000.

Par l'intermédiaire du PAC, le gouvernement du Canada compte établir un réseau national

d'environ 10 000 centres publics d'accès. Le PAC a été lancé en 1994 et a déjà mis sur pied plus de 4 200 sites dans environ 3 000 collectivités rurales et éloignées.

« Le PAC constitue une composante clé de la stratégie fédérale *Un Canada branché*, qui vise à

faire du Canada le pays le plus branché du monde, a déclaré le ministre Manley. Aujourd'hui, Industrie Canada met les avantages d'Internet à la portée d'un nombre encore plus grand de Canadiens et de

Canadiennes en contribuant à mettre sur pied des sites d'accès dans les centres urbains comptant au moins 50 000 habitants. »

Les organismes canadiens, tels que les établissements d'enseignement, les organismes

communautaires, les bibliothèques publiques, les administrations municipales et territoriales, sont encouragés à présenter des propositions. Le PAC versera des fonds de contrepartie maximums de 17 000 \$ par centre aux groupes dont les demandes seront retenues. La part de la collectivité peut

comprendre de l'argent comptant ou des contributions non financières telles que des installations, du matériel et du personnel.

Industrie Canada a conclu des ententes de partage des frais avec les gouvernements de

Terre-Neuve et du Labrador, de l'Île-du-Prince-Édouard, du Nouveau-Brunswick, de la Nouvelle-Écosse, de la Saskatchewan (millieux ruraux seulement) et du Yukon pour mettre le PAC en oeuvre

conjointement avec eux. Aux termes de ces ententes, les dates limites fixées pour la présentation des propositions peuvent varier, et il peut y en avoir plusieurs. Les groupes de ces provinces et territoires

souhaitant poser leur candidature auront donc tout avantage à se renseigner auprès du PAC en visitant son site ou en communiquant avec l'organisme tel qu'il est indiqué ci-dessous.

Les demandes seront évaluées dans le cadre d'un processus d'examen indépendant; des

personnes possédant une vaste expérience des affaires communautaires, des affaires commerciales, du développement social, des réseaux électroniques et de l'éducation se chargeront du processus. Des

détails sur les critères de sélection et les lignes directrices sur la préparation d'une demande figurent sur le site Web du PAC, à <http://pac.ic.gc.ca>

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Renseignements :

Programme d'accès communautaire

Industrie Canada

1 800 268-6608

Courriel : comaccess@ic.gc.ca

Site Web : <http://pac.ic.gc.ca>



Gouvernement
of Canada

Canada

News Release

INDUSTRY MINISTER ALLAN ROCK SEEKS INPUT FROM CANADIANS ON *CANADA'S INNOVATION STRATEGY*

OTTAWA, May 9, 2002 – Industry Minister Allan Rock today called on business, labour, academia, the volunteer sector and all Canadians to work together to define an action plan to achieve *Canada's Innovation Strategy*. Minister Rock was joined at the news conference by representatives from the Canadian Chamber of Commerce, TD Bank, Conference Board of Canada, Canada 25, Research in Motion and the Association of Universities and Colleges of Canada.

The strategy, launched earlier this year by Minister Rock and Human Resources Development Minister Jane Stewart, included a plan for comprehensive and focussed discussions that would help refine and implement the strategy.

"*Canada's Innovation Strategy* requires a national effort," said Minister Rock. "If we are going to improve our competitive position, we need all regions and all sectors of our economy to identify actions that remove barriers to innovation and push Canada toward a common goal of being one of the most innovative countries in the world."

In recent years, Canada has eliminated the federal deficit, kept inflation low, dramatically reduced unemployment, improved the debt-to-GDP ratio, and made significant investments in the infrastructure that supports research and development. However, Canada has to do more.

To this end, Minister Rock announced Industry Canada's component of the plan and released the schedule of meetings to be held across the country. The meetings will culminate in a national summit in November, 2002 and include:

- 35 regional summits in every province and in the North, focussing on local and regional innovation priorities;
- meetings with more than 30 sectors of the economy to request detailed action plans;
- a meeting with the provincial and territorial counterparts on June 20-21 in British Columbia;
- a rural summit giving Canadians living outside urban areas the opportunity to discuss how best to develop innovation in their communities;
- a series of youth events organized by Canada 25 that will develop a youth action plan building on the recently released report, *A New Magnetic North*; and,
- an interactive Web site where Canadians can provide their views directly. The site will also feature stories about innovative Canadians and will be continuously updated with information from the various meetings.

A number of national academic, municipal, Aboriginal and business organizations will also be invited to develop proposals to improve Canada's innovation performance.



A “*Do It Yourself*” Kit will enable local MPs and organizations to initiate their own discussions at the community level, or submit ideas directly to the Government of Canada. The kit contains background information, a discussion guide, and a reporting template that can be used to provide input into the development of the national action plan.

“The Government’s engagement plan outlines a number of ways for Canadians to get involved in *Canada’s Innovation Strategy*,” said Minister Rock. “It’s important that we take a few months to get the strategy right, gather the good ideas and identify the challenges and opportunities.”

Minister Rock and Minister Stewart launched *Canada’s Innovation Strategy* on February 12, 2002, with the release of two complementary papers. *Achieving Excellence: Investing in People, Knowledge and Opportunity*, examines the role of innovation in the Canadian economy and proposes goals, targets and federal priorities in the key areas of knowledge performance, skills, the innovation environment and strengthening communities.

Achieving Excellence covers four key areas:

- Knowledge performance – creating knowledge and bringing ideas to market more quickly, as well as increasing investment by all sectors in research and development;
- Skills – ensuring that Canada has enough highly qualified people to compete in a knowledge-based economy;
- The innovation environment – modernizing our business and regulatory policies to support and recognize innovation excellence while protecting our quality of life; and,
- Strengthening communities – supporting innovation at the local level so our communities continue to be magnets for investment and opportunity.

Knowledge Matters: Skills and Learning for Canadians calls for a collaborative approach between all sectors of society to ensure Canadians have the tools they need to participate in Canada’s workplace, thereby keeping Canada economically strong and socially sound. The paper outlines a series of national goals and milestones for children and youth, post-secondary education, the adult labour force, and immigration. Minister Stewart is also conducting a series of meetings and will participate in the national summit.

Copies of *Achieving Excellence: Investing in People, Knowledge and Opportunity* and *Knowledge Matters: Skills and Learning for Canadians*, as well as the “*Do it Yourself*” Kit, can be obtained at <http://www.innovationstrategy.gc.ca> or by calling 1-800-O-CANADA (1-800-622-6232).

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For more information, please contact:

Selena Beattie
Office of Allan Rock
(613) 995-9001

Chantal Prévost
Media Relations
Industry Canada
(613) 947-1970

This news release is available on the Industry Canada Web site at <http://www.ic.gc.ca/releases>

BACKGROUNDER

Canada's Innovation Strategy

HOW TO GET INVOLVED

The Government of Canada will work with its partners to develop a shared vision and actions that will position Canada among the most innovative economies in the world. The government wants to engage Canadians in *Canada's Innovation Strategy* – to identify ways Canadians can work together to meet the national goals and objectives outlined in *Achieving Excellence: Investing in People, Knowledge and Opportunity*, and establish long-term commitments to improve innovation performance across all sectors of Canada's economy.

Through this series of meetings and events, the Government of Canada hopes to:

- establish among all Canadian communities and organizations an innovation vision for themselves and Canada as a whole;
- develop commitment to innovation and clear, actionable plans among organizations, communities, regions and sectors; and,
- ensure that Canadians can help shape this national innovation vision.

There are many ways for Canadians to contribute to *Canada's Innovation Strategy*. While some events require preregistration, all Canadians are invited to submit their views and ideas directly using the “*Do It Yourself*” Kit or Web site. This kit contains a copy of the executive summary of *Achieving Excellence*, a discussion guide, a technical backgrounder and a reporting template.

Regional Summits

Regional summits will be held in every province and in the territories, and will focus on local, regional and national innovation priorities. Regional summit reports will be posted on the Innovation Strategy Web site at <http://www.innovationstrategy.gc.ca/summits>.

Regional summits will be held in the following communities:

British Columbia

Northern B.C., Okanagan, Vancouver Island,
Lower Mainland of B.C.
Summer, 2002

Vancouver, B.C.
September 19, 2002

Prairies

Calgary, Alberta
September 17, 2002

Edmonton, Alberta
September 6, 2002

Lethbridge, Red Deer, Fort McMurray, Alberta
Summer 2002

Portage la Prairie, Manitoba
(Rural Summit)
June 7, 2002

Regina, Saskatchewan
Fall, 2002

Ontario

Greater Hamilton, Burlington and Region
September 17, 2002

Greater Toronto Area
September 23, 2002

Kitchener-Waterloo-Cambridge and Region
May 23, 2002

London and Region
June 25, 2002

Thunder Bay
June 6, 2002

Quebec

Sept-Îles
June 3, 2002

Chibougamau
May 23, 2002

Rimouski
June 13, 2002

Rouyn/Noranda
May 22, 2002

Saint-Jérôme
June 18, 2002

Saskatoon, Saskatchewan
Fall, 2002

Winnipeg, Manitoba
June 17, 2002

Pan-Northern Summit
Fall 2002

Niagara Region
June 19, 2002

Ottawa-Carleton-Gatineau Region
Fall 2002

Windsor and Region
September 12, 2002

Sudbury
September 27, 2002

Montréal
October 3, 2002

Québec
May 30, 2002

Sherbrooke
June 6, 2002

Trois-Rivières
June 20, 2002

Ville Saguenay
June 12, 2002

Atlantic

Charlottetown, Prince Edward Island
May 31, 2002

Moncton, New Brunswick
June 26, 2002

Halifax, Nova Scotia
June 6, 2002

Newfoundland and Labrador
Fall 2002

Sectoral Meetings

In cooperation with other government departments, representatives from various sectors of the economy will be invited to develop action plans for their sectors containing concrete commitments for improving their innovation performance. Examples of sectors whose views will be heard at those meetings are telecommunications, broadcasting, automotive, biotechnology, forestry, mining, aerospace and marine technologies, among others. Reports from the sector meetings will be posted as they become available on the Innovation Strategy Web site at

<http://www.innovationstrategy.gc.ca/reports>.

Provincial and Territorial Governments

Federal, provincial and territorial (FPT) ministers met in Québec City in September 2001 and gave their broad support for the development of a national innovation strategy. Copies of *Achieving Excellence* were forwarded to all jurisdictions seeking their views and identification of early priorities for action. A meeting of federal, provincial, territorial Ministers will be held on June 20-21 in British Columbia to identify further areas of cooperation. In addition, provinces and territories are encouraged to participate in regional summits and in the National Summit.

Aboriginal Information

Aboriginal Canadians will be involved in regional summits and the National Summit planned for November, 2002. Key national Aboriginal associations will be invited to provide their views on *Achieving Excellence* and the role Aboriginal Canadians can play in making Canada one of the most innovative countries in the world. A report from these meetings will be posted as soon as it becomes available on the Innovation Strategy Web site at <http://www.innovationstrategy.gc.ca/aboriginal>.

Do It Yourself Kit

Canadians who wish to organize their own discussions at the community level, or submit ideas directly to the Government of Canada, can do so using the “*Do It Yourself*” Kit. The kit contains background information, a discussion guide and a reporting template that can be used to provide input into the development of the national action plan. The kit is available at <http://www.innovationstrategy.gc.ca/kit> or by calling 1-800-O-CANADA (1-800-622-6232).

Youth Information

A youth action plan building on the recently released report, *A New Magnetic North*, will be developed through events organized by Canada 25. The objective is to involve young Canadians to help create a culture of innovation, find ways to better attract and retain the talented leaders of tomorrow and develop an action plan describing youth contribution to *Canada's Innovation Strategy*. A report from the meetings will be posted on the Innovation Strategy Web site at <http://www.innovationstrategy.gc.ca/youth> as soon as it becomes available.

Rural Summit

A summit will be held to give rural Canadians the opportunity to discuss how best to develop innovation in their communities. This rural summit will be held in Portage la Prairie, Manitoba, on June 7, 2002. A report from this meeting will be posted as soon as it becomes available on the Innovation Strategy Web site at <http://www.innovationstrategy.gc.ca/summits>.

Other Organizations

A number of national organizations will be invited to develop proposals to improve Canada's innovation performance. These proposals will be posted as they become available on the Innovation Strategy Web site at <http://www.innovationstrategy.gc.ca/national-orgs>. Organizations whose views will be heard include:

- Association of Canadian Community Colleges
- Canadian Chamber of Commerce
- Canadian Council of Chief Executives
- Canadian E-Business Opportunities Roundtable
- Canadian Federation of Independent Business
- Canadian Labour Congress
- Canadian Manufacturers and Exporters
- Canadian Medical Association
- Canadian Venture Capital Association
- Federation of Canadian Municipalities

National Summit

A National Summit will be held in November 2002, in cooperation with HRDC and the Conference Board of Canada. Participants will take the input and recommendations presented and develop a national action plan to make Canada one of the most innovative countries in the world. Information on the National Summit will be available at <http://www.innovationstrategy.gc.ca/nationalsummit>. The national action plan will also be posted to this site when it becomes available later this fall.

For more information, please contact:

Innovation Secretariat
235 Queen Street
Ottawa, Ontario
K1A 0H5

Tel.: (613) 948-1588
Fax: (613) 990-2007
E-mail: secretariat.innovation@ic.gc.ca

Sommet national seront affichés au <http://www.strategieinnovation.gc.ca/sommetnational>.
Le plan d'action national sera également affiché sur ce site Web quand il sera disponible cet
automne.

Renseignements :

Secrétariat de l'innovation
235, rue Queen
Ottawa, (Ontario)
K1A 0H5

Tél. : (613) 948-1588
Télec. : (613) 990-2007

Courriel : secretariat.innovation@ic.gc.ca

Trousse de participation

Les Canadiens souhaitant organiser leur propre groupe de discussion dans leur collectivité ou présenter des idées directement au gouvernement du Canada peuvent le faire avec la *Trousse de participation*. Cette trousse contient de l'information contextuelle, un guide de discussion et un modèle de rapport qui peut servir pour fournir des suggestions à l'élaboration du plan d'action national. La trousse est disponible à <http://www.strategieinnovationstrategy.gc.ca/trousse> ou en composant le 1 800 O-CANADA (1 800 622-6232).

Information pour les jeunes

Un plan d'action des jeunes de développement le rapport récemment diffusé, intitulé *Un nouveau Nord magnétique*, sera élaboré lors d'événements organisés par Canada 25. L'objectif de ces événements est d'impliquer les jeunes pour aider à créer une culture d'innovation, à trouver des moyens de mieux attirer et retenir des leaders talentueux de demain et à élaborer un plan d'action décrivant la contribution des jeunes à la *Stratégie d'innovation du Canada*. Le rapport découlant de cette réunion sera affiché au site Web de la Stratégie d'innovation à <http://www.strategieinnovation.gc.ca/jeunes> dès qu'il est disponible.

Sommet rural

Un sommet sera organisé pour aider à donner aux Canadiens des régions rurales l'occasion de discuter comment mieux développer un esprit d'innovation dans leurs collectivités. Ce sommet rural aura lieu à Portage la Prairie (Manitoba) le 7 juin 2002. Le rapport découlant de ce sommet sera affiché au site Web de la Stratégie d'innovation à <http://www.strategieinnovation.gc.ca/sommets> dès qu'il est disponible.

Autres organisations

Un certain nombre d'autres organisations seront invitées à préparer des propositions pour améliorer la performance en innovation du Canada. Ces propositions seront affichées au site Web de la Stratégie d'innovation à <http://www.strategieinnovation.gc.ca/national-orgs> dès qu'elles sont disponibles. Les organisations dont les points de vue seront présentés comprennent :

- Association des collèges communautaires du Canada
- Chambre de commerce du Canada
- Conseil canadien des chefs d'entreprises
- Table ronde sur les possibilités des affaires électroniques canadiennes
- Fédération canadienne de l'entreprise indépendante
- Congrès du travail du Canada
- Association des manufacturiers et exportateurs canadiens
- Association médicale canadienne
- Association canadienne du capital de risque
- Fédération canadienne des municipalités

Sommet national

Un Sommet national aura lieu en novembre 2002, en collaboration avec Développement des ressources humaines Canada et le Conférence Board du Canada. Les participants considéreront les points de vue et les recommandations présentés et en élaboreront un plan d'action national pour faire du Canada l'un des pays les plus novateurs au monde. Des renseignements sur le

Sherbrooke 6 juin 2002

Trois-Rivières 20 juin 2002

Saint-Jérôme 18 juin 2002

Atlantique

Charlottetown, Île-du-Prince-Édouard 31 mai 2002

Halifax, Nouvelle-Écosse 6 juin 2002

Terre-Neuve et Labrador Automne 2002

Moncton, Nouveau-Brunswick 26 juin 2002

Réunions sectorielles

Des représentants de divers secteurs de l'économie seront invités à élaborer, en collaboration avec des représentants d'autres ministères, des plans d'action sectoriels pour améliorer la performance en innovation. Parmi les secteurs dont les points de vue seront présentés, mentionnons les suivants : les télécommunications, la radiodiffusion, l'automobile, la biotechnologie, ainsi que les secteurs forestier, minier, aérospatial, des technologies marines. Les rapports des réunions sectorielles seront affichés au fur et à mesure qu'ils sont prêts au site Web de la Stratégie d'innovation à <http://www.strategieinnovation.gc.ca/rapports>.

Gouvernements provinciaux et territoriaux

Les ministres fédéral, provinciaux et territoriaux (FPT) se sont réunis à Québec en septembre 2001 et ont largement donné leur appui à l'élaboration d'une stratégie d'innovation nationale. Des exemplaires d'*Atteindre l'excellence* ont été envoyés à toutes les juridictions pour qu'elles puissent faire parvenir leurs points de vue et identifier les premières priorités d'action. Une réunion des ministres fédéral, provinciaux et territoriaux aura lieu les 20 et 21 juin en Colombie-Britannique pour identifier d'autres domaines propices à la coopération. En outre, les provinces et territoires sont invités à participer aux sommets régionaux et au Sommet national.

Information pour les Autochtones

Les Autochtones canadiens participeront à des sommets régionaux et au Sommet national prévu en novembre 2002. Les principales associations autochtones seront invitées à exprimer leurs points de vue sur *Atteindre l'excellence* et sur le rôle que les Autochtones canadiens peuvent assumer pour faire du Canada un des pays les plus innovateurs du monde. Le rapport découlant de ces réunions sera affiché au site Web de la Stratégie d'innovation à <http://www.strategieinnovation.gc.ca/autochtones> dès qu'il est disponible.

Province	City	Year
Alberta	Calgary, Alberta	17 septembre 2002
Alberta	Lethbridge, Red Deer, Fort McMurray,	Été 2002
Manitoba	Portage la Prairie, Manitoba	7 juin 2002
Manitoba	(Sommet rural)	Automme 2002
Manitoba	Sommet Pan-nordique	Automme 2002
Manitoba	Winnipeg, Manitoba	17 juin 2002
Saskatchewan	Saskatoon, Saskatchewan	Automme 2002
Ontario	Hamilton métropolitain, Burlington et région	17 septembre 2002
Ontario	Grand Toronto	23 septembre 2002
Ontario	Kitchener-Waterloo-Cambridge et région	23 mai 2002
Ontario	London et région	25 juin 2002
Ontario	Sudbury	27 septembre 2002
Ontario	Thunder Bay	6 juin 2002
Québec	Sept-Îles	3 juin 2002
Québec	Rouyn/Noranda	22 mai 2002
Québec	Montréal	3 octobre 2002
Québec	Québec	30 mai 2002

Hamilton métropolitain, Burlington et région 17 septembre 2002

Grand Toronto 23 septembre 2002

Kitchener-Waterloo-Cambridge et région 23 mai 2002

London et région 25 juin 2002

Québec	Sept-Îles	Chibougamau	Rimouski
Thunder Bay 6 juin 2002	Rouyn/Noranda 22 mai 2002	Montréal 23 octobre 2002	Québec 30 mai 2002

DOCUMENTATION

Stratégie d'innovation du Canada

COMMENT PARTICIPER

Le gouvernement du Canada collaborera avec ses partenaires pour élaborer une vision et des actions communes qui feront en sorte que le Canada jouisse d'une des économies les plus innovatrices au monde. Le gouvernement veut faire participer les Canadiens à la *Stratégie d'innovation du Canada* – afin de cerner la façon dont nous pouvons tous travailler ensemble à l'atteinte des buts et des objectifs nationaux décrits dans *Atteindre l'excellence : Investir dans les gens, le savoir et les possibilités* et établir des engagements à long terme visant l'amélioration de la performance en innovation dans tous les secteurs de l'économie canadienne.

Grâce à cette série d'événements et de réunions, le gouvernement du Canada espère :

- établir dans toutes les collectivités et organisations canadiennes une vision de l'innovation pour elles-mêmes et pour l'ensemble du Canada;
 - développer un engagement envers l'innovation et des plans réalisables et clairs auprès des organisations, des collectivités, des régions et des secteurs; et
 - assurer que les Canadiens puissent aider à façonner cette vision nationale de l'innovation.
- Les Canadiens peuvent contribuer de multiples façons à la *Stratégie d'innovation du Canada*. Bien qu'il faille s'inscrire à l'avance à certaines activités, tous les Canadiens sont invités à présenter directement leurs points de vue et leurs idées à l'aide de la *Trousse de participation* ou sur le site Web. Cette trousse contient un exemplaire et un résumé d'*Atteindre l'excellence*, un guide de discussion, un document d'information technique et un modèle de rapport.

Sommets régionaux

Des sommets régionaux seront organisés dans chaque province et territoire et ils porteront sur les priorités locales, régionales et nationales de l'innovation. Les rapports des sommets régionaux seront affichés sur le site Web de la Stratégie d'innovation à <http://www.strategieinnovation.gc.ca/sommets>. Les sommets régionaux seront organisés dans les collectivités suivantes :

Colombie-Britannique

Nord de la Colombie-Britannique,
Okanagan, île de Vancouver et la Lower
Mainland de la Colombie-Britannique
Été 2002

Vancouver, Colombie-Britannique
19 septembre 2002

Une *Trousse de participation* aidera les députés fédéraux et les organismes à lancer leurs propres

discussions dans leurs collectivités ou à présenter des idées directement au gouvernement du Canada. La trousse contient de l'information contextuelle, un guide de discussion et un modèle de rapport qui peut

servir à faire des suggestions pour l'élaboration du plan d'action national.

« Le plan d'engagement du gouvernement décrit divers moyens dont les Canadiens peuvent se

servir pour s'engager face à la *Stratégie d'innovation du Canada*, a ajouté le ministre Rock. Il est

important de prendre quelques mois pour adopter la bonne stratégie, pour rassembler les bonnes idées et

identifier les défis et les possibilités. »

Les ministres Rock et Stewart ont lancé, le 12 février 2002, la *Stratégie d'innovation du Canada*

en diffusant deux mémoires complémentaires : *Atteindre l'excellence : Investir dans les gens, le savoir et les possibilités*, qui examine le rôle de l'innovation dans l'économie canadienne et qui propose des buts,

des cibles et des priorités fédérales dans les domaines clés de la performance axée sur les connaissances, les compétences, le contexte de l'innovation et le renforcement des collectivités.

Atteindre l'excellence couvre quatre sujets principaux :

- la performance du savoir - créer des connaissances et amener les idées sur le marché plus rapidement;

- les habiletés - assurer que le Canada compte suffisamment de main d'oeuvre qualifiée

- pour être concurrentiel dans l'économie du savoir,

- l'environnement du savoir - moderniser nos politiques d'affaires et notre cadre de

- réglementation pour appuyer et reconnaître l'excellence en innovation tout en protégeant notre qualité de vie; et

- renforcer nos collectivités - appuyer l'innovation au niveau local pour que nos

collectivités demeurent des aimants pour l'investissement et les possibilités.

Le savoir, clé de notre avenir : le perfectionnement des compétences au Canada fait appel à une

approche de collaboration entre tous les secteurs de l'économie pour faire en sorte que les Canadiens aient les moyens dont ils ont besoin pour participer au milieu de travail du Canada, et assurer ainsi que le pays demeure économiquement et socialement vigoureux. Ce document décrit une série de buts et de points de

repères nationaux pour les enfants et les jeunes, l'éducation postsecondaire, la population active et

l'immigration. La ministre Stewart effectue également une série de rencontres et participera au sommet

national.

Des exemplaires de *Atteindre l'excellence : Investir dans les gens, le savoir et les possibilités* et

de *Le savoir, clé de notre avenir : le perfectionnement des compétences au Canada*, ainsi que de la

Trousse de participation, peuvent être obtenus à (<http://www.strategieinnovation.gc.ca>) ou par

téléphone au 1 800 O-CANADA (1 800 622-6232).

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Industrie Canada

Relations avec les médias

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Le présent communiqué est affiché au site web d'Industrie Canada à :

(<http://www.ic.gc.ca/communiques>).

Communiqué

ALLAN ROCK, MINISTRE DE L'INDUSTRIE, RECHERCHE LE POINT DE VUE DES
CANADIENS SUR LA STRATÉGIE D'INNOVATION DU CANADA

OTTAWA, le 9 mai 2002 – Le ministre de l'Industrie, Allan Rock, a aujourd'hui demandé aux

entreprises, au milieu syndical, au monde universitaire et aux secteurs public et sans but lucratif, ainsi qu'aux Canadiens, de collaborer afin de définir un plan d'action pour atteindre les buts nationaux décrits dans la *Stratégie d'innovation du Canada*. Le ministre Rock était accompagné à la conférence de presse par des représentants de la Chambre de commerce du Canada, de la Banque TD, du Conférence Board du Canada, de Canada 25, de Research in Motion, et de l'Association des universités et collèges du Canada. La Stratégie lancée plus tôt cette année par le ministre Rock et la ministre du Développement des ressources humaines, Jane Stewart, incluait un plan pour la tenue de vastes consultations qui aideraient à mettre la touche finale et permettraient la mise en oeuvre de la Stratégie.

« La *Stratégie d'innovation du Canada* requière un effort national, a déclaré le ministre Rock. Si nous voulons améliorer notre position au niveau de la concurrence, toutes les régions et tous les secteurs de l'économie doivent identifier des actions qui freinent l'innovation et faire avancer le Canada vers le but commun d'être l'un des pays les plus novateurs du monde. »

Ces dernières années, le Canada a résorbé le déficit fédéral, maîtrisé l'inflation, considérablement réduit le chômage, amélioré le ratio de la dette au PIB et beaucoup investi dans l'infrastructure sur laquelle s'appuie la recherche-développement. Mais cela ne suffit pas.

Le ministre Rock a annoncé, à cette fin, la partie d'Industrie Canada du plan et a présenté le calendrier des réunions qui auront lieu à travers le pays. Ces réunions culmineront par un Sommet national qui aura lieu en novembre 2002 et comprendra :

- trente-cinq sommets régionaux dans chaque province et dans le Nord portant sur les priorités locales, régionales et nationales de l'innovation;
- des réunions avec plus de 30 secteurs de l'économie pour les inviter à présenter des plans d'action détaillés;
- une réunion avec les homologues provinciaux et territoriaux les 20 et 21 juin, en Colombie-Britannique;

- un sommet rural donnant aux Canadiens vivant hors des centres urbains l'occasion de discuter sur les meilleurs moyens de mettre l'innovation en vigueur dans leurs collectivités;

- une série d'activités jeunesse organisées par Canada 25 qui élaborera un plan d'action pour les jeunes, développant le rapport récemment publié et intitulé *Un nouveau Nord magnétique*; et
- un site Web interactif où les Canadiens peuvent faire connaître leurs points de vue en ligne. Le

site présentera des textes sur des Canadiens novateurs et sera continuellement mis à jour grâce à l'information émanant de diverses réunions.

Un certain nombre d'organisations nationales représentant le milieu universitaire, le monde municipal et des affaires, et les Autochtones seront invitées à élaborer des propositions pour améliorer la performance du Canada sur le plan de l'innovation.



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News Release

TASK FORCE ON SPAM PRESENTS FINAL REPORT TO MINISTER

OTTAWA, May 17, 2005 — The Government of Canada's Task Force on Spam today presented its final report entitled, *Stopping Spam: Creating a Stronger, Safer Internet*, to the Honourable David L. Emerson, Minister of Industry.

The report calls for new, targeted legislation, as well as more rigorous enforcement, which would strengthen the legal and regulatory weapons that Canada could use in the global battle against spam. It also supports the creation of a focal point within government for coordinating the actions taken to address the spam issue and other related problems like spyware.

Minister Emerson congratulated the members of the Task Force on Spam for their work over the last year.

"We need to rid the Internet of the scourge of spam if Canada is going to be able to reap the full benefit of a strong e-economy," said Minister Emerson. "These recommendations merit strong consideration. I want to thank the Task Force members for their time and effort."

Industry Canada established the Task Force on Spam one year ago to oversee the implementation of the government's Anti-Spam Action Plan and to consider further action. The Task Force brought together leading representatives of ISPs, e-marketers, government and consumers. Working group participation included over 60 stakeholder groups, which provided input on such key areas as legislation and enforcement, international collaboration, and public education and awareness.

Under the leadership of the Task Force, these groups have already implemented practical measures aimed at reducing spam in Canada. Anti-spam "best practices" for network management and for commercial e-mail marketing are now in place. The Task Force also launched the *Stop Spam Here* Internet-based communications campaign to inform users of steps that they can take to limit and control the volume of spam they receive.

A detailed background on the final report is attached. For more information on the Task Force on Spam, including the report, please visit: <http://www.e-com.ic.gc.ca>.

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For more information, please contact:

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Industry Canada
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On trouvera ci-joint une fiche d'information détaillée sur le rapport. Pour de plus amples renseignements concernant le Groupe de travail sur le pourriel et son rapport, veuillez consulter le site : <http://www.com-e-ic.gc.ca>.

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Communiqué

LE GROUPE DE TRAVAIL SUR LE POURRIEL REMET SON RAPPORT FINAL AU MINISTRE

OTTAWA, le 17 mai 2005 — Le Groupe de travail du gouvernement du Canada sur le pourriel a remis aujourd'hui son rapport final, intitulé *Freinons le pourriel : Créer un Internet plus fort et plus sécuritaire*, à l'honorable David L. Emerson, ministre de l'Industrie.

Le rapport recommande l'adoption d'une nouvelle législation ciblée ainsi qu'une application plus rigoureuse des mesures en vigueur afin de renforcer l'arsenal juridique et réglementaire dont le Canada pourrait user dans la lutte mondiale contre le pourriel. Le rapport soutient également la création d'un centre de liaison au sein du gouvernement pour permettre la coordination des mesures prises à l'encontre du pourriel et des autres problèmes reliés, comme les logiciels espions.

Le ministre Emerson a félicité les membres du Groupe de travail sur le pourriel pour leur travail au cours de la dernière année.

« Nous devons libérer Internet du fléau de pourriels si le Canada veut pouvoir profiter pleinement des possibilités d'une cyberéconomie dynamique, a déclaré le ministre Emerson. Ces recommandations méritent d'être étudiées attentivement. Je désire remercier les membres du Groupe de travail de leur temps et de leurs efforts. »

Il y a un an, Industrie Canada a mis sur pied le Groupe de travail sur le pourriel pour superviser la mise en œuvre du Plan d'action anti-pourriel du gouvernement et pour examiner d'autres mesures à prendre. Le Groupe de travail a réuni des représentants chevronnés des fournisseurs de service Internet, des spécialistes du marketing électronique, du gouvernement et des consommateurs. Plus de 60 groupes des secteurs concernés ont pris part aux discussions, apportant leur contribution sur des sujets tels que la législation et l'application des lois, la collaboration internationale ainsi que l'éducation et la sensibilisation du public.

Guidé par le Groupe de travail, ces groupes ont déjà mis en œuvre des mesures pratiques visant à réduire le pourriel au Canada. Des « pratiques exemplaires » anti-pourriel ont été mises en place dans les domaines de la gestion de réseaux ainsi que du marketing commercial par courriel. Le Groupe de travail a également procédé au lancement de la campagne de communications sur Internet *Arrêtez le pourriel* ici visant à informer les utilisateurs des mesures à prendre pour limiter et contrôler le volume de pourriels qu'ils reçoivent.

